SOUTHERN MEDICAL ASSOCIATION

93RD YEARBOOK



YEARBOOK

SOUTHERN MEDICAL ASSOCIATION

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OFFICERS

SOUTHERN MEDICAL ASSOCIATION

SOUTHERN MEDICAL ASSOCIATION

Officers

Council Members

	Term	Expires
James C. Waites, Chairman	Laurel, Mississippi	1999
J. Lorin Mason, Jr.	.Pawley's Island, South Carolina	1999
Ernest G. Moore, Jr.	Birmingham, Alabama	1999
Michael G. Mackey	Jonesboro, Arkansas	2001
Richard P. DeRosa	Washington, D.C.	2001
Clifford W. Lober		2002
George L. Smith III	Covington, Georgia	2001
Nancy C. Swikert	Florence, Kentucky	1999
J. Patrick O'Leary	New Orleans, Louisiana	2000
Robert M. Peroutka	Baltimore, Maryland	2003
Albert J. Campbell, Jr	Sedalia, Missouri	2003
David F. Martin	.Winston-Salem, North Carolina	2003
Charles A. Farmer, Jr.		2000
Donald R. Johnson II	Mt. Pleasant, South Carolina	2002
William Browder		2004
Jean Edwards Holt		2002
T. Rudolph Howell	Richmond, Virginia	2002
Mehmet V. Kalaycioglu	Shinnston, West Virginia	1999

Executive Committee of the Council

President	Hugh E. Stephenson, Jr.
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Immediate Past-President	J. Lorin Mason, Jr.
Member	Richard P. DeRosa
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Member	Donald R. Johnson II
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Member	Clifford W. Lober
Member	Michael G. Mackey
Member	J. Patrick O'Leary
Member	George L. Smith III

PRESIDENT



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SPOUSE: Sally

EDUCATION:

A.B. degree, University of Missouri, 1943 B.S. degree, University of Missouri, 1943

M.D. degree, Washington University School of Medicine, 1945

SPECIALTY: Thoracic Surgery

Joined Southern Medical Association: 1954

OFFICES HELD IN SMA:

Associate Councilor from Missouri, 1976-1987

Councilor from Missouri, 1987-1996

Member of the Executive Committee of the Council, 1988-1989, 1993-1996

Vice-Chairman of the Council, 1994-1995

Chairman of the Council, 1995-1996

Vice-President, 1996-1997

President-Elect, 1997-1998

President, 1998-1999

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BIRTHPLACE: Alexandria, Egypt

SPOUSE: Eleanor EDUCATION:

University of Alexandria, Egypt, M.D., 1968

University of London, England, MRSC, LRCP, 1973

Royal College of Physicians, London, 1974

SPECIALTY: Internal Medicine/Geriatric Medicine

Joined Southern Medical Association: 1987

OFFICES HELD IN SMA:

Associate Councilor from Tennessee, 1989-1992

Councilor from Tennessee, 1992-1999

Member of the Executive Committee of the Council, 1994-1996

Vice-Chairman of the Council, 1995-1996

Chairman of the Council, 1996-1998

President-Elect, 1998-1999

IMMEDIATE PAST-PRESIDENT



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BIRTHPLACE: Gastonia, North Carolina

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B.A. degree, Emory University, 1957

M.D. degree, Medical University of South Carolina, 1961

SPECIALTY: Orthopaedic & Trauma Surgery

JOINED SOUTHERN MEDICAL ASSOCIATION: 1968

OFFICES HELD IN SMA:

Chairman, Section on Orthopaedic & Trauma Surgery, 1984-1986

Associate Councilor from South Carolina, 1985-1990

Councilor from South Carolina, 1990-1995

Member of the Executive Committee of the Council, 1990-1991, 1992-1996

Vice-Chairman of the Council, 1993-1994

Chairman of the Council, 1994-1995

Vice-President, 1995-1996

President-Elect, 1996-1997

President, 1997-1998

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EDUCATION:

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JOINED SOUTHERN MEDICAL ASSOCIATION: August 1980

OFFICES HELD IN SMA:

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SPOUSE: Jean

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SPECIALTY: Dermatology

JOINED SOUTHERN MEDICAL ASSOCIATION: 1960

OFFICES HELD IN SMA:

Chairman, Section on Dermatology, 1973-1974 Editor-Elect, Southern Medical Journal, 1990-1992 Editorial Board, Southern Medical Journal, 1976-Editor, Southern Medical Journal, 1992-

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EDUCATION:

Vanderbilt University, 1959

B.S. degree, Auburn University, 1961

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SPECIALTY: Gynecology

JOINED SOUTHERN MEDICAL ASSOCIATION: 1972

OFFICES HELD IN SMA:

Associate Councilor from Alabama, 1987-1996

Councilor from Alabama, 1996-1999

Chairman, Section on Gynecology, 1992

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Cepeda, Manuel (Psychiatry)

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Culpepper, R. Michael (Internal Medicine)

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Judge, D. Joseph (Pediatrics)

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Omura, Emily F. (Dermatology)

Ramsey, Keith M. (Infectious Diseases)

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Smith, Jr., J. Graham (Dermatology)

Teplick, Steven (Radiology)

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Thomas, William

Tucker, J. Allan, (Family Practice)

Turner, Jr., Malcolm E., Member, Journal Editorial Board

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JOINED SOUTHERN MEDICAL ASSOCIATION: 1985

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Mabry, Ruth (Mrs. Charles), Auxiliary Councilor for Doctors' Day

Mackey, Cathy (Mrs. Michael G.), Auxiliary Councilor for Health Education

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Pappas, Gwen (Mrs. Deno), Auxiliary Immediate Past President

Price, Lawrence (Family Practice)

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SPECIALTY: General Surgery/Laparoscopic Surgery

Joined Southern Medical Association: 1985

OFFICES HELD IN SMA:

Associate Councilor from the District of Columbia, 1989-1992

Councilor from the District of Columbia, 1992-2001

Member of the Executive Committee of the Council, 1997-2001

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DeRosa, Donna (Mrs. Richard P.), Auxiliary Bylaws Commiftee Chairman Emma, Robert (Psychiatry)
Hill, Jr., Charles F. (Obstetrics & Gynecology)
Letterman, Gordon S. (Plastic & Reconstructive Surgery)
Paul, Ellen (Mrs. Martin G.), Auxiliary Councilor for Health Education Perkins, W. Reams (Obstetrics & Gynecology)
Reiter, Mark (Obstetrics & Gynecology)

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BIRTHDATE: August 25, 1951

BIRTHPLACE: New York, New York

SPOUSE: Randee

EDUCATION: M.D. degree, Duke University School of Medicine, 1974

SPECIALTY: Dermatology

JOINED SOUTHERN MEDICAL ASSOCIATION: 1985

OFFICES HELD IN SMA:

Vice-Chairman, Section on Dermatology, 1985-1986

Secretary-Elect, Section on Dermatology, 1986-1987

Secretary, Section on Dermatology, 1987-1990

Chairman-Elect, Section on Dermatology, 1990-1991

Chairman, Section on Dermatology, 1991-1992 Associate Councilor from Florida, 1991-1995

Councilor from Florida, 1995-2002

Member of the Executive Committee, 1998-2002

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FLORIDA LEADERSHIP

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Dockery, J. Lee, (Obstetrics & Gynecology)

Edison, Jill (Mrs. Neil H.), Auxiliary Councilor for Health Education

Ferrara, Andrea (Colon & Rectal Surgery)

Giesen, Jr., Andrew F. (Radiology)

Glass, L. Frank (Dermatology)

Hill, Washington C. (Obstetrics & Gynecology)

Jankauskas, Saulius (Plastic & Reconstructive Surgery)

Kurzner, Howard (Orthopaedic)

Lober, Clifford W. (Dermatology)

Marks, Susan (Mrs. V.A.), Auxiliary Councilor for Medical Heritage

Morgan, Jefferson D. (Pathology)

Murrah, Jr., Robert L. (Orthopaedic)

Nadler, Jeffrey (Internal Medicine)

Peaden, Jr., Durelle (Emergency Medicine)

Pell, Paula Oliver (Emergency Medicine)

Rosabal, Orestes G. (Orthopaedic & Trauma Surgery)

Scott, Michaela (Oncology)

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Veurink, Mary M. (Mrs. Charles), Auxiliary, Southern Connection Editor

COUNCILOR GEORGIA



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BIRTHDATE: July 30, 1953

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EDUCATION:

B.S. degree, Mercer University, 1975

M.D. degree, Medical College of Georgia, 1979

SPECIALTY: Family Practice

Joined Southern Medical Association: 1986

OFFICES HELD IN SMA:

Associate Councilor from Georgia, 1993-1994

Councilor from Georgia, 1994-2001

Member of the Executive Committee of the Council, 1997-2001

ASSOCIATE COUNCILORS GEORGIA

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Brooks, Debbi (Mrs. William S.), Auxiliary Councilor for Doctors' Day

Browne, William T. (Internal Medicine)

Burson, Jr., E. Napier (Gastroenterology)

Chaudhary, Bashir A. (Internal Medicine)

Chotiner, Gerald (Dermatology)

Collins, William C. (Orthopaedic)

Cox, Frederick (Pediatrics)

Daus, Susan (Mrs. Kevin M.), Auxiliary Councilor for Health Education

Drake, Kelly T. (Oncology)

DuPre, John (Internal Medicine)

Farrow, Royal (Roy) T. (Pediatrics)

Fine, Pat (Mrs. Robert M.), Auxiliary Councilor for Medical Heritage

Givens, Kenna (Plastic & Reconstructive Surgery)

Goldschmid, Steve (Gastroenterology)

Hammesfahr, J.F. Rick (Orthopaedic)

Harper, William F. (Surgery)

Jones, Bobby (Internal Medicine)

Lesher, Jr., Jack L. (Dermatology)

Lovell, Wood W. (Orthopaedic Surgery)

Majmudar, Bhagirath (Pathology)

Moore, Jr., William W. (Neurosurgery)

Printz, Don W. (Dermatology)

Smith III, George L. (Family Practice)

Stephens, Jeffrey L. (Infectious Medicine)
Tanner, Terrell B. (Family Practice, Medical Management)

Teeslink, C. Rex (Radiology)

Tippins, Barbara (Mrs. William C.), Auxiliary, Bylaws Chair

Todino, Joel D. (Internal Medicine)

Webster III, Paul D. (Gastroenterology)

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SPOUSE: Donald EDUCATION:

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M.D. degree, University of Louisville, School of Medicine, 1977

SPECIALTY: Family Practice

JOINED SOUTHERN MEDICAL ASSOCIATION: 1990

OFFICES HELD IN SMA:

Associate Councilor from Kentucky, 1990-1996

Councilor from Kentucky, 1996-1999

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Davé, Uday (Otolaryngology and Head and Neck Surgery)

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JOINED SOUTHERN MEDICAL ASSOCIATION: 1970

OFFICES HELD IN SMA:

Secretary-Elect, Section on Surgery, 1978-1979

Secretary, Section on Surgery, 1979-1981

Associate Councilor from Tennessee, 1979-1982

Councilor from Tennessee, 1982-1984

Member of the Executive Committee of the Council, 1982-1984, 1995-1996, 1997-2000

Chairman, Section on Surgery, 1983

Associate Councilor from Texas, 1984-1989

Associate Councilor from Louisiana, 1989-1993

Councilor from Louisiana, 1993-2000

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SPECIALTY: Family Practice

JOINED SOUTHERN MEDICAL ASSOCIATION: 1962

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Secretary-Elect, Section on Emergency Medicine, 1991-1992

Secretary, Section on Emergency Medicine, 1992-1993

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Roland, Patti (Anesthesiology)

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Chapman, William C. (Surgery)

Chu, Roy W. (General Surgery)

Eastridge, Wesley (Family Practice)

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Secretary, Section on Ophthalmology, 1988-1990

Vice-Chairman, Section on Ophthalmology, 1990-1991

Chairman, Section on Ophthalmology, 1991-1992

Associate Councilor from Texas, 1992-1994

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William W. Moore, Jr.	1986-1987
J. Lee Dockery	1987-1988
Roger L. Mell	1988-1989
Larry C. Smith	1989-1990
Jim C. Barnett	1990-1991
John F. Redman	1991-1992
Thomas C. Rowland, Jr.	1992-1993
Angus M. McBryde, Jr.	1993-1994
Louis A. Cancellaro	1994-1995
J. Edward Hill	1995-1996
Terrell B. Tanner	1996-1997
J. Lorin Mason, Jr.	1997-1998

Living Past Councilors

		Years Served
	ALABAMA	
John A. Martin		1962-1967
D. Joseph Judge		1972-1977
Margaret S. Klapper		1977-1982
Joaquin S. Aldrete		1982-1987
Robert L. Baldwin		1987-1992
J. Max Austin, Jr.		1992-1996
	ARKANSAS	
George F. Wynne		1964-1969
G. Thomas Jansen		1969-1974
David L. Barclay		1974-1979
John F. Redman		1984-1989
David C. Jacks		1989-1994
	DISTRICT OF COLUMBIA	
George P. Blundell	District of Colombia	1964-1969
W. Reams Perkins		1974-1979
Gordon S. Letterman		1984-1989
Gordon 3. Letterman		1704-1707
	FLORIDA	
Andrew F. Giesen, Jr.		1970-1975
J. Lee Dockery		1980-1985
Howard Kurzner		1985-1990
Orestes G. Rosabal		1990-1995
	GEORGIA	
Wood W. Lovell		1969-1974
C. Rex Teeslink		1974-1981
William W. Moore, Jr.		1981-1984
E. Napier Burson, Jr.		1984-1989
Terrell B. Tanner		1989-1994
	KENTUCKY	
Hiram C. Polk, Jr.		1972-1977
Robert G. Overstreet		1977-1982
Charles C. Smith, Jr.		1982-1987
Kenneth R. Crabtree		1987-1992
	LOUISIANA	
G. Gordon McHardy		1968-1973
J. Ralph Meier		1973-1978
George S. Ellis, Sr.		1978-1983
Paul B. Lansing		1984-1993

(Continued on next page)

Living Past Counc	cilors	
		Years Served
	MARYLAND	
George H. Yeager		1966-1971
Robert T. Singleton		1971-1976
Richard D. Richards		1976-1981
William J. R. Dunseath		1981-1986
John F. Strahan		1986-1991
Albert H. Dudley III		1991-1996
	MISSISSIPPI	
Guy T. Vise, Sr.,		1958-1963
Raymond F. Grenfell		1968-1973
Guy T. Vise, Jr.		1978-1983
Jim C. Barnett		1983-1988
J. Edward Hill		1988-1993
	MISSOURI	
James Y. Griggs	MISSOCKI	1971-1976
Robert K. Dorton		1976-1978
		1978-1986
Roger L. Mell		1986-1987
Harry S. Jonas, Jr. Hugh E. Stephenson, Jr.		1987-1996
	NORTH CAROLINA	
J. Leonard Goldner	NORTH CAROLINA	1961-1966
Thomas B. Dameron, Jr.		1971-1976
George W. Liles		1976-1981
Donald E. McCollum		1981-1986
		1986-1991
Angus M. McBryde, Jr. Thomas L. Pope, Jr.		1991-1996
	0.12 1.120.11	
	OKLAHOMA	1083 1080
James E. White		1973-1978
	SOUTH CAROLINA	
Warren Y. Adkins, Jr.		1980-1985
Thomas C. Rowland, Jr.		1985-1990
J. Lorin Mason, Jr.		1990-1995
	TENNESSEE	
Benjamin F. Byrd, Jr.		1962-1967
G. Baker Hubbard, Sr.		1972-1977
John B. Lynch		1977-1982
J. Patrick O'Leary		1982-1984
Louis A. Cancellaro		1984-1992
Ronald C. Hamdy		1992-1998

(Continued on next page)

Living Past Councilors

	Years Served
	EXAS
Phillip W. Voltz, Jr.	1970-1975
John A. Webb	1980-1985
Joseph T. Painter	1985-1990
Charles B. McCall	1990-1994
	RGINIA
George J. Carroll	1965-1970
Jerome E. Adamson	1970-1973
M. Pinson Neal, Jr.	1973-1980
John A. Board	1985-1990
Robert W. Klink	1990-1994
WEST	VIRGINIA
Nime K. Joseph	1967-1972
M. Bruce Martin	1972-1977
Larry C. Smith	1982-1987
Jack R. Traylor, Jr.	1987-1992
	1701 1772

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- mining a rooming

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D. Lynn Dickens, M.D.

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SPOUSE: Mehmet V. Kalaycioglu, M.D.

EDUCATION: Istanbul University, Library Science

JOINED SOUTHERN MEDICAL ASSOCIATION AUXILIARY: 1984

BECAME ACTIVE MEMBER: 1986

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EDUCATION: University of Alabama, Nutrition and Dietetics

JOINED SOUTHERN MEDICAL ASSOCIATION AUXILIARY: 1990

BECAME ACTIVE MEMBER: 1990

OFFICES HELD IN SMA AUXILIARY:

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Councilor, 1992-1993

Councilor for Doctors' Day, 1993-1994

Vice-President of Health Education, 1995-1997

Vice-President of Doctors' Day, 1997-1998

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Long Range Planning, 1997-1999

Finance Committee, 1998-1999

75th Anniversary Committee, 1998-1999

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304/592-5777 FAX

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573/334-7855 FAX

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205/967-0679 FAX, winkca268@aol.com

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(FAX)706/855-9721

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Road, Bowie, MD 20720, (H)301/390-6281, (O)301/731-5944, (FAX)301/731-9034,

E-Mail: romavic@aol.com

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(O)601/833-3822

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(FAX)713/552-0297, barhared@aol.com

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West Virginia* KATHY FORTUNATO (Mrs. Michael), 126 Oakmont Road,

Wheeling, WV 26003, 304/242-2032, (FAX)304/242-9755,

kfortuna@hgo.net

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Alabama:* JESSIE BEAN (Mrs. Stuart K.), 1777 Deo Dara Drive,

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Arkansas:* CATHY MACKEY (Mrs. Michael G.), PO Box 189,

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Rockville, MD 20852, 301/897-0022

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Decatur, GA 30033, 404/634-5415

Kentucky:** CAROLYN DALEY (Mrs. G. L.), 118 Campbell Drive, Apt.

102, Hazard, KY 41701, 606/436-0647, (FAX) 606/436-4655

Louisiana:* CHARLENE GUARISCO (Mrs. Michael), 4831 Woodlake

Drive, Baton Rouge, LA 70817, 225/756-2923, (FAX)225/755-6204, cdguarisco@aol.com

Maryland:** MYRNA GOODMAN (Mrs. Stuart), 9325 Crimson Leaf

Terrace, Potomac, MD 20854, 301/983-9467

Mississippi:* PEGGY CRAWFORD (Mrs. DeWitt), PO Box 109,

Louisville, MS 39339, 601/773-3696

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(FAX)417/889-6979

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78501, 956/687-2788, (FAX) 956/687-3315

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Apt. 312, Fairfax, VA 22030, 703/322-0361,

(FAX)703/391-5659

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Phone/FAX 601/268-9638

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Memorial

Chair:

MILDRED TAYLOR (Mrs. Charles E.)

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Auxiliary Standing Committees

SPECIAL COMMITTEES

Historian

Chair: DENNY FISCHER (Mrs. Herman)

224 W. Olive Drive, Bridgeport, WV 26330

304/842-3160 dennyherm@aol.com

Co-Chair: LILLIAN GORDON (Mrs. Paul E.)

907 Duff Avenue, Clarksburg, WV 26301

304/623-2140

dennyherm@aol.com

75TH ANNIVERSARY

Chair: SANCY MCCOOL (Mrs. E. Edward)

44 Jamestown Court, 3737 Essen Lane

Baton Rouge, LA 70809-2167 504/926-4544; (FAX) 504/926-8602

Management Staff



Executive Vice-President/C.E.O.: William J. Ranieri
Primary Responsibilities: Implementing the policies and direction
of the Council; Executing and Administering Association
Programs; Managing the Day to Day Operation of the
Association; Employment and Direction of all Staff personnel;
Represents the Association to the Public and other Associations;
Treasurer of Association; Managing Editor of the Southern
Medical Journal and other publications; President of SMA
Services, Inc.



Director of Association Services: Cynthia L. Lenoir Primary Responsibilities: Developing and implementing programs on Membership Recruitment and Retention; Meeting Planning for Annual Meeting, Educational Meetings and Seminars, Leadership Meetings and Affiliated Society Meetings; Graphics Department; Travel Department; Auxiliary; Affiliated Societies; Marketing Research; SMA Mailing Service and Copy Center.



Director of Education: Dave M. Barzler
Primary Responsibilities: Planning, Developing, Implementing
and Evaluating Educational Programs and Services; Editorial
Services for the Southern Medical Journal and the Journal of the
Southern Orthopaedic Association; Multi-Media Programs;
Coordination of Annual Meeting Scientific Program;
Research & Education Foundation; Society of 1906; SMA
Special Awards.



Director of Fringe Benefit Programs: Kenneth M. Vinzant Primary Responsibilities: Management, Marketing, Administration, Product Development and Financial Accountability for the Association's Insurance, Retirement, IRA and Investment and Financial Services Programs.

Management Staff



Director of Internal Operations: Timothy R. Taylor Primary Responsibilities: Managing Financial Resources of the Association and Affiliates; Accounting Department; Information Systems Department; Grants, Loans and Scholarship Programs; Management of the Facilities; Coordination of Annual Meeting Registration.



Director of Practice Management Services: Rudy Sturm III Primary Responsibilities: Procurement of New Products and Services; Maintaining and Marketing Existing Products and Services for the Physicians' Purchasing Program; Coordination of SMA Reimbursement Services.



Vice President for Marketing: Ed Waldron
Primary Responsibilities: Directing and implementing the
Marketing Plan for all SMA products, programs, and services.



SOUTHERN MEDICAL ASSOCIATION'S 93RD ANNUAL SCIENTIFIC ASSEMBLY DALLAS, NOVEMBER 10-14, 1999



HIGHLIGHTS:

- 30+ CME Category 1 Credit Hours
- Largest multispecialty meeting in U.S.
- Over 2000 physicians for networking and interaction
- 28 Specialty Section meetings
- Clinical Symposia
- · Grand Rounds
- Joint Specialty Sessions
- Managed Care Track

- · Exhibit Hall Activities
 - Scientific Posters
 - Technical Exhibits
 - Fabulous Grand Prize Give-Aways
 - Additional CME Opportunities
- · Fabulous Social Activities
 - President's Reception
 - President's Dinner Dance
- Spouse, Guest and Children's Activities and Tours

MINUTES FROM EETINGS

92ND ANNUAL SCIENTIFIC ASSEMBLY SOUTHERN MEDICAL ASSOCIATION NEW ORLEANS, LOUISIANA

Includes all Meetings held between November 1997 and November 1998

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Proceedings of the Council

- Sheraton Hotel •
- Halifax, Nova Scotia •
- Friday-Saturday, July 10-11, 1998 •

CALL TO ORDER

The Council of the Southern Medical Association met at the Sheraton Hotel, Halifax, Nova Scotia, on July 10-11, 1998. The meeting was called to order at 8:00 a.m. by the Chairman, Ronald C. Hamdy, M.D.

ROLL CALL

Members of the Council present Ronald C. Hamdy, Chairman, Johnson City, Tennessee; James C. Waites, M.D., Vice-Chairman, Laurel, Mississippi; I. Lorin Mason, Jr., M.D., President, Pawley's Island, South Carolina; Hugh E. Stephenson, Jr., M.D., President-Elect, Columbia, Missouri; Terrell B. M.D., Immediate Past-Tanner, President, East Ellijay, Georgia; Ernest G. Moore, Jr., M.D., Birmingham, Alabama; Michael G. Mackey, M.D., Jonesboro, Arkansas; Richard P. DeRosa, M.D., Washington, D.C.; Clifford W. Lober, M.D., Kissimmee, Florida; George L. Smith III, M.D., Covington, Georgia; J. Patrick M.D., O'Leary, New Orleans, Louisiana: Robert M. Peroutka, M.D., Baltimore, Maryland; Albert J. Campbell, Jr., M.D., Sedalia, Missouri; David F. Martin, M.D., Winston-Salem, North Carolina; Charles A. Farmer, Jr., M.D., Tulsa, Oklahoma; Donald R. Johnson II, M.D., Mt. Pleasant, South Carolina; Jean Edwards Holt, M.D., San Antonio, Texas; T. Rudolph Howell, M.D., Richmond, Virginia; and Mehmet V. Kalaycioglu, M.D., Shinnston, West Virginia.

Member of the Council not present was Nancy C. Swikert, M.D., Florence, Kentucky.

Also in attendance were J. Graham

Smith, Jr., M.D., Editor, Southern Medical Journal, Mobile, Alabama; Mrs. Gwen Pappas, SMAA President, Hot Springs, Arkansas; Mrs. Jenny Kalaycioglu, SMAA President-Elect, Shinnston, West Virginia.

Staff present from Birmingham, Alabama, were Mr. William J. Ranieri, Executive Vice-President/CEO; Ms. Cynthia Lenoir, Director of Association Services; Mr. Timothy R. Taylor, Director of Internal Operations; Mr. Dave Barzler, Director of Education, Mr. Rudy Sturm, Director of Practice Management Services; Mr. Ken Vinzant, Director of Fringe Benefit Programs; and Mrs. Judy Fields, Administrative Assistant.

Dr. Hamdy asked Dr. Tanner to give an invocation for guidance for the next two days.

APPROVAL OF MINUTES

Prior to the meeting, copies of the Minutes taken during the November 4, 1997, meeting of the Council were distributed for review.

ACTION:—It was moved and seconded to approve the Minutes taken during the November 4, 1997, meeting of the Council. The motion carried unanimously.

REPORT OF THE PRESIDENT J. Lorin Mason, Jr., M.D.

Dr. Mason reported that the upcoming meeting for New Orleans is coming along well.

REPORT OF THE CHAIRMAN Ronald C. Hamdy, M.D.

Dr. Hamdy reported that it is hard

to believe that almost two years have passed since his election as Chairman of the Council.

He reported that his main emphasis has been on education as well as the opportunity for the Council to work together to restructure the leadership of the organization.

The main thrust behind the reorganization has been to: 1) allow councilors to serve for more than one term; 2) allow councilors to run more than once for the office of president; 3) streamline the number of leadership positions; and 4) expand our election base. Dr. Hamdy stated that the main purpose for these changes is to democratize and strengthen our leadership and have greater involvement of the membership in the running of our organization.

Dr. Hamdy thanked Dr. Mackey and the Bylaws Committee for all their hard work.

Dr. Hamdy stated that as far as education is concerned, he felt it was time to update and refocus and to take stock of the main strength of our organization. Instead of offering dozens of different courses with only 6-10 people attending, we have consolidated and tried to streamline our programs. SMA is concentrating more on the quality of the program instead of the quantity. We have looked at the needs of our membership and what we have to offer and have gone back to the principle of the multi-specialty aspect of our organization. Dr. Hamdy stated that the Coordinating Committee on Education, Advisory Committee on Scientific Activities, and the Section Secretaries of the Association have been very involved in this endeavor.

Dr. Hamdy stated that attendance at our meetings is on the increase.

He stated that SMA has developed a Task Force on Medical School Involvement, Task Force on Internet Development, and a Task Force on Affiliated Societies. The three have done extremely well. The Task Force on Medical School Involvement has resulted in developing a publication on the Internet called, "Medical Center News."

Dr. Hamdy reported that SMA now has more than 30 CME credit hours on the Internet. Plans are to continue to offer Category 1 credit on Dial Access material that is converted to "Medbytes" on the Internet. The Task Force on Internet Development will serve as an independent Advisory Committee.

Dr. Hamdy reported that the SMA webpage has more than 100,000 hits every month. He stated that these hits come from all over the world.

He reported that the Affiliated Societies have been doing well. The membership in Southern Association for Primary Care more than doubled this past year. He feels that the Clinical Reviews that is published quarterly has helped to increase membership.

Dr. Hamdy reported that, pending board approval, the Southern Association for Oncology plans to put its first publication on the Internet this fall entitled, "Oncology Online."

The Southern Orthopaedic Association continues to expand its programming with the development of a board review course to be held in conjunction with our upcoming Annual Meeting in New Orleans.

Dr. Hamdy thanked everyone for giving him the opportunity of working with them and for their support. He stated that everyone had been tremendous in helping him. He stated that he is looking forward to passing the reins on to Dr. Jim Waites whom he has had the pleasure of working with these past two years. This transition should be one that is as smooth as any we have had in the past.

ANNUAL REPORTS OF THE STATE COUNCILORS

Dr. Hamdy invited each Councilor to comment on any state activity that was not in the state report.

MOTION:—A motion was made by Dr. O'Leary and seconded by Dr. Mackey that the central office send out a complete list of the demographics for each state so the information can be included in the Reports of the State Councilors. The motion carried unanimously.

REPORT OF THE AUXILIARY PRESIDENT

Mrs. Gwen Pappas

Mrs. Gwen Pappas gave highlights of the activities she has been involved in during the past year. She stated that the Auxiliary continues to observe Doctors' Day on March 30th, a designation that is national in scope. She state that the Breast Cancer Awareness project that the Auxiliary has been involved with for almost ten years is making a difference.

Mrs. Pappas stated that she is especially excited about being a part of the Susan B. Komen "Race for the Cure" that is being held all over the country. She stated that SMA's Design Print has done some great graphics to be put on tee shirts. These tee shirts will be available to anyone who would like to run to represent the SMA Auxiliary. She stated that she hopes they will receive good exposure for the Auxiliary as well as the Susan B. Komen campaign.

Mrs. Pappas also introduced Mrs. Jenny Kalaycioglu, Auxiliary President-Elect.

REPORT OF THE EXECUTIVE VICE-PRESIDENT Mr. William J. Ranieri

Mr. Ranieri reported that it has been a very challenging year at Southern Medical Association. It has been an expensive year as well as a turn-around year in some situations and a growth and development year in others.

Mr. Ranieri reported SMA continues to strive to put our Vision Statement into action. We continue to develop and promote initiatives in medical education. SMA is looking to provide practice relevant services, and our focus has been to concentrate on building interest and to be of service to organizations in which our physicians are involved.

Mr. Ranieri stated that SMA has implemented a Customer Service Program with 25 people from the staff, including the directors, calling physicians who have been members for less than two years. Each staff member calls at least 10 people prior to their first renewal invoice. This program has just been implemented and we have been very pleased with the response that we have received thus far. Our goal is to try to get at least half the members in this category called every month.

Mr. Ranieri stated that SMA has developed some new marketing strategies. For about a year we have been working on a program to coordinate our direct marketing activities. Our effort is to become more effective in our direct mail activities. He stated that he feels this new venture will help SMA become more effective. He stated that the combination of direct mail, telemarketing, and telephone calls from our Customer Service Representative will help give physicians reasons to join SMA as well as retain their membership.

Mr. Ranieri reported that thanks to the efforts of Dr. Ernest Moore, the Medical Association of the State of Alabama (MASA) has joined forces with Southern Medical Association to develop a purchasing program for their members. This program was launched last month and we have had several calls thus far. We feel it is a great opportunity for both parties and will open doors for us to get other medical associations to contract for our services.

Mr. Ranieri reported that in terms of growth, we have had a tremendous year at Southern Medical Association. SMA has had a major turn-around in membership. Last year we lost around 1,400 members and this year we have had an increase until last month, when we fell behind by 20 members. The year ended with a loss of only 89 members. He reported that we are very pleased with the turn-around and feel very confident that we will continue to see the number increase especially with the corporate program in place.

Mr. Ranieri reported that SMA has had a major expansion in terms of the educational offerings, the activity of the Internet, and the new services we are developing and implementing with the Corporate Program. We have spent a lot of time on the Compliance Program. He stated that there is a lot of interest among physicians, as well as a lot of fear. We are concerned that there is misinformation being spread through the membership from outside competition.

Mr. Ranieri reported that in terms of communications, the three areas of contact to our membership are direct mail, telemarketing, and publications.

He stated that in terms of our financial goals, we have had a difficult year. However, we decided not to recommend a dues increase this year.

Mr. Ranieri stated that we have had a complete upgrade to our information systems department. Everyone on staff has received new hardware. He stated that SMA is also implementing a completely new software program. This has been a major task for the Association. Everyone has been involved with this program, and everything seems to be moving along smoothly. We are in a trial period for

the next few months, and we hope to be on the new system sometime in the fall. This new system will give us the capabilities to keep up with the demographics of our membership as well as to communicate internally among ourselves.

Mr. Ranieri reported that all in all it has been an exciting year with a great deal of change taking place.

REPORT OF THE EDITOR J. Graham Smith, Jr., M.D.

Dr. Smith gave an overview of the activities of the Southern Medical Journal for the year. He stated that CME credits are available online, as is the complete Journal, through the Internet Home Page www.sma.org.smj. He also stated that another new item in the Journal is a special feature section by one of our Associate Editor's, Dr. Ron Hamdy. This section includes abstracts selected from current issues of other medical journals and interesting medical news from around the globe. He stated that the total revenue from the Journal from July 1997 through February 1998 was \$529,901.99.

RECOMMENDATION: Dr. Hamdy requested that SMA gather data on 10-12 leading journals on what they are doing to allow full access to their homepage to members versus non-members. Also, we should determine SMA's technical capability. He would like this information gathered and put on the Agenda for discussion at the Council Meeting scheduled in November at the Annual Meeting.

RECOMMENDATION: Dr. Tanner recommended that only members of Southern Medical Association receive the benefit of free CME credit.

ACTION: A motion was made by Dr. O'Leary and seconded by Dr. Tanner to amend the recommendation that as soon as technology is available, only SMA members could

receive the free benefit of CME credit. A ballpark figure of \$10 (administration fee) for members and \$35 (\$25.00 CME hour plus \$10 administration fee) would be charged non-members per CME hour off the Internet. This charge would also apply to the printed Journal/CME article. The motion carried unanimously.

REPORT OF THE DIRECTORS

Dr. Hamdy called on each Director to briefly report on his or her department and activities for the upcoming year.

Dr. Hamdy presented the following recommendation to the Council for approval:

RECOMMENDATION: - The Coordinating Committee on Administration/Budget recommends that SMA institute a new policy whereby a Research Project sponsor who is more than a year delinquent in submitting a final report for a previous project shall not be eligible for a new grant until that previous grant's report has been submitted.

ACTION:- The motion was made by Dr. O'Leary and seconded by Dr. Tanner to amend the recommendation that SMA institute a new policy whereby a Research Project sponsor who is more than a year delinquent in submitting a final report for a previous project shall not be eligible for a new grant until that previous grant's report has been submitted and that the Department Chairman should be notified that this report has not been received. The motion carried unanimously.

REPORT OF THE COORDINATING COMMITTEE ON MEMBERSHIP

Dr. Smith presented the following recommendations from the Coordinating Committee on Membership:

RECOMMENDATION: - The Coordinating Committee on Membership recommends that the responsibilities for the President's Club be given to the Membership Committee because of the shared purpose of membership recruitment.

ACTION: - The motion was made by Dr. Smith and seconded to amend the motion that the responsibilities for the President's Club be given to the Membership Committee because of the shared purpose of membership recruitment. If an Oversight Committee is necessary, the Membership Committee will appoint its members. The motion carried unanimously.

RECOMMENDATION: - The Coordinating Committee on Membership recommends that the Council approve a new associate membership category for physician assistants and nurse practitioners who are sponsored by a member physician and pay \$50 in annual dues to SMA.

ACTION: - The motion was made by Dr. Smith and seconded by Dr. Howell to amend the recommendation to approve a new associate membership category for physician assistants and nurse practitioners who are sponsored by a member physician and pay \$50 in annual dues to SMA. The Journal is not included in the annual dues but can be purchased. The motion carried unanimously.

RECOMMENDATION: - The Coordinating Committee on Membership recommends that the Task Force on Medical School Liaison become an Advisory Committee that reports to the Membership Committee. The expertise of this Committee will offer help to develop programs that attract academic physicians.

ACTION: - A motion was made by Dr. Holt and seconded by Dr. Howell to amend the recommendation that the Task Force on Medical School Liaison continue for an indefinite period as a Task Force. The motion carried unanimously.

Dr. Mackey presented the following recommendation from the Task Force on Internet Development:

RECOMMENDATION: - The Task Force on Internet Development recommends that it be given a permanent "committee" status possibly as an Advisory Committee on the Multi-Media programs.

ACTION: A motion was made by Dr. Mackey and seconded by Dr. O'Leary that the Task Force on Internet Development become a subcommittee that reports to the Advisory Committee on the Multi-Media programs. The motion carried unanimously.

Mr. Ranieri reviewed the following schedule for the meeting sites for the Annual Meeting:

1998 - New Orleans, Louisiana

1999 - Dallas, Texas

2000 - Orlando, Florida

2001 - Nashville, Tennessee

2002 - Washington, D.C.

2003 - Atlanta, Georgia

2004 - New Orleans, Louisiana

2005 - San Antonio, Texas

2006 - Ft. Lauderdale, Florida -

RECOMMENDATION: - Mr. Ranieri recommended that Ft. Lauderdale be considered as the meeting site for Southern Medical Association's Annual Meeting for the year 2006.

ACTION: - The motion was made and seconded that Ft. Lauderdale be the meeting site for Southern Medical Association's Annual Meeting for the year 2006. The motion carried unanimously.

Dr. Lober reviewed a draft of the Membership Users Guide in development for use by SMA.

REPORT OF THE BUDGET

Hugh E. Stephenson, Jr., M.D.

Prior to the meeting, copies of the Budget were distributed for review. Dr. Stephenson called on Mr. Ranieri to give an overview of the Budget for 1998-1999.

RECOMMENDATION: The Coordinating Committee on Administration/Budget recommends approval of the 1998-1999 proposed budget.

ACTION: It was moved by Dr. Stephenson and seconded by Dr. Mackey that the Budget for 1998-1999 be approved. The motion carried unanimously.

NEW BUSINESS

MOTION:- A motion was made by Dr. Waites and seconded to elect a new Councilor for Tennessee to replace Dr. Hamdy for the term to begin in November. The motion carried unanimously.

OLD BUSINESS

Mr. Ranieri discussed information regarding the Virtual Academy with the Council.

MOTION: - A motion was made by Dr. Tanner and seconded by Dr. Waites that the Council agree to approve the concept of participating in the Virtual Academy program subject to the final approval of the Committee based on satisfaction by that group, subject to the questions that the attorneys have brought forward. A conference call would then be made to members of the Executive Committee prior to the deadline for their approval. This information should be available from the attorney's office before the August 31, 1998 Board Meeting of the Academy. The motion carried unanimously.

Dr. Farmer removed himself from the Committee that is reviewing information from SafeWare. Dr. Tanner was selected to replace Dr. Farmer on the Committee reviewing information from SafeWare. The members of the Committee are: Dr. Jean Edwards Holt; Dr. Michael G. Mackey; Dr. J. Patrick O'Leary; and Dr. Terrell B. Tanner.

REVIEW AND DISCUSSION OF THE

CONSTITUTION AND BYLAWS

Dr. Mackey reported that the Council last met in November to talk about Bylaws. Since that time, the Committee had a telephone conference call and he has made a trip to Birmingham. A lot of adjustments have been made and much work has been done on the draft of the Constitution and Bylaws.

He reported that a current draft had been sent to each Councilor prior to the meeting. There have been a number of changes that were suggested by the Executive Committee.

Dr. Mackey opened the floor for discussion and recommended changes:

Constitution: - Articles of Incorporation

ARTICLE VI-Officers, Section 2, B. Councilors. The Councilors shall be elected by the states as provided in the Bylaws - one from each of the states and the District of Columbia enumerated in ARTICLE V-Membership, Section 1. Active Members and shall service for five years, and shall be eligible for one and only one reappointment re-election after at least a five-year hiatus following their first term.

Bylaws:

Article I. Membership, Section 1. Classification, A. Active Members, Number 2.

Active members shall have full privileges of Association membership, including the right to hold office, vote, and receive the Southern Medical Journal. publications of the Association.

Section 1. Classification, A. Active Members, Number 3.

Active members shall pay full dues to the Association, either annually or by payment of a life membership fee. Active members who retire from practice may become active retired members at a rate of 50% of the current dues structure. Active members may be excused from the payment of Association dues for one of the followfinancial hardship. ing reasons: extended illness, postgraduate training, (defined as that period during which a member participates in an organized training course) educational program), retirement from active practice, or on temporary service as fulltime commissioned medical officers in the reserve Armed Forces. Active members excused from the payment of Association dues shall have the right to vote and hold office, but shall not receive the Southern Medical Journal, publications of the Association, except by personal subscription. Nothing in this or following sections shall be construed to be retroactive to affect previously classified honorary members.

Section 1. Classification, B. Associate Members, Class 4, Number 1.

- 1. To be eligible for Associate Membership, under Classes 2 and 4, a person must satisfy the requirements set forth in Section 1. Active Members, except eligible for membership in a state or district society in the case of Class 4, and holding the degree of Doctor of Medicine or Osteopathy in the case of Class 4, medical students or osteopathy students.
- 6. Associate Members under Class 4 shall not pay dues, and shall not may receive the Southern Medical Journal publications of the Association except by personal subscription at a reduced rate.

Section 1. Classification, D. Honorary Member

The Association may designate Honorary Members who shall be composed of those physicians whose contribution to the promotion of medical science is recognized by the Association in conferring such membership.

Such membership shall be approved by the Council. Honorary Members shall have all privileges of other members of the Association, excepting that they shall not be eligible to vote or hold office. Honorary Members shall not be pay dues. paying members.

MOTION:—A motion was made by Dr. O'Leary and seconded that the recipient of the Distinguish Service Award should be, by his election, made an Honorary Member of the Association. The motion carried unanimously.

ARTICLE III. OFFICERS, Section 2, Appointed Officers

The appointed officers of the Association shall consist of the Trustees and an Executive Vice-President (CEO), who may will also serve as the Treasurer. of the Association.

Section 5. Election Process for President-Elect

The Council will vote in rank order for two candidates from among those listed on the ballot. Two points will be awarded for the "first choice" candidate and one point for the "second choice" candidate. The two candidates receiving the most points will be selected as the candidates to be placed on the final ballot. In case of a tie, the President will have the responsibility of selecting from among those candidates tied with the most points the two that will be presented to the general electorate. Council.

The general electorate shall consist of the Council and all Associate Councilors having three years experi-

ence as Associate Councilor. A final ballot will be mailed to the general electorate Council by September 1st on which the names of the two candidates will be listed, along with the standardized information provided to Council at the Summer Meeting. The general electorate Council will select which of the two candidates will become President-elect. That ballot must be returned to the independent auditor by September 30 in order to be counted. The President will be responsible for breaking any tie.

MOTION:—A motion was made by Dr. Tanner and seconded by Dr. Smith that the President-Elect will be elected by the vote of the Council. The motion carried unanimously.

MOTION:— A motion was made by Dr. Waites and seconded by Dr. O'Leary to restrict the election process for the President-Elect to the Councilors as outlined in Section 5. Election Process for President-Elect in the Bylaws. The motion carried unanimously.

Section 6. Election Process for Councilor

Councilors will be elected by mail ballot by all eligible active members within the state. The process will begin with the outgoing Councilor nominating four individuals who have agreed to serve as Councilor, prioritizing them from first through fourth. Nominees for Councilor must currently be Associate Councilors, or have been Associate Councilors within the last five years, or be a Past Councilor, or Section Officer, or had a leadership role in SMA. Should a Councilor feel he does not have four eligible candidates, a letter of explanation for a lesser number will be accepted. Selections Committee will choose two names from those submitted sought, received, or considered by the Councilor Committee to be placed upon a ballot to be distributed to all eligible voting members in the state along with a brief written synopsis of each candidate's accomplishments, personal data and statement of why that individual would like to serve as Councilor.

MOTION:—A motion was made by Dr. Johnson and seconded by Dr. Holt that the nominees for Councilor must currently be Associate Councilors or have been Associate Councilors with the last five years or Past Councilor, or Section Officer, or had leadership role in SMA. The motion carried unanimously.

D. Trustees, 1. Composition

The Board of Trustees shall consist of the six most recent Past Presidents of the Association. No Member of the Board of Trustees shall be eligible to serve for more than one consecutive six-year term. A person shall automatically be appointed to the Board of Trustees as of the last day of that person's term of office as President.

ARTICLE VI. COUNCIL APPOINTMENTS, Section 2. Treasurer

The offices of the Executive Vice-President (CEO) and Treasurer may will be combined and vested in the same person at the discretion of the Council. If the offices are separate, the Treasurer shall be selected by the Council which shall determine his salary, duties and tenure of office. He The Treasurer shall be charged to receive all funds from the Executive Vice-President (CEO) of the organization and deposit the same in a bank or banks located in the domicile of the Association. and shall be held accountable for appropriate documentation of all financial transactions of the Association. Such depositories and investments shall be designated by the Southern Medical Association, and the Council, and such appropriate advisory groups as approved by the Council.

MOTION:—A motion was made by Dr. Waites and seconded by Dr. Tanner to approve the Bylaws based on the changes that have been made at this meeting. The motion carried unanimously.

MOTION:—A motion was made by Dr. Howell and seconded by Dr. O'Leary to approve the Constitution based on the changes that have been made at this meeting. The motion carried unanimously.

MOTION:—A motion was made by Dr. O'Leary and seconded to accept the legal advise on the Amendment to the Southern Medical Association ("SMA") Articles of Incorporation (copy attached). The motion carried unanimously.

MOTION:—A motion was made and seconded to have the revised Bylaws distributed in a nice packet with a one page synopsis of the changes. The motion carried unanimously.

The Council wanted to commend Dr. Michael Mackey for a job well done.

ADJOURNMENT

There being no further business to come before the Council, Dr. Hamdy adjourned the meeting at approximately 12:15 p.m.

Proceedings of the Council

- Sheraton New Orleans Hotel
 - New Orleans, Louisiana •
- Tuesday, November 17, 1998 •

CALL TO ORDER

The Council of the Southern Medical Association met at the Sheraton New Orleans Hotel, New Orleans, Louisiana, on November 17, 1998. The meeting was called to order at 1:30 p.m. by the Chairman, Ronald C. Hamdy, M.D.

ROLL CALL

Members of the Council present were Ronald C. Hamdy, Chairman, Johnson City, Tennessee; James C. Waites, M.D., Chairman, Laurel, Mississippi; J. Lorin Mason, Ir., M.D., President, Pawley's Island, South Carolina; Hugh E. Stephenson, Jr., M.D., President-Elect, Columbia, Missouri; Terrell B. Tanner, M.D., Immediate President, East Ellijay, Georgia; Ernest G. Moore, Jr., M.D., Birmingham, Alabama; Michael G. Mackey, M.D., Jonesboro, Arkansas; Richard P. DeRosa, M.D., Washington, D.C.; Clifford W. Lober, M.D., Kissimmee, Florida; George L. Smith III, M.D., Covington, Georgia; Nancy C. Swikert, M.D., Florence, Kentucky; J. Patrick O'Leary, M.D., New Orleans, Louisiana; Robert M. Peroutka, M.D., Maryland; Albert J. Baltimore, Campbell, Jr., M.D., Sedalia, Missouri; David F. Martin, M.D., Winston-Salem, North Carolina; Charles A. Farmer, Jr., M.D., Tulsa, Oklahoma; Donald R. Johnson II, M.D., Mt. Pleasant, South Carolina; Jean Edwards Holt, M.D., San Antonio, Texas; T. Rudolph Howell, M.D., Richmond, Virginia; and Mehmet V.

Kalaycioglu, M.D., Shinnston, West Virginia.

Also in attendance were J. Graham Smith, Jr., M.D., Southern Medical Journal editor, Mobile, Alabama; Mrs. SMA Auxiliary Gwen Pappas, President, Hot Springs, Arkansas; Mrs. Jeanny Kalaycioglu, Auxiliary President-Elect, Shinnston, West Virginia; Angus M. McBryde, Jr., Member of the Charleston, South Committee, Carolina; and Boyd M. Clements, M.D., President of SAPC, Gloucester, Virginia.

Staff present from Birmingham, Alabama, were Mr. William J. Ranieri, Executive Vice-President/CEO; Mr. Ed Waldron, Vice-President for Marketing; Ms. Cynthia L. Lenoir, Director, Association Services; Mr. Timothy R. Taylor, Director, Internal Operations; Mr. Dave Barzler, Director Education; Mr. Rudy Sturm, Director, Practice Management Services; Mr. Kenneth M. Vinzant, Director, Fringe Benefit Programs; and Mrs. Judy Fields, Administrative Assistant.

APPROVAL OF THE MINUTES

Prior to the meeting, copies of the Minutes taken during the July 10-11, 1998, meeting of the Council were distributed for review.

The following correction was made to the Minutes taken during the July 10-11, 1998 meeting of the Council on page 21, paragraph 5, Action #2: Amend the Action to: The motion was made by Dr. Smith and seconded to amend the motion that the respon-

sibilities for the President's Club be given to the Membership Committee because of the shared purpose of membership recruitment. If an Oversight Committee is necessary, the Chairman of the Membership Committee will appoint its members. The motion carried unanimously.

ACTION: It was moved and seconded to approve the Minutes taken at the July 10-11, 1998, meeting of the Council, making the one correction mentioned. The motion carried unanimously.

REPORT OF THE PRESIDENT J. Lorin Mason, Jr., M.D.

Dr. Mason thanked everyone on behalf of Mrs. Mason and himself for all their support, particularly to Cynthia and the staff for planning what he thinks is going to be a great meeting.

Dr. Mason reported that the meeting is well attended and everything looks to be on schedule.

He once again thanked the Council for all the contributions they have made this year as well as in the past years.

REPORT OF THE CHAIRMAN Ronald C. Hamdy, M.D.

Dr. Hamdy thanked Dr. Mason for all his support and everything that he has done for the Association.

Dr. Hamdy reported that since his election as Chairman of the Council, we have established three task forces; one to review our leadership process, one dedicated to the Internet and using it for member services, and the third to look at SMA's connection with various medical schools within our territory.

As a result of the Task Force on Leadership Selection, we have fundamentally changed the structure of the SMA. He stated that we have streamlined and realigned our leadership positions to be more open to membership. Dr. Hamdy stated that membership appears to be stabilizing.

Dr. Hamdy stated that as far as education is concerned, we also have entered into a number of new ventures. He reported that our Internet site is very active. Everyday we have a number of hits to the Internet site from virtually everywhere in the world.

Dr. Hamdy reported that we are also trying to streamline our education programs and to coordinate the marketing of our disease state conferences through publications, Internet, and direct mail.

He also reported that the Purchasing Program is doing quite well and also has been revamped.

Dr. Hamdy stated that SMA has achieved its goals and has worked very hard, and the results are quite obvious. He stated that he would never have been able to do this on his own and would like to thank everyone, because without everyone's help and input, nothing could have been achieved.

Dr. Hamdy once again thanked Dr. Mason, Dr. Tanner, and Dr. Stephenson for their support throughout his term as Chairman of the Council. He also thanked the Officers and Directors of SMA for their help as well as Mr. Ranieri, Executive Vice-President/CEO of SMA for his help and support.

Dr. Hamdy stated that he feels the Association is poised for the challenges for the future, and he has no doubt that we have prepared ourselves to face the next century and the next millennium. He stated that he knows of no better person to take over the lead than Dr. Waites. He knows that Dr. Waites will do a tremendous job.

Dr. Hamdy stated that there is only one piece of unfinished business that he had hoped to accomplish and that is the liaison with the Medical Schools. He stated that he feels we need to get the medical schools in our territory more involved.

REPORT OF THE EXECUTIVE VICE-PRESIDENT/CEO

Mr. William J. Ranieri

Mr. Ranieri reported that the 1997-1998 fiscal year was one of continuing challenge for the Southern Medical Association. He stated that we have attempted to remain sensitive to the economic, social, and political pressures that are occurring within the medical profession, the healthcare community, and society in general.

Mr. Ranieri reported that we have been very busy working on several issues since the Summer Meeting. Perhaps one of the most important issues is trying to develop a new mind-set among the staff on the importance of distinguishing Southern Medical Association as an Association that is different from other societies and associations with which we compete, and one that, ideally, can energize physicians to feel the pride in medicine that they felt in years gone by.

Mr. Ranieri stated that perhaps the two most important questions we have been asking ourselves as a staff are the following:

- What kind of association does SMA want to be identified as?
- 2) How can we get that message through to physicians?

Mr. Ranieri reported that we have been reviewing our Vision Statement and our plans are to work on it over the next several months. Once we are satisfied that it is appropriate, we will develop a new Mission Statement to present to the Council at the Summer Meeting — one that will energize us as a staff, as well as our leadership.

Mr. Ranieri reported that we are introducing more new programs at this year's Annual Meeting than we have in the past five years. He stated that we are looking at this meeting as an opportunity for us as a staff to go beyond being an association staff to becoming a selling and servicing staff. He also stated that we need to try to develop a new image for SMA. We need to be customer- service orientated and get involved in reaching our membership in new ways.

Mr. Ranieri reported that he has created a new level in the organization called Vice President for Marketing. Ed Waldron has been named to this position. His job will be to work with Mr. Ranieri and the Directors to develop a truly corporate approach to marketing. He will be working will everyone to put this program together.

Mr. Ranieri stated that in the past we have relied on direct mail and have come to the realization that direct mail alone is not going to work for us. He stated that we have got to try a multifaceted approach, which means more than just direct mail. We need to look at telephones, telemarketing, broadcast fax, and at the opportunities to go out in the field and talk to physicians.

Mr. Ranieri stated that he feels that we will have a small growth this year in membership. We have set this as our goal and we are working very hard to make this happen. He also stated that we are offering new programs and services and feel by offering these programs and services we will create more reasons and greater value in membership with Southern Medical Association.

Mr. Ranieri reported that we are offering this year at the Annual Meeting some programs that will be a tremendous expansion to our Internet activities. SMA is working with two different companies -Harris Publishing Company and Med-Site Publishing.

He stated that with Med-Site Publishing we will be offering to every member of the Association an opportunity for free e-mail through the SMA web-site. This program will be an Internet-based site so each member can retrieve his or her e-mail anywhere in the world.

Mr. Ranieri reported that in addition to the e-mail, the company also offers a program for purchasing medical books. This company has the largest collection of medical books in the country. If physicians go to SMA's web-site and activates their e-mail with Med-Site Publishing, they will receive a 10% discount towards their first purchase.

Mr. Ranieri reported that the other company that we have an agreement with is Harris Publishing. He stated that SMA will offer through them an on-site directory of our membership. This directory will be on a secured basis and each physician will have the opportunity to decide if he or she wants to participate. Physician's who choose to participate will receive a postcard asking them to verify mailing information, which will provide us an opportunity to update our own mailing list at no cost. A hard-copy can also be purchased if a physician so desires.

He stated that this company also has the capability to help us offer a lot of educational services and interaction services on the Internet. We will have the capabilities of offering chat-rooms. We feel this will open up a whole new world for SMA and will provide an opportunity for our members to begin to communicate with one another.

Mr. Ranieri reported we have reached an agreement for a major expansion of the PPP by entering into a joint venture with Shared Services Healthcare. Through this effort we will offer a more expanded and enhanced version of the buying program. This program will allow physicians to buy anything from bandages to the building of a new office. This is called the Premium Access PPP. There will be an additional charge of \$60 for this new program.. The basic PPP program is \$15 for a total of \$75.00.

Mr. Ranieri reported that we are in the midst of developing a very aggressive marketing and sales operation in the insurance program. We are in the process of profiling participants in the basic healthcare products we are now offering and then establishing a sales promotion program that we hope will result in major increases in the participation in the insurance program.

Mr. Ranieri reported that the major rewrite we have undertaken for our computer information systems project has not provided us the results we had anticipated. After working on this program for nearly a year, we have reluctantly reached the conclusion that the IMIS software is not capable of providing us the service that we were informed would be available to us once this program was implemented. We are in negotiations now with the software manufacturers and broker for a return of the charges we have

incurred for the purchase of this software package.

Mr. Ranieri stated that we have a new focus at SMA. We realize as a staff that we need to continue to create new programs and services that physicians will use, ones that will create a value for them. We need to offer members sufficient value that they will not only join the Association, but will participate in what we are offering. He stated that we are looking for a new focus on how we can reach our membership.

Mr. Ranieri thanked the Council, on behalf of the staff, for the support it has given us this past year as well as over the years. He stated he also wanted to thank the Council for the inspiration he has received. He stated that we pledge to bring these changes forward.

MOTION: A motion was made by Dr. DeRosa to empower Mr. Ranieri as an Officer, to do the best he can do under the circumstances to recoup as much of the loss as possible from the purchase of the IMIS software and charged him with getting the best advice for the future so that this problem does not happen again.

ACTION: The motion was moved and seconded to empower Mr. Ranieri as an Officer, to do the best he can do under the circumstances to recoup as much of the loss as possible from the purchase of the IMIS software and charged him with getting the best advice for the future so that this problem does not happen again. The motion carried unanimously.

ANNUAL REPORTS OF THE STATE COUNCILORS

Dr. Hamdy invited each Councilor to present an oral report on his or her state's activities.

MOTION: A motion was made by Dr. Johnson that our Association Councilors are expected to be at the President's Club level at least once every other year or be replaced.

ACTION: The motion was moved and seconded by Dr. Tanner that our Association Councilors are expected to be at the President's Club level at least every other year or be replaced. The motion was approved by five members and opposed by eight members. The motion was denied.

MOTION: A motion was made by Dr. Peroutka and seconded by Dr. Holt to defer the recommendation to the Oversight Committee (Dr. Smith, Chairman, Dr. Holt; Dr. Johnson; Dr. Farmer) to look into changing the meeting reimbursement for Associate Councilors for only those who make the President's Club by 30 days before the meeting, except for first time Associate Councilors.

Dr. Hamdy requested that the Oversight Committee look into the President's Club Prizes as to whether we want to continue giving one large prize or several smaller prizes. The report should come to the Council no later than the Summer Meeting.

Dr. Hamdy requested that the staff set up guidelines regarding the staff setting up conference calls between Councilors and their Associate Councilors. Also, Dr. Nancy Swikert requested that the Birmingham office mail her a listing of items that the staff can do to help her contact her Associate Councilor.

AFFILIATED SOCIETIES' REPORT

Southern Association for Primary Care

Dr. Clements reported that the

SAPC had a big increase this year with more than 500 members. He reported that the 1998 SAPC Annual Meeting was held in July at Amelia Island. He stated that the SAPC is preparing for their next Annual Meeting scheduled to be held in June in Branson, Missouri.

REPORT OF THE EDITOR J. Graham Smith, Jr., M.D.

Dr. Smith gave an overview of the activities during the past year of the Southern Medical Journal.

REPORT OF THE AUXILIARY PRESIDENT

Mrs. Gwen Pappas

Mrs. Pappas reported that the Auxiliary has more than fifty projects being exhibited at this year's Annual Meeting. She stated that this year they continued their projects by celebrating Doctors' Day on March 30 with celebrations in communities across the South and the United States.

Mrs. Pappas stated that the SMAA has also continued to preserve our medical heritage with projects such as the one where the medical association and the alliance are working together to restore the Confederate Hospital Building on the grounds of the home of Jefferson Davis. This May will be the opening of the Jefferson Davis Presidential Library.

Ms. Pappas stated the third project of the SMAA is Breast Cancer Awareness. This project began nine years ago and has proven to be one that has touched the lives of many of our members. She stated that this summer the SMAA participated in the Susan B. Koman Race for the Cure across the South wearing T-shirts representing the SMAA.

Ms. Pappas thanked the Council for the time, money, and support they give that allows the SMAA to continue these projects in each of their states. She stated that the SMAA wants to continue to help in the recruitment of members. She stated that they realize if the SMA grows, the SMAA will also grow.

Ms. Pappas stated that it has been a wonderful experience serving as the 73rd President of the SMAA. She thanked Dr. Mason, Dr. Hamdy, Dr. Waites, the Councilors, and especially the staff that has been working with her this past year in making her year as President a pleasant and memorable time in her life.

REPORT OF THE AUXILIARY PRESIDENT-ELECT

Mrs. Jeanny Kalaycioglu

Mrs. Kalaycioglu stated that it has been a pleasure to serve as President-Elect of the SMA Auxiliary. She stated that she attended six state meetings. In addition, she has attended organizational meetings in Birmingham and the AMA Alliance Meeting in June.

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Mrs. Kalaycioglu stated that the SMAA membership goal will remain that each member recruit a member.

Mrs. Kalaycioglu thanked the Council for their support this past year and in the future, and she also thanked the wonderful staff at SMA. She stated that she looks forward to working with Dr. Stephenson.

REPORT OF THE AUDIT COMMITTEE

Angus M. McBryde, Jr., M.D.

Dr. McBryde reported that the Committee met on October 31 at Calloway Gardens, Georgia, and were provided an in-depth report by Mr. David Turner of Arthur Andersen. The report showed that SMA and SMA Services, Inc., realized a net loss of \$598,300 for the 1998 Fiscal Year. This follows a year of a record profit of \$675,872 which means the Association had a profit of about \$77,000 over the two-year period.

Dr. McBryde reported on the following three issues:

- The Insurance Program's Premium Stabilization Fund which was basically totally depleted this year as a result of poor claims experience of the program.
- Outstanding audit of SMA Services, Inc. for fiscal year 1996 by an IRS agent.
- Status of Southern Association for Primary Care.

The Committee offers the following two motions for the Council's consideration:

MOTION: A motion was made by the Audit Committee that SMA will selectively review with CIGNA the methodology and actuarial assumptions they use to set aside funds for the LTD Program.

ACTION: It was moved and seconded that SMA will selectively review with CIGNA the methodology and actuarial assumptions they use to set aside funds for the LTD Program. The motion carried unanimously.

MOTION: A motion was made by the Audit Committee that the SAPC debt is to be reported to the SAPC and they are to develop a way to make a significant payment and extend the contract, if they think they are a viable organization, for one more year.

ACTION: It was moved and seconded that the SAPC debt is to be reported to the SAPC and they are to develop a way to make a significant payment and extend the contract, if they think they are a viable organization, for one more year. The motion carried unanimously.

Dr. Hamdy requested that Mr. Ranieri send out an e-mail or some type of correspondence to the Council as soon as SMA knows anything regarding the CIGNA matter.

REPORT OF THE BYLAWS COMMITTEE

Michael G. Mackey, M.D.

Dr. Mackey thanked the Committee and the Council for all its deliberation and soul-searching over the past two years. He stated that the changes to the Constitution and Bylaws will be presented at the Business Meeting for a vote. Dr. Mackey reported that the changes were presented in the Southern Medical Journal to all the membership along with a letter signed by Dr. Mason and himself.

OLD BUSINESS

Dr. Hamdy reported that the Internet site is getting about 1,500 hits a day from all over the world.

Dr. J. Graham Smith stated that at the Summer Meeting it was discussed that the full text of the Southern Medical Journal be provided to only SMA's membership.

Mr. Ranieri reported that a secured area has been established, and in February the Journal will be available to members only using a password to get into the secured area.

Dr. Hamdy asked what kind of follow-up SMA has in place for students or residents who receive grants in regards to joining the SMA.?

NEW BUSINESS

Dr. Hamdy requested that we put on the Agenda for the Summer Meeting or next year's Annual Meeting dealing with Associate Councilors, such as, how to recruit them, how to motivate them, and how to reward them.

Dr. Waites announced that the Summer Meeting location has been scheduled for July 8-11, 1999, at The Peaks Resort and Spa, Telluride, Colorado.

Dr. Hamdy stated that it has really been his privilege and honor to serve as Chairman of the Council. He thanked everyone for electing him and stated he is very proud of all the accomplishments over the past two years.

ADJOURNMENT

There being no further business to come before the Council, Dr. Hamdy adjourned the meeting at approximately 5:15 p.m.

GENERAL BUSINESS MEETING Held Wednesday, November 18, 1998

4:00 p.m. - 5:00 p.m.

Dr. Mackey presented the changes to the Constitution and Bylaws that were presented to the membership in the Southern Medical Journal more than 60 days ago.

MOTION: On behalf of the Bylaws Committee and the Council, Dr. Mackey submitted the Bylaws changes outlined in the Southern Medical Journal.

ACTION: The motion carried unanimously to accept the Bylaws changes presented to the membership.

Dr. Hamdy thanked Dr. Mackey and the Bylaws Committee for all their hard work over the past two years. He also thanked Dr. Cancellaro for chairing the Task Force on Leadership Selection over two years ago to help this process begin.

ADJOURNMENT

There being no further business to come before the membership, Dr. Hamdy adjourned the meeting at approximately 4:20 p.m.

Proceedings of the Executive Committee of the Council

- Mountain Brook Inn •
- Birmingham, Alabama •
- February 6, 1998 10:00 a.m. 3:30 p.m. •

CALL TO ORDER

The Executive Committee of the Council of the Southern Medical Association met at the Mountain Brook Inn, Birmingham, Alabama, on Friday, February 6, 1998. The meeting was called to order at 10:00 a.m. by the Chairman, Ronald C. Hamdy, M.D.

ROLL CALL

Members of the Executive Committee of the Council present were Ronald C. Hamdy, M.D., Johnson City, Tennessee; James C. Waites, M.D., Vice-Chairman, Mississippi; Hugh E. Stephenson, Jr., M.D., Columbia, Missouri; Terrell B. Tanner, M.D., Immediate President, East Ellijay, Georgia; Michael G. Mackey, M.D., Jonesboro, Arkansas; Richard P. DeRosa, M.D., Washington, D.C.; George L. Smith III, M.D., Covington, Georgia; J. Patrick OíLeary, M.D., New Orleans, Louisiana; Charles A. Farmer, Ir., M.D., Tulsa, Oklahoma; Jean Edwards Holt, M.D., San Antonio, Texas; and T. Rudolph Howell, M.D., Richmond, Virginia.

Absent members of the Executive Committee of the Council were J. Lorin Mason, Jr., M.D., Pawleyís Island, South Carolina; and Mehmet V. Kalaycioglu, M.D., Shinnston, West Virginia.

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Staff present from Birmingham, Alabama, were Mr. William J. Ranieri, Executive Vice-President/CEO; Ms. Cynthia Lenoir, Director, Association Services; Mr. Timothy R. Taylor, Director, Internal Operations; Mr. Kenneth M. Vinzant, Director, Fringe Benefit Programs; Mr. Rudy Sturm, Director, Practice Management Services; Mr. John Gillespie, Assistant Director of Education; Mrs. Jane Fowler, Administrative Assistant; and Mrs. Judy Fields, Administrative Assistant.

APPROVAL OF MINUTES

Prior to the meeting, copies of the Minutes taken during the November 4, 1997, meeting of the Executive Committee of the Council were distributed for review.

ACTION:—It was moved and seconded to approve the Minutes taken during the November 4, 1997, meeting of the Executive Committee of the Council. The motion carried unanimously.

REPORT OF THE CHAIRMAN Ronald C. Hamdy, M.D.

Dr. Hamdy stated that we had a tremendous meeting in Charlotte, North Carolina. He wanted to compliment Dr. Tanner for a job well done. The Annual Meeting had the highest attendance SMA has experienced in years. He stated that the total attendance exceeded our expectations. He also wanted to thank Cynthia Lenoir for the hard work she did in making the meeting a success.

Dr. Hamdy reported that the Education Program has received another 4-year accreditation. He stated that the Dial Access, MedBytes, and Lectures-on-Line programs are being revamped.

He stated that membership continues to increase and that we are recruiting more new members.

Dr. Hamdy reported that the Summer Meeting will be held in Halifax, Nova Scotia, Canada.

REPORT OF THE EXECUTIVE VICE-PRESIDENT/CEO

Mr. Ranieri reported that we continue to stay in the black as far as membership is concerned. He stated that November, December, and January have traditionally been the worse months for SMA as far as membership recruitment. While we do not have the final figures for January, we feel SMA is going to have a slight increase.

Mr. Ranieri reported that we have expanded the focus of the coordinated marketing effort to see if we can not only increase membership, but retain the members we now have.

He stated that SMA recognizes that we have to educate members about the value of membership in SMA.

Mr. Ranieri asked Tim Taylor to give an overview of the budget.

Mr. Ranieri reported that although SMA is further behind in our budget than anticipated, we do have a large amount of grant money for the Annual Meeting, that stipulated it could not be billed until the first of the year. He stated that invoices were mailed the first of January 1998, for more than \$400,000.

Mr. Ranieri reported that he was asked to contact the Medical Association of the State of Alabama regarding their *Journal*. He stated a letter was written to the MASA. The MASA officials responded that they were interested in talking to SMA;

however, at this time we have not met with them.

Mr. Ranieri reported that the Florida Medical Association had suspended its *Journal* and a similar letter was written to the FMA. He stated that the FMA was interested, and he met with FMA officers to discuss the possibility of working together. He proposed that they adopt *Southern Medical Journal* as their official publication. We were told that a meeting is planned with their Task Force soon, and they will contact us after the meeting.

Mr. Ranieri stated that there is tremendous opportunity for SMA should FMA agree to this arrangement. We would immediately be exposed to more physicians as FMAss circulation is approximately 17,000 in Florida and SMJs is 2,500.

Dr. Howell stated that he thought it would be a good idea to write a generic letter to the Executive Director of the medical society of each state regarding their *Journal*.

Mr. Ranieri recommended the following Board Resolutions to the Executive Committee of the Council:

RECOMMENDATION:—"BE IT RESOLVED, that the Board of Directors of Southern Medical Association hereby approves and adopts an Amendment to Southern Medical Association Flexible Benefit Plan Adoption Agreement effective Ianuary 1, 1998, which amends the Plan to increase the benefit payments for eye care from \$300 annually to \$350 annually and to increase employer paid child from \$50 monthly to \$60 monthly for each dependent, a copy of which is to be retained in the offices of the Corporation;

BE IT FURTHER RESOLVED, that the appropriate officers of the Corporation be, and they hereby are, authorized and directed to execute said Amendment on behalf of Corporation as Employer.î

ACTION:—It was moved and seconded that the Executive Committee of the Council approves and adopts an Amendment to the Southern Medical Association Flexible Benefit Plan effective Adoption Agreement January 1, 1998, which amends the Plan to increase the benefit payments for eye care from \$300 annually to \$350 annually and to increase employer paid child care from \$50 monthly to \$60 monthly for each dependent, a copy of which is to be retained in the offices of the Corporation;

BE IT FURTHER RESOLVED, that the appropriate officers of the Corporation be, and they hereby are, authorized and directed to execute said Amendment on behalf of Corporation as Employer.î The

motion carried unanimously.

RECOMMENDATION:—That the Executive Committee approve the recommendation to sell the land located on Acton Road (which is owned by SMA Services). There are contingencies to this sale, and negotiations have just begun in the following 1) That the buyer put up earnest money so that if at any time he should back out of the deal, SMA will keep the money, or if another buyer should offer SMA the present asking price or more, the original buyer has the right of first refusal and, 2) An appraisal will be made of the property.

The buyer is proposing that he lease one acre of land at \$1,000 per month for 18 months, which he will improve by clearing, grading and paving at his expense, to be used for parking overflow. At the end of 18 months, he will pay the full present asking price of \$5.75 sq./ft. for the entire 3-acre parcel.

ACTION: A motion was made by Dr. OíLeary and seconded by Dr. Howell that the Executive Committee approve the recommendation to sell the land located on Acton Road (which is owned by SMA Services). There are contingencies to this sale and negotiations have just begun in the following areas: 1) That the buyer put up earnest money so that if at any time he should back out of deal, SMA will keep the money or, if another buyer should offer SMA the present asking price or more, the original buyer has the right of first refusal and, 2) An appraisal will be made of the property.

The buyer is proposing that he lease one acre of land at \$1,000 per month for 18 months, which he will improve by clearing, grading and paving at his expense, to be used for parking overflow. At the end of 18 months, he will pay the full present asking price of \$5.75 sq./ft. for the entire 3-acre parcel. The motion carried unanimously.

RECOMMENDATION: That SMA make a change in the endorsement of the carrier for the malpractice insurance program from DIR to the Farmers Insurance Group, subject to the discussions and approval by the Insurance Committee.

ACTION: The motion was made by Dr. Tanner and seconded by Dr. OíLeary that SMA make a change in the endorsement of the carrier for the malpractice insurance program from DIR to the Farmers Insurance Group, subject to the discussions and approval by the Insurance Committee. The motion carried unanimously.

Dr. Hamdy reviewed the issues that need to be addressed in order to get the Constitution and Bylaws changes completed by the end of the Summer Meeting.

CONSTITUTION CHANGES - ARTICLE VI., SECTION 1

RECOMMENDATION: The motion was made by Dr. Smith and seconded that Article VI, Section 1 delete the iVice-Presidentî and add iImmediate Past Presidentî and will read as follows: The officers of the Association shall be a President, President-Elect, Immediate Past President, Trustees, Councilors, and an Executive Vice-President. There shall also be officers of each Section of the Association. The motion carried unanimously.

RECOMMENDATION: The motion was made by Dr. OíLeary and seconded that the Section Officers not be allowed to vote for the President in the next election. The motion carried unanimously.

ARTICLE VI., SECTION 2., A

The election process for officers was discussed at length.

RECOMMENDATION: The motion was made by Dr. OiLeary and seconded that we table any further action and discussion of Article VI, Section 2, A, until the election process is defined in its totality and from that point make a decision on the changes to this section. The motion carried unanimously.

ARTICLE VI., SECTION 2., C.

RECOMMENDATION: The motion was made by Dr. Holt and seconded to reword Article VI, Section 2, C, to read: The officers of each Section may consist of a Chairman, Vice-Chairman and Secretary and when so desired by the members of the Section, a Chairman-Elect as an additional office or in place of the Vice-Chairman, elected annually by the members of the respective Sections at a regular session of the Section during an annual meeting. Section Officers must assume office at the end of the annual meeting during which they were elected and shall be members of the Association. A Section Officer may serve up to 3 years (Chairman, Vice-Chairman and Secretary) in any section position as desired by the members of the section. (Secretary-Elect term to be one year.) Must be members of SMA. The motion carried unanimously.

ARTICLE VI., SECTION 3., B.

RECOMMENDATION: The motion was made by Dr. OíLeary and seconded by Dr. Tanner to change the wording in Article VI, Section 3., B., to read The Councilors shall be elected (instead of appointed)Ö. The motion carried unanimously.

BYLAWS CHANGES

ARTICLE I., SECTION 1., G.-

RECOMMENDATION: A motion was made by Dr. Howell and seconded by Dr. OíLeary that membership is available to any noncorporate medical practiceÖunder Section G. The motion carried unanimously. ARTICLE I., SECTION 1., H.

RECOMMENDATION: A motion was made by Dr. Howell and seconded by Dr. OíLeary to add Section H. - Corporate Members to Bylaws: Corporate membership may be available to any corporate medical practice where all physicians are individual members of SMA and nonphysician staff are members of Medical Practice Services. Corporate members pay dues as established by the Council. Physician and nonphysician members in the Corporate Program are eligible for special rates on products as defined by SMA. The motion carried unanimously.

ARTICLE III, SECTION 1. - Elected Officers

RECOMMENDATION: A motion was made by Dr. Howell and seconded that we delete Vice-President

and insert <u>Councilors</u>. The Section should read as follows: Elected Officers of this Association shall be a President, a President-Elect, and Councilors. The motion carried unanimously.

SECTION 2. - Appointed Officers RECOMMENDATION: A motion was made by Dr. OíLeary and seconded that we delete the word Councilors. The Section should read as follows: The appointed officers of the Association shall consist of the Associate Councilors, the Trustees, and an Executive Vice-President (CEO), who may also serve as the Treasurer of the Association. The motion carried unanimously.

SECTION 3. - Qualifications

RECOMMENDATION: A motion was made by Dr. OíLeary and seconded that we delete ior the Vice-Presidentî to read as follows: To be eligible for the office of President or President-Elect of the Association, such person shall be a member in good standing of the Association and shall at the time of nomination either be a member of the Council or have served as a member of the Council within a period of five years. The motion carried unanimously.

ARTICLE III.,

SECTION 5., A. - Vacancy in Office

RECOMMENDATION: A motion was made by Dr. Tanner that for elected Officers, delete the word Council and insert going back through the election process again.

Addendum: The motion was amended to state the Selections Committee will contact the Associate Councilors and other state leadership members to come up with another ballot list. The motion carried unanimously.

SECTION 5., B. - Vacancy in Office

RECOMMENDATION: A motion was made and seconded to add "A vacancy in the office of President-Elect shall be filled by having a new election. The motion carried unanimously.

ARTICLE III., SECTION 6., A., 3. This article was tabled.

ARTICLE III., SECTION 6., A., 6.
RECOMMENDATION: A
motion was made and seconded to
delete this paragraph. The motion
carried unanimously.

ARTICLE III., SECTION 6., B., 2. RECOMMENDATION: A motion was made and seconded to delete this paragraph. The motion carried unanimously.

ARTICLE III., SECTION 6., B., 3.
RECOMMENDATION: A motion was made by Dr. OíLeary and seconded by Dr. Tanner to reflect that the President shall serve as Chairman of the Council and the President-Elect shall serve as Vice-Chairman of the Council. The motion carried unanimously.

ARTICLE IV., SECTION 2.,2.

RECOMMENDATION: A motion was made and seconded to replace Chairman of the Council with President-Elect. The motion carried unanimously.

ARTICLE V., SECTION 1.

RECOMMENDATION: A motion was made and seconded to change twenty-one to twenty on line one and on line four, change appointed by the President, to <u>elected</u> by their <u>state constituents</u>. Also, remove all references to ifive classesî of Councilors. The motion carried unanimously.

ARTICLE V., SECTION 2., 4. & 6.B.1.
RECOMMENDATION: A motion was made and seconded to replace
Chairman of the Council with

<u>President.</u> The motion carried unanimously.

ARTICLE VI., SECTION 1.A. -

RECOMMENDATION: A motion was made and seconded to reflect that the <u>Chairman of the Council shall be the President.</u> The motion carried unanimously.

ARTICLE VI., SECTION 1., A., 2., (a) thru (j)

Tabled

ARTICLE VI., SECTION 3., B., 4. RECOMMENDATION: A motion was made and seconded to replace Vice-Chairman with President-Elect. The motion carried unanimously.

ARTICLE VI., SECTION 7., B.

RECOMMENDATION: A motion was made by Dr. OíLeary and seconded by Dr. Holt to replace wording regarding term of office of Associate Councilors with the following: Associate Councilors shall serve at the pleasure of the Councilor. The motion carried unanimously.

ARTICLE VII., SECTION 1. & 2. RECOMMENDATION: A

motion was made and seconded that the <u>President and President-Elect will serve</u> as <u>Chairman and Vice-Chairman (respectively) of both the Council and the Executive Committee.</u> The motion carried unanimously.

ARTICLE IX., SECTION 1., B. & C., 1., 2., 3. &

SECTION 2., B., 1. & C., 2., 3., 5 &

SECTION 4

& SECTION 5., E. & E.-2. RECOMMENDATIONS: In SEC-

TION 1., B. In SECTION C., 1., 2. & 3.

In SECTION 2., B., 1. In SECTION 2., C., 2., 3., & 5.

In SECTION 4. &

In SECTION 5., E-2

RECOMMENDATION: A motion was made and seconded to replace

Chairman of the Council with <u>President.</u> The motion carried unanimously.

SECTION 5., E.

RECOMMENDATION: A motion was made and seconded to delete Vice-Chairman and Vice-President and replace Chairman of the Council with <u>President</u>. The motion carried unanimously.

ARTICLE IX., SECTION 5., J.

RECOMMENDATION: A motion was made and seconded to change Section to read <u>President-Elect will chair the Presidential Committee on Sections and will appoint four Councilors and two members at large.</u> The motion carried unanimously.

ARTICLE IX, SECTION 5., L.

RECOMMENDATION: A motion was made and seconded to replace Vice-President with <u>President-Elect.</u> The motion carried unanimously.

ARTICLE X., SECTION 2.

RECOMMENDATION: A motion was made and seconded to add a sentence which states that the President-Elect shall preside over the Annual Meeting in the absence of the President. The motion carried unanimously.

ARTICLE X., SECTION 5.

RECOMMENDATION: A motion was made and seconded to change this section to coincide with the Constitution. The motion carried unanimously.

ELECTION PROCESS FOR OFFICE OF PRESIDENT-ELECT

RECOMMENDATION: A motion was made by Dr. OfLeary and seconded by Dr. Waites that there will be a declaration of eligibility in the early part of the year. There will an intent to be considered in the early spring. There will be sufficient information about accomplishments and involve-

mentís submitted to the central office. Two weeks after the Summer Meeting there will be an election by Council to choose two individuals to be presented on a ballot. That ballot to be submitted by certified mail in the late summer, and the results be in by a deadline of early September. The candidate with the highest number of votes wins. The electorate would select the one to become President-Elect who will automatically become President the following year. The motion carried unanimously.

RECOMMENDATION: A motion was made by Dr. OíLeary and seconded that the electorate for the selection of President be all the Councilors and all Associate Councilors who have three years experience as Associate Councilors. The motion carried unanimously.

RECOMMENDATION: A motion was made by Dr. Howell and seconded that Associate Councilors with three or more years of service will be part of the electorate. The motion carried unanimously.

OLD BUSINESS

Dr. Hamdy requested that the Education Committee look at the Masterís Degree Program and have as part of their report at the Summer Meeting.

Dr. O'Leary asked that a synopsis be written outlining changes that will be made to the Bylaws. Dr. Howell also requested staff make a bulleted list of these changes.

NEW BUSINESS

Dr. Farmer reviewed material sent to SMA from SafeWare, a computer based company out of Bellevue, Washington, about the prospects for collaborative opportunity between SafeWare and Southern Medical Association relative to **SMA**ís Affiliate Trusteeship in The Virtual Academy. At this time, its main product in the healthcare field is the education of physician office personnel. Dr. Farmer stated that an inaugural Board Meeting for The Virtual Academy is scheduled for May 15, 1998.

Dr. Hamdy recommended that a Task Force comprised of Dr. OfLeary, Dr. Mackey, Dr. Holt, Dr. Farmer, and Dave Barzler be formed to look further into the offerings of The Virtual Academy. The Executive Committee agreed that someone from the Task Force should attend the Board Meeting for The Virtual Academy scheduled for May 15, 1998, and report their findings to the Education Committee.

Dr. Farmer made it known to the Executive Committee of the Council that he is an investor in SafeWare.

ADJOURNMENT

There being no further business to come before the Executive Committee of the Council, Dr. Hamdy adjourned the meeting at approximately 3:30 p.m.

Proceedings of the Executive Committee of the Council

- Sheraton New Orleans Hotel
 - New Orleans, Louisiana •
- Tuesday, November 17, 1998 •

CALL TO ORDER

The Executive Committee of the Council of the Southern Medical Association met at the Sheraton New Orleans Hotel, New Orleans, Louisiana, on Tuesday, November 17, 1998. The meeting was called to order at 9:00 a.m. by the Chairman, Ronald C. Hamdy, M.D.

ROLL CALL

Members of the Executive Committee of the Council present were Ronald C. Hamdy, M.D., Chairman, Johnson City, Tennessee; James C. Waites, M.D., Vice-Chairman, Laurel, Mississippi; J. Lorin Mason, Jr. M.D., President, Pawley's Island, South Carolina; Hugh É. Stephenson, Jr., President-Elect, Columbia, Missouri; Terrell B. Tanner, M.D., Immediate Past-President, East Ellijay, Georgia; Richard P. DeRosa, M.D., Washington, D.C.; Charles A. Farmer, Jr., M.D., Tulsa, Oklahoma; Jean Edwards Holt, M.D., San Antonio, Texas; T. Rudolph Howell, M.D., Richmond, Virginia; Mehmet V. Kalaycioglu, M.D., Shinnston, West Virginia; I. Patrick O'Leary, M.D., New Orleans, Louisiana; Michael G. Mackey, M.D., Ionesboro, Arkansas; and George L. Smith III, M.D., Covington, Georgia.

Staff present from Birmingham, Alabama, were Mr. William J. Ranieri, Executive Vice-President/CEO; Mr. Ed Waldron, Vice-President for Marketing; Ms. Cynthia L. Lenoir, Director, Association Services; Mr. Timothy R. Taylor, Director, Internal Operations; Mr. Dave Barzler, Director, Education; Mr. Rudy Sturm, Director, Practice Management Ser-

vices; Mr. Kenneth M. Vinzant, Director, Fringe Benefit Programs; and Mrs. Judy Fields, Administrative Assistant.

REPORT OF THE PRESIDENT J. Lorin Mason, Jr., M.D.

Dr. Mason stated that he would address a few items at the Council meeting scheduled for this afternoon.

REPORT OF THE CHAIRMAN Ronald C. Hamdy, M.D.

Dr. Hamdy stated that a great deal of work has been done to further consolidate the changes to the Bylaws. He stated that he would give his full report at the Council meeting this afternoon.

REPORT OF THE EXECUTIVE VICE-PRESIDENT/CEO

William J. Ranieri

Mr. Ranieri reported that this has been an active year and we have a number of new programs that we are going to announce at this meeting.

Mr. Ranieri reported that we are going to announce a major expansion in terms of programming on the Internet. We have reached an agreement with two different companies — Med-Site Publishing and Harris Publishing. He stated we will have the capability for every member of the Association to have a free e-mail service through the SMA web-site. It will be an Internet site so they can retrieve their e-mail from anywhere in the world.

He stated that we will be able,

through the Harris Publishing Company, to offer a web-site based electronic directory to all our members. This group will come in and do this directory for us at no charge. This directory will be on a secured basis and no one will be able to get to this site unless they have an SMA password. Other opportunities will be offered on that web-site

Mr. Ranieri stated that we now have the ability to go to a secured section on our home-page. At this time the PPP Catalogue is on the secured site and only members can go to this section. Plans are to also have the Southern Medical Journal put on the secured site.

Mr. Ranieri reported we have reached an agreement for a major expansion of the PPP by entering into a joint venture with Shared Services Healthcare. Through this effort we will now offer a more expanded and enhanced version of the buying program. This program is called the Premium Access PPP. We now have the basic program for \$15, and if physicians want to received the enhanced version of the buying program, the charge is an additional \$60, for a total of \$75.

Mr. Ranieri stated that we have been working with a CPA firm in Birmingham for about a year and a half regarding our Coding and Reimbursement Seminars. They have contracted with SMA to provide services in this area if one of their client(s) has a need for coding and reimbursement services, we will go in and do the audit for their client(s).

Mr. Ranieri reported that we are excited with the introduction of the Corporate Compliance Program. This has been selectively announced to certain members each month. We have had over 150 proposals mailed, and we are finding that while some concern has been expressed over our fees for the total comprehensive program, a great deal of interest has been shown

in a condensed version of a Compliance Program for physicians. Based on our evaluation of the responses we are getting from calls we are receiving, we have developed a Compliance Solutions Program that includes four different programs. These four programs are:

- 1) Documentation and Billing Analysis
- 2) An Education and Compliance Program
- 3) On-site Documentation and Billing Analysis
- 4) Walking the Physician through the E/M Coding Process

Mr. Ranieri reported that he has recently announced the promotion of Mr. Ed Waldron as Vice President for Marketing and he will be responsible for SMA's Marketing Department. Mr. Ranieri stated that he, the directors, and Ed have been working together to develop a more coordinated marketing strategy that will help emphasize who we are, what we do, and how we do it.

He stated that we have also identified the fact that direct mail only is not sufficient for us anymore. He stated that we are trying to develop a more coordinated multifaceted approach to marketing. We are talking about expanding our telemarketing activities, direct mail, and using new techniques for broadcast fax.

Mr. Ranieri reported that there is a discrepancy of \$1.4 million in the reserves. We are working with Arthur Andersen to find this discrepancy, and will inform the committee of the findings.

Mr. Ranieri reported that the major programming rewrite for our computer information systems has not produced the results we had anticipated. After working on this program for nearly a year, we have reluctantly reached the conclusion that the IMIS software is not capable of providing us the capabilities we thought would be available.

We are in negotiations now with the software manufactures and broker for a return of the charges we incurred from the purchase of this software package.

Mr. Ranieri reported that the audit has been completed, and we have been informed that the financial loss for the past fiscal year was approximately \$598,300, which is about \$60,000 less than we had projected at the Summer Meeting. A review of our financials for the coming year indicates that this year is off to a much better start, and we are confident that we will be able to meet financial projection by year-end.

OLD BUSINESS

Dr. Hamdy announce that Dr. William Browder has been elected as our new Councilor for Tennessee.

Dr. Holt stated that she and Dave Barzler went to the Board Meeting of the Virtual Academy and they feel this is a very nice group of people who have very lofty goals but still have significant homework to do. We are still involved and still a direct participant. Dr. Holt stated a lot of infrastructure remains to be built. She stated that a meeting is taking place on Friday

morning at the Annual Meeting to discuss their findings from the Virtual Academy's Board Meeting.

Dr. Hamdy thanked everyone for all their help in developing all the programs and restructuring of the SMA. He thanked everyone for all the support they have given him, and without whom we would not have been able to achieve as much. He feels that over the past two years a lot has been achieved and a lot of changes have taken place. He stated that we have not been bystanders but have taken an active part in changing not only the SMA, but hopefully have made life easier for our members to help them practice better medicine. Dr. Hamdy stated that he is really looking forward to passing the gavel to Dr. Waites.

Dr. Hamdy specially wanted to thank Dr. Tanner, Dr. Mason, and Dr. Stephenson for their help and counsel over the past two years.

ADJOURNMENT

There being no further business to come before the Executive Committee of the Council, Dr. Hamdy adjourned the meeting at approximately 10:00 a.m.

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Attendance at Specialty Section Meetings

Annual Scientific Assemblies/1991-1998

Section	1991	1992	1993	1994	1995	1996	1997	1998
Allergy and Immunology	23	28	24	14	14	22	19	17
Anesthesiology	25	46	17	26	22	15	64	49
Cardiology	_	_	_	_	50	36	25	19
Chest Diseases	40	30	48	18	30	28	27	24
Colon and Rectal Surgery	33	20	35	26	34	25	18	11
Dermatology	144	88	130	59	74	72	118	146
Emergency Medicine	42	60	59	45	34	40	92	72
Family Practice	70	71	80	43	110	84	421	299
Gastroenterology	40	38	65	30	25	25	27	29
Geriatric Medicine	_	_	_	-	33	33	14	2
Gynecology	60	45	60	40	25	41	54	22
Medical Management	-	_	_	_	31	23	357	_
Medicine	37	58	75	95	80	35	130	298
Neurology and Psychiatry	36	38	33	27	32	25	27	80
Neurosurgery	13	14	22	13	18	18	116	28
Obstetrics/Gynecology	35	29	55	32	17	19	43	95
Occupational Medicine	-	-	21	24	27	18	31	12
Oncology	13	-	-	15	16	16	51	27
Ophthalmology	27	27	34	16	25	20	155	43
Orthopaedic and Trauma Surgery	46	34	20	23	60	25	68	172
Otolaryngology-Head & Neck Surgery	31	30	45	27	35	20	85	39
Pathology	86	40	39	30	39	49	91	78
Pediatrics and Adolescent Medicine	35	40	24	22	37	24	37	53
Plastic and Reconstructive Surgery	44	30	44	43	29	20	2	46
Radiology	30	30	40	30	35	17	89	73
Rheumatology	12	12	32	30	26	26	22	28
Surgery	55	30	43	40	28	20	216	155
Urology	32	37	36	29	22	23	40	41

These attendance figures are turned in by the Section Secretaries at the conclusion of an annual meeting. The figures represent the Section's largest attendence.

Annual Meeting Registration Record

		T XIIII	uui	receiling	region	ution	record			
	Date	Location P	Host hysicians	Other Physicians	Total Physicians	Students	Paramedical Personnel	Technical Exhibitors	Guests	Total
	1906-1915	No Record of Attendance	,	,						
	1916- Nov. 13-16	Atlanta	299	1,247	1,476	55	-	103	233	1,867
	1917- Nov. 12-15	Memphis		1,025	1,168	46	_	78	184	1,476
	1918-	No Meeting- Influenza Pandemic		1,023	1,100			, -		0.000.70.000
	1919- Nov. 10-13	Asheville		912	983	_	54	85	148	1,270
	1920- Nov. 15-18	Louisville		872	1,102	114	40	149	171	1,576
	1921- Nov. 14-17			993	1,074	_	39	90	241	1,444
	1921- Nov. 14-17 1922- Nov. 13-16	Hot Springs		1,230	1,337	_	26	129	289	1,781
	1923- Nov. 12-15	Washington	E 2020	1,363	1,696	214	26	143	495	2,574
	1924- Nov 24-27	New Orleans		1,559	1,911	169	15	120	510	2,725
	1925- Nov. 9-12	Dallas		1,732	2,042	144	19	151	513	2,869
	1926- Nov. 15-18	Atlanta		1,557	1,884	139	27	174	445	2,669
	1927- Nov. 14-17	Memphis		1,728	2,003	251	24	212	438	2,928
	1928- Nov. 12-15	Asheville		1,221	1,291	-	20	154	379	1,844
	1929- Nov. 19-22	Miami		1,180	1,343		19	84	572	2,018
	1930- Nov. 11-15	Louisville	2000	1,232	1,490	224	21	144	356	2,235
	1931- Nov. 18-20	New Orleans		1,266	1,689	231	33	154	462	2,569
				971	1,247	-	32	104	239	1,622
	1932- Nov. 15-18	Birmingham		1,319	1,583	279	61	141	407	2,471
12	1933- Nov. 14-17	Richmond		1,641	1,945	-	27	141	739	2,852
00		San Antonio		1,999	2,694	690	18	279	614	4,295
	1935- Nov. 19-22	St. Louis		2,365	3,212	660	51	375	581	4,879
	1936- Nov. 17-20	Baltimore			2,811	736	177	370	1,328	5,422
	1937- Nov. 30- Dec. 3	New Orleans		2,238	2,267	262	389	342	778	4,038
	1938- Nov. 15-18	Oklahoma City		1,914			595	300	734	4,263
	1939- Nov. 21-24	Memphis		1,837	2,222	412	667		629	
	1940- Nov. 12-15	Louisville		1,639	2,075	412		361		4,144 5,039
	1941- Nov. 10-13	St. Louis		1,944	2,706	683	378	498	774	
	1942- Nov. 10-12	Richmond		1,130	1,383	337	136	187	392	2,435
	1943 - Nov. 16-18	Cincinnati		1,410	1,715	94	176	255	520	2,760
	1944- Nov. 13-16	St. Louis		1,557	2,116	441	461	431	762	4,211
	1945- Nov. 12-15	Cincinnati		1,270	1,477	88	52	269	545	2,431
	1946- Nov. 4-7	Miami		1,648	2,091	-	135	241	1,074	3,541
	1947- Nov. 24-26	Baltimore		1,718	2,667	332	407	445	674	4,525
	1948- Nov. 25-28	Miami		1,087	1,595	27	115	308	629	2,674
	1949- Nov. 14-17	Cincinnati		1,235	1,483	32	143	264	490	2,412
	1950- Nov. 13-17	St. Louis		1,391	2,117	472	92	323	644	3,648
	1951- Nov. 5-8	Dallas		1,575	2,053	160		190	850	3,253
	1952- Nov. 10-13	Miami		1,591	2,173	34	177	246	1,107	3,737
	1953- Oct. 26-29	Atlanta		1,781	2,347	266	195	325	900	4,033
	1954- Nov. 8-11	St. Louis		1,614	2,201	614	336	391	772	4,314
	1955- Nov. 14-17	Houston	807	1,579	2,386	*	*	676	951	4,013
									(continue	ed on next page)

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Annual Meeting Registration Record

	Date	Location	Host Physicians	Other Physicians	Total Physicians	Students	Paramedical Personnel	Technical Exhibitors	Guests	Total
	1956- Nov. 12-15	Washington		2,090	3,173	314	*	982	969	5,438
	1957- Nov. 11-14	Miami Beach		2,174	3,235	177	*	721	1,870	6,003
	1958- Nov. 3-6	New Orleans		2,331	3,587	454		753	1,327	6,121
	1959- Nov. 16-19	Atlanta		1,972	2,657	205	*	554	799	4,215
	1960- Oct. 31-Nov. 3	St. Louis		1,400	2,028	305	4	636	735	3,964
	1961- Nov. 6-9	Dallas	. 854	1,868	2,722	121	*	603	939	4,385
	1962- Nov. 12-15	Miami Beach		2,255	3,023	99	115	620	1,231	5,088
	1963- Nov. 18-21	New Orleans		2,712	3,505	545	112	593	1,875	6,630
	1964- Nov. 16-19	Memphis		1,564	2,176	204	83	418	816	3,697
	1965- Nov. 1-4	Houston		1,649	2,213	47	68	626	825	3,779
	1966- Nov. 14-17	Washington		1,570	2,425	65	96	666	669	3,921
	1967- Nov. 13-16	Miami Beach			2,487	55	78	555	607	3,782
	1968- Nov. 18-21	New Orleans	. 672	2,390	3,062	440	177	726	1,314	5,719
	1969- Nov. 10-13	Atlanta		2,339	2,791	187	78	753	1,224	5,033
	1970- Nov. 16-19	Dallas	. 474	1,819	2,293	82	82	622	1,066	4,145
	1971 - Nov. 1-4	Miami Beach		1,606	2,132	57	119	658	1,256	4,222
	1972- Nov. 13-16	New Orleans		2,514	3,299	448	178	667	1,387	5,979
	1973- Nov. 11-14	San Antonio		**	2,347	97	183	628	1,842	4,097
	1974- Nov. 17-20	Atlanta		2,372	2,760	78	140	451	690	4,119
	1975- Nov. 16-19	Miami Beach	. **	**	1,979	55	116	466	709	3,325
-	1976- Nov. 7-10	New Orleans	**	**	2,364	468	154	293	910	4,189
õ	1977- Nov. 6-9	Dallas		**	1,332 2,504	46 65	50 98	410	447	2,285 4,255
	1978- Nov. 11-14 1979- Nov. 4-7	Atlanta		**	2,304	03	116	411 334	1,177 1,229	3,828
	1980- Nov. 16-19	Las Vegas		**	2,142	25	90	363	832	3,677
	1981- Nov. 15-18	New Orleans		**	2,376	74	92	419	1,264	4,225
	1982- Oct. 30-Nov. 2	Atlanta		**	2,614	17	112	473	1,405	4.621
	1983- Nov. 6-9	Baltimore		**	2,697	31	105	498	1,480	4,811
	1984- Nov. 4-7	New Orleans		**	2,627	35	81	470	1.619	4.832
	1985- Nov. 17-20	Orlando	**	**	2,618	41	82	522	1,585	4.848
	1986- Nov. 8-11	Atlanta		**	3,141	5	45	493	1,880	5,564
	1987- Nov. 1-4	San Antonio	**	**	2,913	61	48	559	1,540	5,121
	1988- Nov. 6-9	New Orleans	**	**	4,093	157	117	692	2,360	7,419
	1989- Nov. 5-8	Washington	. **	**	2,678	49	62	545	1,802	5,136
	1990- Oct. 14-17	Nashville	**	**	2,759	42	44	515	1,533	4,893
	1991- Nov 16-19	Atlanta	**	**	2,305	11	15	712	1,333	4,376
	1992- Nov. 12-15	San Antonio		2,030	2,419	9	47	432	1,202	4,109
	1993- Oct. 28-31	New Orleans	. 648	1,777	2,425	63	45	455	1,207	4,195
	1994- Nov. 2-6	Orlando	**	**	2,053	26	27	437	1,165	3,708
	1995 - Nov. 15-19	Kansas City		1,761	2,151	55	23	279	1,463	3,971
	1996- Nov. 20-24	Baltimore		1,589	1,914	40	20	471	584	3,029
	1997- Nov. 6-9	Charlotte		1,994	2,451	19	54	412	783	3,719
	1998-Nov. 18-22	New Orleans	. 384	1,574	1,958	45	90	400	700	3,193

^{*} Breakdown not available; included in figure under "Technical Exhibitors." ** Breakdown not available see "Total Physicians."



SMA Members in Oncology, Radiation Oncology, Orthopaedics & Primary Care Specialties

are eligible for membership in – and the added benefits of – the SMA Affiliates.



Southern Association for Primary Care



Southern Association for Oncology



Southern Orthopaedic
Association

For information, call 800-423-4992, ext 252.

CONSTITUTION AND BYLAWS

SOUTHERN MEDICAL ASSOCIATION

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Constitution - Articles of Incorporation

ARTICLE I- NAME

The name of the corporation shall be the Southern Medical Association.

ARTICLE II- PURPOSE

The purposes of the Southern Medical Association (the "Association" or the "Corporation") shall be to develop and foster the art and science of medicine by:

- A) developing and promoting initiatives in medical education;
- B) providing practice-related services to enhance the ability of the members of the Association to serve their patients;
- C) providing activities which encourage membership and collegial interaction among the members of the Association.

The Association shall not at any time take active part in any political or sectarian questions or take concerted action for securing legislative enactments.

ARTICLE III- POWERS

The Corporation shall possess and may exercise all of the powers and privileges granted by the laws of the State of Alabama to nonprofit corporations, together with all powers necessary or convenient to the conduct, promotion or attainment of the activities or purposes of the Corporation, limited only by the restrictions set forth in these Articles of Incorporation; provided, however, that the Corporation shall not engage in activities that are not in furtherance of its charitable purposes other than as an insubstantial part of its activities.

ARTICLE IV- TERM OF EXISTENCE

The term for which the Corporation is to exist shall be perpetual. In the event of dissolution, the residual assets of the corporation will be turned over to one or more organizations which themselves are exempt as organizations described in Sections 501(c)(3) and 170(c)(2) of the Internal Revenue Code or corresponding sections of any prior or future law, or the

Federal, State or local government for exclusive public purposes.

ARTICLE V- MEMBERSHIP

SECTION 1. Active Members. The membership of this Association shall be by invitation to physicians who are eligible to be members of the following state medical societies: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia, and the District of Columbia who are sponsored by the respective state Councilor, to invited medical officers of the United States Army, Navy, Air Force, Public Health Service and Veterans Administration on active duty, and to invited members of the Puerto Rico Medical Association who are citizens of the United States of America.

SECTION 2. Associate, Emeritus and Other Members. This Association may have such classes of associate, emeritus and other memberships as may be provided for in the Bylaws of this Constitution.

ARTICLE VI- OFFICERS

SECTION 1. Officers of the Association. The officers of the Association shall be a President, President-Elect, Immediate Past-President, Trustees, Councilors, and an Executive Vice-President. There shall also be officers of each Section of the Association.

SECTION 2. Elected Officers

A. General Officers. The President shall automatically be that person who was elected and served as President-Elect during the previous year. The Immediate Past-President shall be that person who served as President during the previous year. The President-Elect shall be that person who has won the election process for that position as outlined in the Bylaws. The results of the elections along with the report of the Council shall be submitted to

the membership as the final order of business at the first general session of an annual meeting.

B. Councilors. The Councilors shall be elected by the states as provided in the Bylaws - one from each of the states and the District of Columbia enumerated in ARTICLE V- Membership, Section 1. Active Members and shall serve for five years, and shall be eligible for one and only one re-election after at least a five-year hiatus following their first term. The Councilor terms expire with the close of annual meetings. The Council shall be the governing body of the Association. It shall have jurisdiction over all questions involving the rights and standings of members, whether in relation to other members or to this Association. All matters brought before the general sessions or Sections shall be referred to the Council for consideration.

C. Section Officers. The officers of each Section may consist of a Chairman, Vice-Chairman and Secretary, and when so desired by the members of the Section, a Chairman-Elect and/or Secretary-Elect as an additional officer or in place of the Vice-Chairman, elected annually by the members of the respective Sections at a regular session of the Section during an annual meeting. Section Officers must assume office at the end of the annual meeting during which they were elected and shall be members of the Association. A Section Officer may serve up to three years, as desired by the members of the Section, in any position except Secretary-Elect, whose term shall be one year.

SECTION 3. Appointed Officers.

A. Administrative Officers. An Executive Vice-President shall be selected by the Council, with salary, duties, and tenure of office to be determined by the Council.

B. Trustees. The Trustees shall be six in number and shall be appointed by the Council, one each year, to serve for a peri-

od of six years. The oldest member in point of service shall be the Chairman.

ARTICLE VII-SCIENTIFIC ACTIVITIES

SECTION 1. Annual Meetings. The Association shall hold an annual meeting during which there shall be not less than two general sessions, one of which may be devoted to the business of the Association and restricted exclusively to the membership when so determined by the Council or by the Executive Committee of the Council or upon a petition filed by not less than twenty-five members Association; there may be meetings of the Executive Committee of the Council and the Council, scientific Section sessions, technical and scientific exhibits, and such general programs as may be arranged by the Section Officers in cooperation with the Committee on Scientific Activities. The time and place for holding each annual meeting shall be fixed by the Council.

SECTION 2. Scientific Sections. The Association may from time to time constitute and designate Scientific Sections of the Association, which shall be organized and shall perform such duties and responsibilities as may be from time to time designated.

SECTION 3. Publications. The Association shall own and publish the Southern Medical Journal, which shall be the official organ of the Association, and other such publications which may be provided for by the Association. The Association may designate such ownerships of publications as deemed advisable.

ARTICLE VIII- SEAL

The Association shall have a common seal, with power to break, change, or renew the same at pleasure.

ARTICLE IX-REGISTERED AGENT AND REGISTERED OFFICE

The address of the registered office of the Association is 35 Lakeshore Drive, Birmingham, Alabama 35209. The registered agent at that address is William J. Ranieri.

ARTICLE X- AMENDMENTS

The Association may, at any annual meeting, amend the Articles of Incorporation by a two-third's affirmative vote of the members present and voting during a general session of that meeting, provided the amendment has been presented to the membership at least 30 days prior to the meeting.

ARTICLE XI - REQUIREMENTS OF THE ALABAMA NONPROFIT BUSINESS CORPORATION ACT AND SECTION 501(c)(3) OF THE INTERNAL REVENUE CODE

The foregoing clauses of these Articles of Incorporation shall be exercised subject to and consistently with the following affirmative duties:

(i) The corporation shall distribute its income for each taxable year at such time and in such manner as not to become subject to the tax on undistributed income imposed by Section 4942 of the Internal

- Revenue Code ("Code") or the corresponding section of any future federal tax code;
- (ii) The corporation shall not engage in any act of self-dealing in such a manner as to subject it to tax under Section 4941(d) of the Code or the corresponding section of any future federal tax code;
- (iii) The corporation shall not retain any excess business holdings so as to subject it to tax under Section 4943(c) of the Code or the corresponding section of any future federal tax code;
- (iv) The corporation shall not make any investments in such manner as to subject it to tax under Section 4944 of the Code or the corresponding section of any future federal tax code;
- (v) The corporation shall not make any taxable expenditures so as to subject it to tax under Section 4945(d) of the Code or the corresponding section of any future federal tax code.

ARTICLE I. MEMBERSHIP

Section 1. Classification
There shall be the following classes of members.

A. Active Members.

- The active membership of this Association shall be by invitation to physicians who are eligible to be members of the state medical societies of Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, South Oklahoma, Carolina, Tennessee, Texas, Virginia, West Virginia, and the District of Columbia, and who are sponsored by the respective state or district Councilor; to invited medical officers of the United States Army, Navy, Air Force, Public Health Service and Veterans Administration on active duty; to invited members of the Puerto Rico Medical Association who are citizens of the United States of America.
- Active members shall have full privileges of Association membership, including the right to hold office, vote, and receive the publications of the Association.
- 3. Active members shall pay full dues to the Association, either annually or by payment of a life membership fee. Active members who retire from practice may become active retired members at a rate of 50% of the current dues structure. Active members may be excused from the payment of Association dues for one of the following reasons: financial hardship, extended illness, postgraduate training, (defined as that period during which a member participates in an organized educational program), retirement from active practice, or on temporary service as full-time

commissioned medical officers in the reserve Armed Forces. Active members excused from the payment of Association dues shall have the right to vote and hold office, but shall not receive publications of the Association except by personal subscription. Nothing in this or following sections shall be construed to be retroactive to affect previously classified honorary members.

B. Associate Members

The Association may have the following classes of Associate Members:

- Class 1. A member who has moved from the territory of the Association;
- Class 2. A physician from outside the territory of the Association:
- Class 3. The Association may have Members International composed of physicians who are eligible for membership in medical associations in the country where they reside and practice medicine. If they receive The Southern Medical Journal there will be a surcharge to their dues; if they reside in the U.S. there will be no surcharge;
- Class 4. An intern or resident not yet a member of a state medical society and medical students of the medical schools in the member states or the District of Columbia.
- Class 5. A physician assistant or nurse practitioner who is sponsored by an Active Member.
- To be eligible for Associate Membership, under Classes 2 and 4, a person must satisfy the requirements set forth in Section 1. Active Members, except eligible for membership in a state or district society in the case of Class 4,

and holding the degree of Doctor of Medicine or Osteopathy in the case of Class 4, medical students or osteopathy students.

- Under Classes 1, 2, 3 and 4 individuals may be accepted for Associate Membership by the Executive Vice-President, their eligibility under the provisions of this Section having been determined.
- Associate Members shall neither hold office nor be entitled to vote.
- Associate Members under Classes 1 and 2, shall pay regular annual dues and shall receive the Southern Medical Journal.
- Associate members under Class 3 shall pay regular annual dues and may elect to receive the Southern Medical Journal at an additional surcharge if they reside outside the U.S.
- Associate Members under Class 4 shall not pay dues, and may receive the publications of the Association by personal subscription at a reduced rate.
- Associate Members under Class 5 shall pay annual dues equal to 50% of the Active Member dues rate and may receive the publications of the Association by personal subscription at a reduced rate.

C. Interim Members

An Interim Member shall be a physician who is otherwise eligible for membership in the Association and who has been invited by the Association to become an Interim Member.

Interim Members shall not be required to pay dues, and shall have such rights and privilege of membership as may be determined by the Council.

The term of membership of Interim Members shall be limited to one year. Interim Members shall not be eligible to vote or hold office.

D. Honorary Members

The Association may designate Honorary Members who shall be composed of those physicians whose contribution to the promotion of medical science is recognized by the Association in conferring such membership.

Such membership shall be approved by

the Council. Honorary Members shall have all privileges of other members of the Association, excepting that they shall not be eligible to vote or hold office. Honorary Members shall not pay dues.

E. Ex Officio Members

The Association may designate Ex Officio Members who shall be composed of those persons who by virtue of their positions as active Deans of Medical Schools or other institutions of learning are conferred membership by the Council of the Association.

Ex Officio Members shall have all privileges of other members of the Association except that they shall not be eligible to vote or hold office.

Ex Officio Members shall not be dues paying members.

F. Emeritus Members

An Active Member in good standing who is over 70 years of age and who has been a member for a period of twenty-five (25) years is eligible for Emeritus Membership.

Emeritus Members shall not pay dues but shall enjoy all privileges of the Association, except they may not hold office.

G. Medical Practice Services Members

Membership is available to any medical practice where at least one physician of the practice is an Active member of SMA. Non-physician staff employed by the medical practice services member are eligible to participate in the programs and services offered through the medical practice membership. Non-physician staff are eligible by virtue of the fact that the medical practice pays the dues established for this membership category by the Council.

H. Corporate Members

Corporate membership may be available to any medical practice where all physicians are individual members of SMA and nonphysician staff are eligible to participate in the programs and services offered through the medical practice membership. Corporate members pay dues as established by the Council. Physician and non-physician members

in the Corporate Program are eligible for special rates on products as defined by SMA.

Section 2. Application for Membership
Application for membership in this
Association shall be made in writing or
electronically via the Internet. The
Association reserves the right to accept
or reject any applicant for membership.

Section 3. Termination of Membership

Any member who is subject to a license revocation or suspension by a state board of medical examiners or comparable licensing agency shall automatically forfeit his membership in this Association.

The Association may at any Annual Meeting, on recommendation of the Council, suspend or expel any member of the Association by a majority vote of those present and voting.

Section 4. Reinstatement

A former member whose membership in the Association has been terminated may, after a period of one year, reapply for membership in the Association. Such application shall be referred to and acted on by the Council.

ARTICLE II. DUES

Section 1. Annual Membership Dues

The dues of this Association shall be established by the Council, and shall be payable annually on the member's anniversary date in advance. Membership shall begin on the date of application, provided the application for membership is approved. The Council shall also be authorized to establish Life Membership fees.

Section 2. Non-Payment of Dues

Any member whose dues are unpaid on the member's anniversary date shall thereafter be deemed a member not in good standing and shall be ineligible after such date for any benefits of membership. If such member's dues remain unpaid for three months after the member's anniversary date, the member shall be automatically suspended at the end of such period. On a full payment of the member's arrearage, the member shall be automatically reinstated as a member in good standing from the date of suspension.

ARTICLE III. OFFICERS

Section 1. Elected Officers

Elected officers of this Association shall be a President, a President-Elect, an Immediate Past-President and Councilors.

Section 2. Appointed Officers

The appointed officers of the Association shall consist of the Trustees and an Executive Vice-President (CEO), who will also serve as the Treasurer of the Association.

Section 3. Qualifications

To be eligible for the office of President-Elect of the Association such person shall be a member in good standing of the Association and a current Councilor with at least two years experience as Councilor.

To be eligible for the office of Councilor, such person shall be a member in good standing of the Association and either currently be a Section Officer, or an Associate Councilor, or have been an Associate Councilor within the last five years, or be a Past Councilor or have served in a leadership role in SMA.

Section 4. Term of Office

A. The term of the elected officers shall be five years for Councilor and one year for other non-Trustee officers commencing at the conclusion of the Annual Meeting at which such officers' election results are announced.

Notwithstanding anything contained in this section or these Bylaws to the contrary, those individuals who are serving as Councilors as of November 6, 1997, shall each have their terms extended two years in order to implement extensive changes in these Bylaws and the leadership selection process.

B. The term of Trustees shall be for a period of six years commencing on the date of their appointment.

C. Each elected or appointed officer shall serve the term designated or until his successor is elected or appointed.

Section 5. Election Process for President-Elect

Eligible Councilors will declare their intent to run for the office of Presidentelect by March 1st each year. They will be required to submit standardized information relating to their accomplishments and involvement in SMA to the Central Office by April 1st. This information along with a letter from each candidate stating his or her motivation to become President of the SMA will be given to the Council at the Summer Council meeting along with the ballot. The ballot must be returned to an independent auditor identified by the SMA no later than two weeks following the close of the Summer Council meeting.

The Council will vote in rank order for two candidates from among those listed on the ballot. Two points will be awarded for the "first choice" candidate and one point for the "second choice" candidate. The two candidates receiving the most points will be selected as the candidates to be placed on the final ballot. In case of a tie, the President will have the responsibility of selecting from among those candidates tied with the most points the two that will be presented to the Council.

A final ballot will be mailed to the Council by September 1st on which the names of the two candidates will be listed along with the standardized information provided to Council at the Summer Meeting. The Council will select which of the two candidates will become President-elect. That ballot must be returned to the independent auditor by September 30th in order to be counted. The President will be responsible for breaking any tie.

Section 6. Election Process for Councilor
Councilors will be elected by mail ballot by all eligible active members within the state. The process will begin with the outgoing Councilor nominating four individuals who have agreed to serve as Councilor, prioritizing them from first through fourth. Nominees for Councilor must meet the qualifications

outlined in Section 3. of this Article. Should a Councilor feel he does not have four eligible candidates, a letter of explanation for a lesser number will be accepted. The Selections Committee will choose two names from those sought, received or considered by the Committee to be placed upon a ballot to be distributed to all eligible voting members in the state along with a brief written synopsis of each candidate's accomplishments, personal data and statement of why that individual would like to serve as Councilor.

The election will be managed through the central office, which will maintain election results and supporting ballots for a period of six months. The winner will be that candidate who receives the simple majority of ballots cast and received by the election deadline. The President shall cast a vote only in the unlikely event of a tie vote between the candidates. The election winners will be announced approximately 60 days prior to the Annual Meeting in order that the Councilors-elect can make travel plans to be present for the meeting at which they will assume office.

Section 7. Vacancy in Office

- A. A vacancy in any elected office other than that of President or Immediate Past President, shall be filled by going through the respective election process again. The Selections Committee will contact the Associate Councilors and other state leadership, in the event of a Councilor vacancy, to arrive at a new list of candidates for the ballot.
- B. A vacancy in the office of President shall be filled by the President-Elect for the remainder of that term of office.

Section 8. Duties of Officers

A. President

- The President shall preside at all general sessions of an Annual Meeting and all functions at which the Association is host.
- The President may deliver an annual address at the general session to be held at a time and place decided upon by the Executive Committee of the Council.

- 3. The President shall be the Chairman of the Council and of the Executive Committee of the Council, but shall not be eligible to vote for the election of a President-Elect except to cast a vote in the event of a tie. He shall preside at all meetings of the Council and of the Executive Committee.
- The President shall consult with the Committee on Scientific Activities in the formulation of the program for the scientific assembly.
- The President shall appoint members of the Association to carry out duties of local arrangements in conjunction with the Annual Scientific Assembly.
- The President shall appoint, on nomination by the respective Councilor, five Associate Councilors from each state or district.
- 7. The President shall report to the membership of the Association at its Annual Meetings on the activities of the Council during the interval between Annual Meetings and shall recommend to the membership such actions as are appropriate under these Bylaws.
- The President or any two members of the Executive Committee may convene a meeting of the Executive Committee.
- The President shall appoint the members of the Presidential Committee on Special Awards.
- The President shall appoint members of committees and chairmen of such committees in accordance with these Bylaws except as otherwise provided.
- The President shall carry out the planning of the Annual Meeting of the membership.
- The President shall serve as an ex officio member of all committees of the Association, except the Committee on Selections.
- The President shall fulfill such other duties as may pertain to the office of President.

B. President-Elect

- The President-Elect shall assist the President in the discharge of his duties and in the absence of the President shall assume such duties.
- The President- Elect shall serve as Vice-Chairman of the Council and the Executive Committee.
- The President-Elect shall serve as Chairman of the Presidential Committee on Special Awards and shall have such other duties and responsibilities as may be required by the office.
- The President-Elect shall serve as Chairman of the Presidential Committee on Endowments, of the Presidential Committee on Affiliated Societies and of the Presidential Committee on Selections.
- The President-Elect shall, in the absence of the President, preside at the meetings of the Council and of the Executive Committee.
- The President-Elect shall act as Parliamentarian at all meetings of the Council, the Executive Committee and the membership.
- The President-Elect shall serve as a liaison to the Southern Medical Auxiliary.

C. Executive Vice-President

 The duties and responsibilities of the Executive Vice-President shall be as stated in Article VI, Section 1.

D. Trustees

1. Composition

The Board of Trustees shall consist of the six most recent Past Presidents of the Association. A person shall automatically be appointed to the Board of Trustees as of the last day of that person's term of office as President.

2. Duties of the Board of Trustees

 It shall be the duty and responsibility of the Board of Trustees to render advisory and consultative advice to the officers of the Association.

- At the request of the Council, the Board of Trustees shall serve as the Auditing Committee. In so acting, it will be charged with the responsibility of reviewing the financial audits of the Association and they shall submit an annual audit report to the Executive Vice-President, President-Elect and the President. When acting as the Auditing Committee they shall convene before or at the Annual Meeting of the Association for such purpose. The Auditing Committee shall act by the majority vote of the Trustees present.
- The Board of Trustees shall serve as the History Committee of the Association.
- d. The Board of Trustees shall have other duties as may be designated by either the Council or the President of the Association.

E. Councilors

1. Composition of Council

The Council shall consist of twenty members, three of whom shall be the President, the President-Elect, and the Immediate Past-President. The other seventeen shall be the Councilors, elected by the states and the District of Columbia, as provided in these Bylaws.

2. Annual Meeting of Council

The Annual Meeting of the Council shall be held at such time and place as may be set by the President, during or immediately preceding the general Annual Meeting of the Association.

3. Notice of Meeting of Council

At least ten days prior to a meeting written notice shall be given to members of the Council of the date, time and place for holding of the Annual Meeting of Council. The Council may hold such additional meetings as deemed necessary.

4. Special Meetings of Council

A special meeting of the Council shall be called by the President to accomplish any business of the Council or shall be called at the written request of any three Councilors. Notice of special meetings shall be the same as for the Annual Meeting.

5. Quorum for Meetings of Council

The quorum for any meeting of the Council shall be a majority of the members of Council.

6. Council Authority

- The Council shall be the governing body of the Association.
- b. The Council shall have and exercise between meetings of the Association the following power and authority over the affairs of the Association:
 - It shall cause to be established Committees and Sections in accordance with these bylaws and shall designate the President to appoint the members of such Committees and Sections.
 - It shall be charged with the responsibility to cause to be conducted annually an audit of the financial affairs of the Association.
 - It shall, subject to these bylaws, establish policies and procedures for the conduct of the affairs of the Association.
- It shall appoint the Executive Vice-President (CEO) of the Association, a Treasurer of the Association, and the Editor of the Southern Medical Journal.
- 5. It shall establish the fiscal year of the Association.

c. Any Councilor shall be subject to removal from such office by the President upon the concurrence in that action of two-thirds of the members of the Council.

7. Duties of Councilors

- Councilors shall represent the state or the district in which the Councilor resides or practices.
- b. Each Councilor will represent the Association to the members in his state or district and seek to encourage membership in and participation in the activities of the Association by physicians in his state.
- c. Each Councilor shall attend the meetings of the Council.
- Each Councilor shall perform such other duties as may be designated by his position.

ARTICLE IV. ASSOCIATE COUNCILOR

Each Councilor who represents a state or the District of Columbia shall nominate for appointment by the President, five physician members from such Councilor's territory who shall be designated as Associate Councilors. A past Councilor may be considered for appointment as an Associate Councilor without having to serve any waiting period following the completion of a term as Councilor.

A. Duties

Associate Councilors shall be charged with the duty and responsibility to stimulate interest in all activities of the Association with particular emphasis on membership, and to assist their respective Councilor in any way. In the absence of the Councilor, he may appoint one of the Associate Councilors to act in his stead as a member of the Council.

B. Term of Office

The term of office of the Associate Councilors shall be a at the pleasure of the current Councilor

and concurrent with the term of the Councilor who represents the State or District in which the Associate Councilor resides or practices.

ARTICLE V. EXECUTIVE COMMITTEE

Section 1. Composition

The Executive Committee of the Council shall consist of the Immediate Past President, President and President-Elect, of the Association, and all Councilors having served as Councilor for three years or longer until the term of their Councilorship ends.

Section 2. Chairman and Vice-Chairman of Executive Committee

The President and President-Elect shall serve as Chairman and Vice-Chairman respectively of both the Council and the Executive Committee of the Council.

Section 3. Duties of Executive Committee

The Executive Committee of the Council shall act for the Council between meetings of the Council to consider special matters and report its findings and conclusions to the Council. Any matters of such urgency that they should not be held over to the Council meeting shall be acted upon by the Executive Committee.

ARTICLE VI. COUNCIL APPOINTMENTS Section 1. Executive Vice-President (CEO) and Treasurer

There shall be an Executive Vice-President (CEO) who shall be responsible for implementing the policies and direction of the Council; execute and administer Association programs; and manage the day to day operation of the Association. The Executive Vice-President (CEO) shall employ and direct all staff personnel, full and part-time, including the assignment of duties of such

employees. In this capacity, he shall be generally charged with engaging, promoting, and assigning duties and tasks to all staff personnel, shall seek to expand the membership and participation of the Association and its activities, shall be generally charged to receive and administer funds of the Association, shall represent the Association to the public and to other Associations, and shall perform such other tasks and duties as may be delegated or assigned to him by the Council. He shall act as the Managing Editor of the Southern Medical Journal and other publications of the Association.

The offices of the Executive Vice-President (CEO) and Treasurer will be combined and vested in the same person at the discretion of the Council. The Treasurer shall be charged to receive all funds of the organization and deposit the same in a bank or banks located in the domicile of the Association and shall be held accountable for appropriate documentation for all financial transactions of the Association. Such depositories and investments shall be designated by the Southern Medical Association, the Council, and such appropriate advisory groups as approved by the Council. He shall also perform other duties and tasks as assigned by the Council.

Section 2. Editor

- A. The Editor shall have the following areas of responsibilities:
 - Shall be responsible for the non-advertising portion of the Southern Medical Journal, and other publications of the Association, including the preparation of editorials, the selection and editing of scientific articles, and the general format with

- approval of the Executive Vice-President (CEO).
- May appoint or recommend the employment of assistant or associate editors and/or an Editorial Board with the consent of the Council.
- Shall review, or cause to be reviewed, any books which in his discretion merit the publication of a review in the Southern Medical Journal.
- 4. Shall establish practical mechanics for handling manuscripts and other materials for publication with the consent of the Executive Vice-President (CEO).
- May employ necessary secretarial assistance with the consent of the Council.
- 6. May perform such other duties as may be assigned.

ARTICLE VII. COMMITTEES Section 1. Coordinating Committees

- A. There shall be eight Coordinating Committees to be known as:
 - Coordinating Committee on Education.
 - 2. Coordinating Committee on Membership.
 - 3. Coordinating Committee on Insurance.
 - Coordinating Committee on Physicians' Retirement Program.
 - Coordinating Committee on Budget/Administration.
 - Coordinating Committee on Long-Range Planning.
 - Coordinating Committee on Special Projects and Services.
 - Coordinating Committee on Practice Management Services.

B. Chairman

The Chairman of each Coordinating Committee shall be

appointed by the President annually, but no person shall be able to serve more than five consecutive years.

Composition of Coordinating Committees

- Each of the Coordinating Committees shall have from three to nine members appointed annually by the President.
- The Chairman of each Advisory and Ad Hoc Committee shall be made a member of the appropriate Coordinating Committee. No person shall serve more than eight years as combined member and chairman.

The President is charged to provide continuity of these committees when making appointments.

The President shall be an ex officio member of all Coordinating Committees.

 Each Coordinating Committee shall report in writing each year to the Executive Committee its activities and budget

Section 2. Advisory Committees

- A. There shall be six Advisory Committees known as:
 - Committee on Scientific Activities.
 - Committee on Grants, Loans and Scholarships.
 - Committee on Publications and Advertising.
 - Committee on Multi-Media Programs.
 - Committee on Constitution and Bylaws
 - Committee on Young Physicians.
- B. Chairman of Advisory Committee.
 - The Chairman shall be appointed annually by the President.
 - 2. No person shall serve more

than eight years as combined member and chairman.

- C. Composition of Advisory Committees.
 - Each Advisory Committee shall have from three to nine members who may be Councilors, Associate Councilors, or members of the Association.
 - Each Advisory Committee member shall be appointed annually by the President.

 The President shall be an ex officio member of each Advisory Committee.

- No person shall be eligible to serve for more than six consecutive years as a committee member, except the Chairman.
- The President is charged to provide continuity of these committees when making appointments.
- D. Reports of Advisory Committees. Each Advisory Committee shall report in writing each year to the designated Coordinating Committee for such Advisory Committee its activities and budget.

Section 3. Presidential Committees

- A. There shall be four Presidential Committees known as:
 - Presidential Committee on Special Awards.
 - Presidential Committee on Selections.
 - Presidential Committee on Endowments.
 - Presidential Committee on Affiliated Societies.

Section 4. Ad Hoc Committees

Ad Hoc Committees may be appointed by the President as may be deemed necessary. Ad Hoc Committees may be appointed annually by the President to undertake such activities as shall be designated for such committee and shall have constitution and duration and shall make reports as shall be designated.

Section 5. Duties and Responsibilities of Coordinating, Advisory, and Presidential Committees

A. Coordinating Committee on Education:

Shall coordinate the activities of the Committee on Scientific Activities, the Committee on Multi-Media Programs and such Ad Hoc Committees as shall be annually assigned to it. The Coordinating Committee on Education shall be responsible for supervising all publications related to education of the SMA acting in both a regulatory and advisory capacity. Suggested changes to any publication must be reviewed and approved by the Editor(s) and Executive Vice-President.

A-1. Advisory Committee on Scientific Activities

A. The Committee on Scientific Activities shall be vested with the responsibility for the formulation and content of the scientific activities of the Annual Meeting.

The Committee shall include in its scope of activities the following:

- The format and content of the scientific sessions of the Annual Meeting;
- The development and assignment of a scientific theme or themes for the Annual Meeting in cooperation with the Section Secretaries;
- Design and nature of postgraduate courses, workshops, specialty and multidisciplinary programs for the Annual Meeting;
- 4. Shall maintain liaison with:
 - Medical school faculties and students in the site of the Annual Meeting;
 - b. Specialty and sub-specialty organizations;

- Allied health science organizations, and cooperate with them, in developing and designing of scientific programs and continuing education activities;
- Shall be responsible for the selection and judging of scientific exhibits shown at the Annual Meeting.
- Shall be responsible for monitoring and evaluating scientific activities of the Annual Meeting.
- Shall serve as an advisory group to the Section Secretaries in developing their Section specialty programs and coordinating and assisting the Secretaries in arranging combined Section meetings.

A-2. Committee on Multi-Media Programs

A. Duties shall include:

- 1. Dial Access. As availability and needs arise, new programs shall be selected and negotiated with authors, editors and sponsors. All existing programs shall be reviewed on a regular basis so that material presented is current. Minor or major changes shall be made as necessary to maintain the newest and best material. The Dial Access Index shall be maintained and updated whenever necessary.
- Video Access. Production facilities, marketing methods and scientific material for videocassette programs shall be reviewed on an annual basis.
- 3. Internet Development Sub-Committee
 By action of the Council, there will be a Sub-Committee on Internet Development whose responsibili-

ty will be to oversee the activities and development of SMA's internet web site and which will report through the Advisory Committee on Multi-Media Programs.

B. Coordinating Committee on Membership

Shall coordinate the activities of the Committee on Young Physicians and such Ad Hoc Committees as shall be annually assigned to it.

B-1. Committee on Young Physicians

It shall be the duty of this committee to review specific program areas and services that would be of interest to Young Physicians. The committee will also generate an annual list of both Educational Programs and Membership Services that would meet the perceived needs of physicians in the under forty age category.

C. Coordinating Committee on Insurance

This Committee shall periodically review the insurance program of the Association and work in liaison with the administrator and/or underwriters to ensure the success of the program, and to see that the interests of participants are adequately protected.

D. Coordinating Committee on Physicians' Retirement Program

This Committee shall periodically review the Physicians' Retirement Program of the Association and work in liaison with the SMA staff.

E. Coordinating Committee on Budget/Administration

This Committee shall coordinate the activities of the Committee on Constitution and Bylaws, the Committee on Grants, Loans and Scholarships and such Ad Hoc Committees as shall be annually assigned to it. It shall also be the duty of this committee to meet at least annually to review the staff pension plan(s) and recommend changes that might improve the employee benefits package and to review any personnel problems that may arise during the year relative to the staff. This Committee shall review budgetary information including revenues and expenses, financial projections, major capital expenditures, and key financial indicators. The Committee will also review variances in the Budget and other major program developments from a financial perspective. This Committee shall consist of the President, President-Elect, and three members at large from the Council appointed by the President. The President-Elect shall serve as the Chairman of this committee.

E-1. Committee on

Constitution and Bylaws

It will be the duty of this Committee to periodically review the Constitution and Bylaws, to receive suggestions from members of the Association relative to any changes which should be made and to bring the suggested changes before the Coordinating Committee on Budget/Administration for approval and recommendations to the Council.

E-2. Advisory Committee on Grants, Loans and Scholarships

It shall be the duty of this Committee to formulate and recommend policies and criteria for awarding grants, loans and scholarships. It shall review all applications and determine the recipients of the grants, loans and scholarships available through the Association at a meeting to be held annually after the dead-

line for receiving applications. The Committee may be composed of members who are representative of the specialties of medicine at the discretion of the President.

F. Coordinating Committee on Long Range Planning

This Committee shall select the time, location, and agenda of periodic study sessions for the Council. These sessions are to be spent considering past, present, and future problems of the Southern Medical Association. Recommendations are to be given to the Executive Committee for approval and presentation to the Council.

G. Coordinating Committee on Special Projects and Services

This Committee shall review such potential projects and services proposed to be conducted by the Association as may from time to time be submitted to the Committee for its study and recommendations or which the Committee may independently select for study.

H. Coordinating Committee on Practice Management Services

This Committee shall periodically review the programs, services, and products offered by Reimbursement Services and the Physicians' Purchasing Program and shall make recommendations to enhance participation in these programs.

Presidential Committee on Special Awards

A confidential Committee on Special Awards consisting of five members with the President-Elect as Chairman, shall be appointed by the President to evaluate the contributions of the various candidates for special awards. If suitable candidates are selected by the Committee, it shall submit the names of not more than three such members to the Council for

each award. The Council may elect one for each respective award and presentation of the awards will take place at the Second General Session of that Annual Meeting.

J. Presidential Committee on Selections

This Committee shall seek, receive, and consider names for all elected officers with the exception of the Section Officers. The members of this committee shall consist of four Councilors and two members at large who may be, but are not necessarily, Councilors as appointed by the President-Elect who shall chair this Committee. The appointment of this committee will be on an annual basis, but no person shall be eligible to serve more than two consecutive annual terms.

K. Presidential Committee on Endowments

This Committee shall provide direction for the development, visibility and viability of the Research and Education Foundation, a permanent endowment established to ultimately fund SMA's Grants, Loans, Scholarships programs, recommend and approve programs, policies and marketing efforts required to generate contributions to the Research and Education Foundation, and recommend and approve methods of giving to the Foundation and ways in which contributors can be recognized for various levels of giving. Also, volunteer personal time and effort in securing major gifts to the Foundation and set an example, by personal contributions, for the general membership of SMA. The Committee shall support The Society of 1906 and recommend and approve programs to enhance the visibility and growth of the Society.

L. Presidential Committee on Affiliated Societies

This Committee shall discuss common goals, objectives and programs among the various affiliated societies and identify ways of effecting stronger working relationships between the Southern Medical Association and the Affiliated Societies. This Committee shall consist of the President of each of the Affiliated Societies and shall be chaired by the President-Elect of the Association.

ARTICLE VIII. ANNUAL MEETING Section 1. Annual Meeting

There shall be an Annual Meeting of the Association, which shall be at such time and place as shall be determined by the Council and reasonable prior notice of the time and place of holding such Annual Meeting shall be given to all members of the Association. At all business sessions the attendance of not fewer than twenty members shall constitute a quorum to conduct business.

Section 2. Composition of Annual Meeting

The Annual Meeting shall consist of such sessions to include Business, Scientific, Educational, and such other endeavors as may be designated for consideration. The schedule of activities for the Annual Meeting shall be established by the Council annually and such activities shall be furnished to the membership in advance of the Annual Meeting. The President of the Association shall preside at all general sessions of the Annual Meeting, or in his absence the President-Elect. Such business shall be conducted at the General Session as shall be designated by the Presiding Officer.

Section 3. Scientific Sections of the Annual Meeting

The Scientific Sections of the Association shall hold such sessions as may be arranged by the Section Secretaries with the approval of the Committee on Scientific Activities. All persons attending must be properly registered before being admitted to the Scientific Session.

Section 4. Creation of New Sections and Abolition of Existing Sections.

New Sections may be created by vote of the Council after receiving petition from thirty active members of the Association representing that specialty or subspecialty and representing twelve of the states or the District of Columbia in the Southern Medical Association territory. Recommendations to abolish a Scientific Section may be made to the Council when that Section's participation, interest, and attendance warrant review over a period of two years. The Council shall consider such recommendations and act with respect to the same.

Section 5. Section Officers

There shall be the following Section Officers who shall be elected by the Section under such procedures and rules as may from time to time be adopted by each section:

A. Chairman.

- The Chairman shall perform such duties as may be provided by the rules of the Section.
- He shall be responsible for selecting and inviting the Section's official "Guest Speaker" and shall cooperate with the Secretary in arranging the Section program for an Annual Meeting.

B. Vice-Chairman.

The Vice-Chairman shall assist the Chairman in his duties and preside over the Section meetings in the absence of the Chairman.

C. Secretary.

- The Secretary shall arrange the Section program for an Annual Meeting in cooperation with the Chairman.
- The Secretary shall be the official correspondent with the headquarters office.
- The Secretary shall maintain or cause to be maintained the records of the Scientific Section.
- 4. The Secretary shall consult with the Executive Vice-President (CEO) to determine if the prospective nominees for Section Officers are eligible to hold office prior to their nomination.
- The Secretary shall be responsible for collecting papers presented at an Annual Meeting and forwarding them to the Association offices along with the list of newly elected Section Officers.
- 6. The Secretary shall attend the annual Section Secretaries' Conference to be held as soon as practical after the Annual Meeting for the purpose of formulating the general schedule of scientific sessions for the Annual Meeting in cooperation with the Committee on Scientific Activities.

D. Secretary-Elect

 The Secretary-Elect shall make himself acquainted with the duties of the Secretary

- and attend the Section Secretaries' Conference.
- The Secretary-Elect shall perform such other duties as may be appointed.

Section 6. Scientific Section Steering Committees.

- The Scientific Section Committees may have a formal Steering Committee at the election of such Committee. If constituted, the Steering Committee shall be made up of the current Chairman, Vice-Chairman, Secretary, Chairman-Elect, if this office is utilized by the Section, and the three immediate past Chairmen. The duties of the Section Steering Committee shall include:
 - Aid in planning the work of the Section;
 - Evaluation of papers read before the Section for possible publication;
 - Serve as a Section nominating committee;
 - 4. Fill vacancies that occur among Section Officers;
 - 5. Perform such other duties as they appear necessary.

ARTICLE IX. SPECIAL AWARDS Section 1. Distinguished Service Award.

There shall be a Distinguished Service Award of the Association which may be awarded annually to any member of the Association in recognition of outstanding contributions to the advancement of medical science and/or the Association. Any member of the Association shall be eligible to receive the award and nominations may be made by any member of the Association.

Section 2. Seale Harris Award.

There shall be a Seale Harris Award which may be awarded annually to any member of the Association as recognition for important research accomplishment in the broad field of metabolism, endocrinology, nutrition, or for research which contributes to a better understanding of the chemical changes occurring in disease. Any member of the Association shall be eligible to receive the award and nominations may be made by any member of the Association.

Section 3. Original Research Award.

There shall be an Original Research Award of the Association, consisting of a medal and a cash prize, which may be awarded annually in recognition of original research in clinical medicine or the basic science as applied to medicine. Any member of the Association shall be eligible to receive the award and nominations may be made by any member of the Association.

Section 4. Determination of Awards.

These awards will be determined by a confidential Committee appointed by the President to evaluate the contributions of the various candidates for special awards. The Committee shall submit the names of not more than three persons to the Council for each award. The Council may elect one for each respective award and presentation of awards will take place at the Second General Session of the Annual Meeting.

ARTICLE X. SOUTHERN MEDICAL ASSOCIATION AUXILIARY

There shall be an Auxiliary to the Southern Medical Association that will function under the jurisdiction of the Council. The Executive Committee of the Council will be the Advisory Committee to the Auxiliary. Financial support to the Auxiliary may be granted at the discretion of the Council. The fiscal year will coincide with that of the Association.

ARTICLE XI. RULES OF ORDER

The rules contained in the current edition of Roberts' Rules of Order, Newly Revised shall govern the proceedings of the Association in all cases in which they are applicable and in which they are not inconsistent with these Bylaws or special Rules of Order which the Association may adopt.

ARTICLE XII. INDEMNIFICATION OF OFFICERS AND AGENTS OF THE SOUTHERN MEDICAL ASSOCIATION

Every person who is, or has been, a Councilor, Trustee, Officer, Employee or Agent of the Association, or of a subsidiary or of an affiliate owned or controlled by the Association, shall be indemnified by the Association in a manner and to the extent authorized and permitted by the Alabama Nonprofit Corporation Act. The foregoing rights of indemnifications shall be without prejudice to any other rights to which any such Trustee, Councilor, Officer, Employee or Agent may be entitled as a matter of law.

ARTICLE XIII. AMENDMENTS

These Bylaws may be amended at any Annual Meeting by a two-thirds affirmative vote of the members present and voting at a General Session of that Meeting after the Amendment has been presented in writing to the Council prior to the meeting and copies of the changes are disseminated to the membership attending the meeting.

PROFIT BY ASSOCIATION

YOUR PURCHASING POWER JUST WENT UP!

Get the purchasing clout you need and deserve with **SMA's Premium Access** – the enhanced purchasing program with

CLOUT

- in negotiating prices and buying with preferred contracts
- in assuring true customer service
- ♦ in accessing some 400 manufacturers directly
- in contract administration with warranty fulfillment

Profit, too, with our Association. Contact Rudy Sturm at 800-423-4992 to add membership in Premium Access to your PPP membership. Call SMA today to increase your practice's efficiency and profitability.

FACTS

SOUTHERN MEDICAL ASSOCIATION

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What is the Southern Medical Association?

Even long-time members have difficulty at times recalling all the facts about SMA—so, this portion of the YEARBOOK is designed to give, in capsule form, facts which you—as an Officer—should know about your organization.

Birth of a Medical Association

NAME: Southern Medical Association DATE OF BIRTH: October 3, 1906

PLACE OF BIRTH: The Read House, Chattanooga, Tennessee

FOUNDING FATHERS: Approximately 150 "attending physicians" were on hand for the organizational meeting.

Vital Statistics

1906

Membership—Approximately 200 members from a six-state territory—Alabama, Florida, Georgia, Louisiana, Mississippi, Tennessee

Annual Dues—\$2

Scientitic Assembly—3 Sections

Publications—None

Assets—Just some dedicated physicians

1996

Approximately 40,000 members from a territory comprised of Alabama, Arkansas, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia

\$100

28 Sections

Southern Medical Journal (monthly) and Southern Medicine (quarterly); both owned and published by the Association

A growing roster of dedicated physicians, an Annual Meeting unparalleled for its scientific sessions, its publications, a head-quarters building valued at \$2,100,000.00, Southern Orthopaedic Association, Southern Association for Oncology and Southern Association for Family Practice, Affiliates, are but a few of the Association's assets today. SMA Services, a wholly owned for-profit subsidiary providing services to SMA and its members.

Purpose of the Southern Medical Association

The exclusive purpose of this unique organization is to develop and foster scientific medicine. Conceived as an organization which could, on a regular basis, promote the progress of scientific medicine generally and in particular, attack problems peculiar to the South; established as a voluntary, non-profit organization, and chartered under the laws of the State of Alabama, the Association is independent of other medical societies, but works closely with them.

Dedicated exclusively to serving the professional needs of physicians of the South, SMA strives to bring its members into closer touch and in more perfect harmony with each other, creating a society unique in its opportunity for fraternal relationships and in

its personal significance.

Although the Association has grown from a membership of approximately 200 in 1906 to a membership of over 40,000 today, its purpose remains the same and is so stated in its CONSTITUTION and BYLAWS, ARTICLE II—PURPOSE.

Organization and Early History of the Southern Medical Association

The Southern Medical Association, like the sturdy oak, from a little acorn grew; but this was no ordinary acorn. Its embryo contained the elements of need, vision, and opportunity embodied in a previously existing organization known as the Tri-State Medical Association of Alabama, Georgia, and Tennessee, which was composed of some two hundred physicians.

Representatives of the Tri-State group, along with representatives from Florida, Louisiana, and Mississippi, met in Chattanooga, Tenn., on October 2, 1906, in response to an invitation from the President of the Tennessee State Medical Association. The invitational letter stated that the members of the Nashville Academy of Medicine felt that "there was a growing feeling among doctors of the southern group of states that a Southern Medical Association should be organized."

These representatives, most of whom were presidents of their state medical associations, adopted a resolution for presentation to the Tri-State Medical Association, stating among other reasons, that "a greater opportunity for selfimprovement and achievement in the realm of scientific research is required by the progressive and cultured physicians of the district (the South) than is afforded by the state societies, and which, on account of its large membership, is denied them in the American Medical Association." The resolution, presented the next day (October 3, 1906), called for the merging of the Tri-State Medical Association into this larger body, thereby becoming the nucleus of the proposed Southern Medical Association.

Anticipating favorable action on the resolution, a Committee on Constitution and Bylaws was appointed on October 2, 1906, with instructions to have a tentative draft of the CONSTI-TUTION and BYLAWS for the proposed Southern Medical Association ready to present to the Tri-State group the next day. Working all night, the Committee drafted a proposed CON-STITUTION calling for the formation of a voluntary, independent organization of physicians which would eventually embrace all of the sixteen Southern states and the District of Columbia. It further called for the Tri-State Medical Association to "thaw and resolve themselves into a dew; to die in order that the baby Southern Medical Association could be born."

In an atmosphere charged with emotion, the resolution and the tentative draft of the first CONSTITUTION were debated as the first order of business of the Tri-State group. There were impassioned pleas "on behalf of the young physicians of the Southern states for a wider field to engage our talents," as well as for "a stimulus, an incentive to spur us on to worthy deeds to more intensive study, to greater accomplishments in the field of medicine and surgery." Jere L. Crook, M.D., Chairman, Committee on Constitution and Bylaws, tried to make the group visualize a great Southern Medical Association whose programs would deal with diseases peculiar to the Southern states and would present to the world the results of the research, the clinical experience, at the bedside and in the operating room, of the splendid body of men composing the ranks of the medical profession of the South.

Naturally, the fine record of the Tri-State group was ardently defended, citing loyalty and accomplishments of its members but the arguments for greater opportunities for scientific improvement and for a wider fellowship among physicians triumphed. The founder of the Tri-State group, J. B. Cowan, M.D., Tullahoma, Tenn., who was Chief Surgeon on the staff of Lieutenant General Nathan Bedford Forrest 1861-1865, understandably loathe to see his own brainchild die, and having pledged to fight any move to that effect, was so impressed with the "pleas of these ambitious young doctors for a chance to try their wings over all Dixie Land" that he moved the adoption of the resolution and the tentative CONSTITUTION and BYLAWS "without changing one jot or one tittle." The motion carried unanimously and thus the Southern Medical Association was born.

The work of organizing moved rapidly—a Nominating Committee was appointed, met promptly, and upon making its report, the first officers of the Southern Medical Association were elected and installed on October 3, 1906, at The Read House in Chattanooga, Tenn.

The first annual meeting was held in Birmingham, Ala. September 24-25, 1907, with a Scientific Assembly composed of three sections: Medicine, Surgery, and Ophthalmology. At this meeting H.H. Martin M.D., Savannah, Ga., first President of the Association, summarized the general feeling of the members of the Southern Medical Association in regard to their new organization when, in closing his President's Address, he said:

> "I wish to express my entire satisfaction with the unqualified success of this, our first annual meeting, and to publicly thank the various Section Officers for the most excellent program furnished for this meeting. I have never seen a better one in any medical association in this country The Southern Medical Association is tonight an accomplished fact. Its future is in your hands to make of it what you will."

Thus began the growth and development of the Southern Medical Association.

Officers and Governing Bodies of the Southern Medical Association

Just as the individual shares the responsibility of democratic government so the individual member of the Southern Medical Association shares the responsibility of managing its affairs. But a pure democracy is an inefficient and cumbersome form of organization and each of the members does not wish to study and vote on every single detail of the business of the Association. Therefore, provisions have been made whereby grants of power are distributed among officers and governing bodies.

GRANTS OF POWER...

The membership has adopted a CONSTITUTION and BYLAWS (which it may abolish, change, or amend) which invests power in, and describes the duties of certain bodies and officers of the Association. In addition, the CONSTITUTION and BYLAWS(1) states the purpose of the Association; (2) establishes requirements for and classes of membership; (3) provides for the scope and mechanics of meetings; (4) describes the manner of election, power, and duties of officers; (5) provides for the election or appointment of committees; (6) establishes and defines the administrative machinery; (7) prescribes dues and fiscal procedures and (8) provides for amendments.

OFFICERS...

The officers of the Association fall into two categories—the elected and the appointed officers. A complete outline of the duties of all officers, elected and appointed, is included in the BYLAWS.

THE GOVERNING BODIES...

THE COUNCIL

Through provisions in the CONSTITU-TION and BYLAWS, the membership established the Council as the governing body of the Association, and defined its composition, duties, and powers.

The Council consists of twenty-one members; four officers and one member representing each of the sixteen states and the District of Columbia which constitute the territory of the Association. Appointed by the President, a Councilor serves a five-year term, is not eligible for reappointment, unless he was appointed to fill an unexpired term, and is not eligible for elective office during his tenure as Councilor. The Council elects a Chairman and Vice-Chairman annually.

Much of the detail work of the Council is accomplished by efficient use of committees created for specific purposes. Through its Chairman, the Council makes a report of its findings, recommendations, and actions to the membership at the first general session of each annual meeting.

THE EXECUTIVE COMMITTEE OF THE COUNCIL.

The Executive Committee of the Council acts for the Council and the membership between Annual Meetings. This smaller body of nine (or ten) is composed of the Chairman and Vice-Chairman of the Council, who also serve as Chairman and Vice-Chairman of the Executive Committee of the Council, the Immediate Past President, President, President, and Vice-President of the Association, and three (or four) additional Councilors, appointed by the Chairman, who are members of that Class of Councilors serving the third year of their term of office, so that each Councilor shall serve at least one year on the Executive Committee.

The primary function of the Executive Committee of the Council is to consider all matters of business and report its findings and conclusions to the Council for action. Any matters of such urgency that they should not wait over until the Annual Meeting may be acted upon by the Executive Committee of the Council, however.

THE BOARD OF TRUSTEES

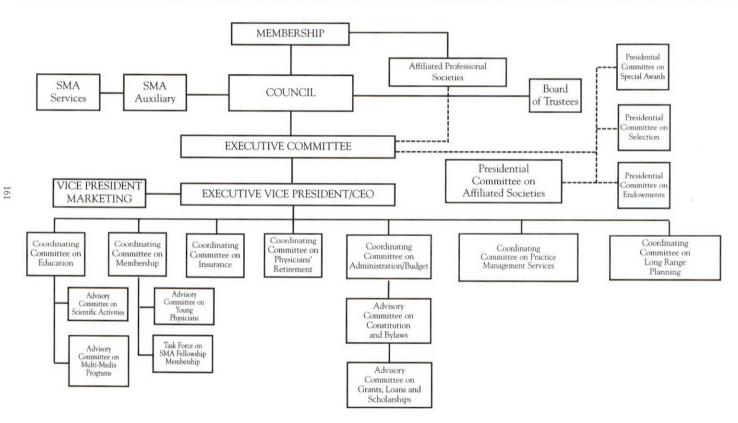
The Board of Trustees shall serve as the Auditing Committee to review the financial audit. They shall also submit an Annual Audit Report to the Executive Vice-President, Chairman of the Council, and President.

The Board of Trustees is composed of six members elected by the Council, one each year, to serve for a period of six years, with the oldest member in point of service serving as Chairman.

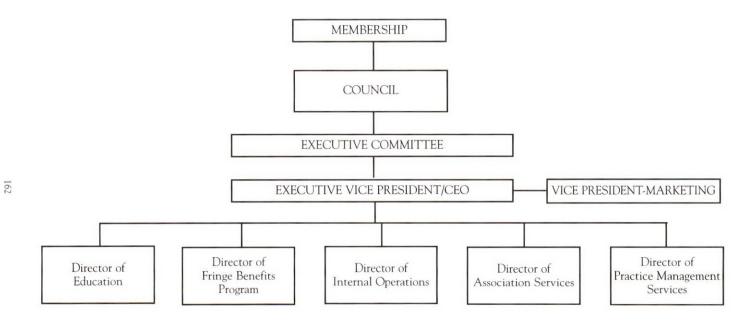
GENERAL ADMINISTRATION

By and large, the official governing bodies of the Association are policy-making groups. Decisions, programs, and policies established by the governing bodies are put into effect through (1) the administrative machinery of the Executive Vice-President and his staff at the headquarters office in Birmingham, Alabama, and (2) the Editor, Associate and Assistant Editors, and the Editorial Board.

Southern Medical Association Organizational Chart



Southern Medical Association Management Chart



Membership in the Southern Medical Association

WHO CAN BELONG...

The membership of SMA is by invitation to physicians eligible for membership in the following state medical societies: Alabama, Arkansas, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia, who are sponsored by the respective state Councilor, to invited medical officers of the United States Army, Navy, Air Force, Public Health Service and Veterans Administration on active duty, and to invited members of the Puerto Rico Medical Association who are citizens of the United States of America.

The CONSTITUTION and BYLAWS of the Association provides for active membership as well as for various classes of associate and emeritus membership.

DUES...

The modest dues of the Association, which includes the member's subscription to the SOUTHERN MEDICAL JOURNAL, keeps membership in this scientific organization well within the financial reach of all physicians. Effective July 1,1992, the annual dues were set at \$100, payable in advance, with membership effective on the date of the application.

Life membership is available to members in good standing upon application and the payment of the appropriate fee according to the fol-

lowing table:

Attained

Age															Fee
40.														\$	2415.00
41														\$	2355.00
42.														\$	2287.50
43.														\$	2227.50
44														\$	2152.50
45.														\$	2092.50
46.														\$	2025.00
47.														\$	1965.00
48.														\$	1905.00
49.						٠					٠			\$	1837.50
50.								٠						\$	1777.50
51.														\$	1717.50
52.		٠												\$	1650.00
53.														\$	1605.00
54.							٠							\$	1537.50
55.								٠						\$	1477.50
56.					٠	٠								\$	1425.00
57.														\$	1380.00
58.														\$	1312.50
59.										٠				\$	1267.50
60.														\$	1215.00
61.														\$	1162.50
62.														\$	1117.50
63.														\$	1065.00
64.														\$	1012.50
65.														\$	967.50
66.														\$	930.00
67														\$	877.50
68.														7	840.00
69.														\$	802.50
70.														\$	667.50

Activities of the Southern Medical Association I. The Annual Meeting

GENERAL INFORMATION...

The Association's annual meeting is traditionally held in November each year in one of the cities located within the Association's territory. Dates for the Annual Meeting are selected at least 5 years in advance and conform to a Thursday-Sunday schedule. Dates and sites are subject to review and approval by the Council. All scientific activities, meetings, and exhibits at SMA annual meetings are open to physicians who are eligible for membership in their local and state medical societies whether or not they are members of the Southern Medical Association. Medical and nursing students, interns, residents, and paramedical personnel may also attend.

Generally, the format of an annual meeting consists of two parts—the scientific program and the exhibits both scientific and technical. Specifically, the scientific activities of the Southern Medical Association are divided into twenty-eight Sections, running the gamut from Allergy to Urology. Section work is augmented by general sessions, joint sessions with two or more Sections cooperating to present programs of special interest, special symposia on timely subjects, meetings of conjoint societies, postgraduate courses, scientific exhibits and posters, and technical exhibits, all designed for one purpose - to enhance the practice of medicine.

SCIENTIFIC SECTIONS...

The modern concept of Section work was instituted by the Association at its first annual meeting in Birmingham, Ala., in 1907 when scientific programs were presented in three Sections: Medicine, Surgery, and Ophthalmology. Thus the basic reason for the founding of the Association in 1906 - "to provide a greater opportunity for self-improvement and achievement...

As specialization developed, the need for a forum for the discussion of problems and progress in these new fields developed also. The Southern Medical Association has been quick to sense these needs related to special interests and has created Sections for their benefit. The Association has often led the way in the recognition of certain specialties by being the first general medical organization to create Sections for these specialties. When interest in, and the need for more than a single session are demonstrated, and the specific needs cannot be incorporated into existing Section programs, a new Section is created for that special need. At the same time, when need for a Section no longer exists or when its work has been absorbed by other Sections, then such Sections are discontinued. This practice of being constantly alert to the needs and wishes of the physicians in the South has produced an ever-changing list of the Association's Sections. The following list summarizes the Sections created by the Association in chronological order, with any changes from the original listed under the appropriate Section.

YEAR APPRO	
BY COUNCIL	
1906	Medicine
1906	Surgery
1906	Ophthalmology
	1912— changed to Ophthalmology,
	Rhinology, Otology and
	Laryngology
	1923— changed to Eye, Ear, Nose
	and Throat
	1929— changed to Ophthalmology
	and Otolaryngology
	1963— changed to Ophthalmology
1911	Hygiene and Preventive Medicine
	1913— changed to Public Health
	1913— changed to Public Health 1961— changed to Preventive
	Medicine
	1968— discontinued
1012	
1912	Ophthalmology, Rhinology,
	Otology and Laryngology
	1923— changed to Eye, Ear, Nose
	and Throat
	1929— changed to Ophthalmology
	and Otolaryngology
	1963— changed to Otolaryngology
	1983— changed to Otolaryngology-
	Head and Neck Surgery
1916	Pediatrics
1910	
	1983— changed to Pediatrics and
1010	Adolescent Medicine
1919	Urology
1919	Orthopedic Surgery
	1923— changed to Bone and Joint
	Surgery
	1942— changed to Orthopaedic
	and Traumatic Surgery
	1994— changed to Orthopaedic
	and Trauma Surgery
1919	
1919	Roentgenology
1020	1920— changed to Radiology
1920	Obstetrics
1920	Neurology and Psychiatry
	1974— changed to Neurology,
	Neurosurgery, and Psychiatry
	1986— changed to Neurology and
	Psychiatry; new Section on
	Neurosurgery formed
1922	Dermatology and Syphilology
1722	1961— changed to Dermatology
1022	Medical Directors of Southern Life
1922	
	Insurance Companies
2000000000	1923— discontinued
1923	Pathology
1924	Gastro-Enterology
	1931— changed to Gastroenterology
1926	Medical Education
	1938— changed to Medical
	Education and Hospital
	Training
1027	1954— discontinued
1927	Railway Surgery
	1944— discontinued
1927	Gynecology
1937	Anesthesia
	1945— changed to Anesthesiology
	0

BY COUNC	IL SECTION ON
1938	Allergy
	1983— changed to Allergy &
	Immunology
1938	Proctology
	1970— changed to Colon and Rectal
1011	Surgery
1941	Physical Therapy
	1944— changed to Physical Medicine
	1949— changed to Physical Medicine and Rehabilitation
	1980— discontinued
1941	General Practice
	1973— changed to Family Practice
1944	Industrial Medicine and Surgery
	1980— discontinued
1960	Plastic and Reconstructive Surgery
1973	Chest Diseases
1978	Emergency Medicine
1986	Neurosurgery
1987	Oncology
1989	Rheumatology
1992	Occupational Medicine
	1998— changed to Occupational & Environmental Medicine
1993	Cardiology
1994	Geriatric Medicine
1995	Medical Management and

Currently the scientific assembly of the Southern Medical Association is comprised of the following Scientific Sections:

Administration

SECTION ON...

Allergy & Immunology Anesthesiology Orthopaedic and Cardiology Chest Diseases Trauma Surgery Colon and Rectal Otolaryngology-Head Surgery and Neck Surgery Dermatology Pathology Emergency Medicine Pediatrics and Family Practice Adolescent Medicine Gastroenterology Plastic and Geriatric Medicine Reconstructive Gynecology Reconstructive Surgery Medical Management Radiology and Administration Rheumatology Medicine Surgery

Urology

Psychiatry Neurosurgery Obstetrics

Neurology and

•••••••••••••

Occupational & Environmental Medicine Oncology

Ophthalmology

Each Section elects its own officers—a Chairman, Secretary, and Secretary-Elect, with primary responsibility for program planning resting with the Secretary. Other officers may be elected depending on the needs of the Section. Duties of all officers are outlined in the CON-STITUTION and BYLAWS. Section programs are coordinated in the winter at the annual Section Secretaries' Conference which is attended by the members of the Association's Committee on Scientific Activities in addition to the Section Secretaries. Every effort is made to see that well-rounded scientific programs are planned for each Section.

A physician attending a Southern Medical Association meeting is not required to attend only one Section. He/she may spend time where, in his opinion, it will be most beneficial to him. This freedom to choose provides great program flexibility, variety and personal appeal. At the same time this plan enables the Southern Medical Association to reach one of its continuing goalshelping doctors practice better medicine.

EXHIBIT HALL...

SCIENTIFIC POSTERS - In addition to the scientific sessions, postgraduate courses and symposia offered to physicians attending the annual meeting, there is an opportunity for physicians to submit and present scientific posters for display in the Exhibit Hall. Scientific posters were first introduced in 1988, and since then, submissions have continuously increased. Scientific exhibits, effective for the 1996 Assembly, have been discontinued.

TECHNICAL EXHIBITS - Technical Exhibits offer the busy physician the opportunity to view the latest drugs, medical equipment, and services on the market. These exhibits are carefully screened by Committees and represent the highest standards in quality, originality, and value. Awards are made for the most outstanding technical exhibits.

THE SOCIAL SIDE...

The annual meeting, while geared primarily for education, also has its moments of relaxation. Thriving on an informal atmosphere—where physicians from every type of practice can meet to exchange ideas—SMA has a widely known reputation for its "Southern Hospitality." Social highlights of the annual meeting include: alumni reunions, Section social events, annual golf tournament, tennis tournament, fun run, President's Reception, Luncheon, and Dinner Dance, activities for the spouses planned by the Southern Medical Association Auxiliary, and, of course, fellowship with members of the medical profession from all parts of the United States and many foreign countries.

II. Continuing Medical Education Activities

The Southern Medical Association is committed to expanding and diversifying its educational opportunities to provide a more comprehensive network of continuing medical education activities. Seminars and regional postgraduate conferences are conducted throughout the year in major cities in SMA's territory. Clinical, managed care. and reimbursement CME activities are offered to SMA members at discounted fees. SMA's satellite broadcasts reach 1,000's of health care professionals at one setting via satellite. Newly added Internet activities increase SMA's reach through the newest technology. Additional multi-media offerings including CD-ROMs, videotapes, audiocassettes, and home-study course booklets, provide self-directed learning opportunities allowing SMA members to have a choice of formats for their continuing medical education.

SMA makes every effort to fill physician's needs for Category 1 CME Credit towards the AMA Physician's Recognition Award. Enduring materials not fulfilling the requirements of Category 1 may be self-reported by the physician as additional credit categories.

MULTI-MEDIA PROGRAMS

Satellite Broadcasts

SMA's complimentary live sateflite broadcasts feature nationally prominent physicians and offer Category 1 CME credit for physicians and CEU credits for nurses and pharmacists. More than 1,000 sites across the continental U.S., Hawaii, Alaska, Puerto Rico, and Canada have viewed SMA's live broadcasts.

Internet

More than twenty-two hours of Category 1 CME credit are available through SMA's home page at http://www.sma.org. Three activities are available: Medbytes-clinical articles on miscellaneous topics within selected specialties; Clinical Concepts home-study courses-a comprehensive look at a particular disease state or condition with supporting articles; and Lectures On-line-a comprehensive lecture regarding a clinical condition with supporting graphs, charts and references.

Participants e-mail their evaluations and an attesting statement to SMA for credit. SMA members receive Internet CME credit free; non-members are required to pay a fee through the protected server.

Dial Access

Dial Access, SMA's medical tape hotline, provides concise, current medical information for SMA members via a toll-free, telecommunications system. The automated, touch-tone system allows callers to select audiotapes in 13 clinical disciplines: Allergy & Immunology, Arthritis & Rheumatism, Cancer, Cardiovascular Diseases, Emergency Medicine, Endocrinology & Metabolism, Gastroenterology, Geriatrics, Infectious Diseases, Liver Diseases, Obstetrics & Gynecology, Pediatrics, and Psychiatry. Each section is updated regularly to assure that information presented is the most current possible. SMA members may call toll-free as often as they choose, evaluate the system on-line, leave messages, hear SMA's educational calendar and receive a copy of the information via Fax on-demand. Dial Access provides a national resource designated to meet the diverse needs and schedules of practicing physicians.

Self-Directed Learning Activities

SMA offers high quality, enduring materials in several formats. Videotapes for physician and patient education are available at affordable prices. Selected educational seminars are recorded on audiocassettes and made available for purchase. Clinical Concepts, home-study courses compiled from Dial Access tape monographs, provide a comprehensive review of a disease state or condition with supporting articles and references. Study booklets on risk and practice management issues are also available. CD-ROMs on various topics are available in both Windows and Macintosh formats.

III. Publications

THE SOUTHERN MEDICAL JOURNAL... BRIEF HISTORY

During the first years of its history, the Association did not actually own a journal. Various publications were named "official organ of

publication" from time to time.

At the annual meeting held in Atlanta, Ga., November 10-12, 1908, arrangements were made for the Medical Report of Shreveport, Shreveport La., to serve as the official organ of publication, with the name to be changed to Journal of the Southern Medical Association, effective January 1909 (Vol. 2, No. 1). Oscar Dowling, M.D., Shreveport, La., Secretary-Treasurer of the Southern Medical Association, was Editor. It was discontinued as Journal of the Southern Medical Association as of December 1909.

The Gulf States Journal of Medicine and Surgery, Mobile, Ala., formerly the Mobile Medical and Surgical Journal, became the Association's official organ of publication in January 1910 (Vol. 16, No. 1). Owners Seale Harris, M.D., and H. A. Moody, M.D., both of Mobile, Ala., served as Editors.

The Southern Medical Journal, a publication privately owned by a group of Nashville, Tenn., physicians began in Nashville, Tenn., in July 1908 (Vol. 1, No. 1). It was purchased in October or November 1910 by Seale Harris, M.D., Mobile, Ala., as principal owner with some other physicians having minor financial interest. Thus, the owners of the Gulf States Journal of Medicine and Surgery merged this publication (Vol.17, No.5) with their newly acquired publication, the Southern Medical Journal with the December 1910 issue (Vol. 3, No. 11). Also, beginning with the December 1910 issue, the new Southern Medical Journal carried the additional designation of Journal of the Southern Medical Association. Seale Harris, M.D., Mobile, Ala., served as Editor until November 1921, and H. A. Moody, M.D., Mobile, Ala., served as Managing Editor until April 1916.

From December 1910 to May 1916, J. A. Witherspoon, M.D., W. D. Haggard, M.D., William Litterer, M.D., W. A. Bryan, M.D., and M. M. Cullon, M.D., all of Nashville, Tenn., and Oscar Dowling, M.D., Shreveport, La., were

Associate Editors.

From June 1916 to October 1917, M. Y. Dabney, M.D., became Managing Editor and James R. Garber, M.D., Birmingham, Ala., became Associate Editor. From December 1917 to December 1919, Dr. Dabney served as Acting Editor while Dr. Harris was on active military duty. From January 1920 to November 1921, both Dr. Dabney and Dr. Garber were designated Associate Editors.

In November 1921 the Southern Medical Association, with a membership of 6,328, purchased the Southern Medical Journal from Dr. Harris and his co-owners and elected Dr. Dabney, Editor. Dr. Harris resigned as Editor at that meeting. Dr. Dabney served as Editor from December 1921 to December 1954 and his wife, Eugenia B. Dabney, served as Assistant Editor, 1930-1935, and Associate Editor from 1935 until December 1954.

Curtice Rosser, M.D., Dallas, Tex., and Tinsley R. Harrison, M.D., Birmingham, Ala., were Associate Editors from January 1951 to December 1954. Curtice J. Lund, M.D., New Orleans, La., served as an Associate Editor from January 1951 to December 1952. Howard L. Holley, M.D., Birmingham, Ala., served as an Associate Editor from January 1954 to December 1954.

Others who have served as Assistant Editor are Harris D. Riley Jr., M.D. (1967-1970), Sam E. Stephenson Jr., M.D. (1968-1990), Addison B. Scoville, Jr., M.D. (1976-1989), and J. Leonard

Goldner, M.D. (1971-1974).

R. H. Kampmeier, M.D., Nashville, Tenn., became Editor and Mr. V. O. Foster, Birmingham, Ala., Managing Editor, effective December 1, 1954. Mr. Robert F. Butts, Birmingham, Ala., became Managing Editor, December 1, 1960. Harris D. Riley, Jr., Oklahoma City, Okla., became Associate Editor of the *Journal* in January 1971, and assumed the role of Editor in January 1973, upon Dr. Kampmeier's retirement. Dr. Kampmeier was retained as Advisory Editor. In September 1977, John B. Thomison, M.D., of Nashville, Tenn., was appointed Editor succeeding Dr. Riley.

Beginning in 1980 William J. Ranieri became Managing Editor of the *Journal*. In July 1992, the Council voted to name Dr. Thomison Editor Emeritus upon his retirement at the end of that year. In January 1993 J. Graham Smith, Jr., M.D.,

became Editor.

With sound business and editorial management, the *Journal* has not only grown in size and financial stability, but it has also grown in scientific stature and influence. Its cumulative contribution to the medical literature parallels and mirrors the growth and scientific development of medicine in the South.

The Journal Today

Throughout its entire life, the Southern Medical Journal has adhered to its main objective announced in the first issue: to help doctors practice better medicine by bringing to them high quality, original articles by leading medical researchers and specialists and general information of concern to the medical profession.

The Southern Medical Journal is a general medical publication which presents monthly some 35 major articles, many of them illustrated with photographs and drawings. Its contents are as broadly based as the practice of medicine and surgery.

Articles are chosen from hundreds submitted and from the 400 or so papers presented at the annual scientific sessions by leaders in the various specialized fields of medicine.

Offices of the *Journal* are in the headquarters building of the Southern Medical Association in Birmingham, Ala. The Editor, J. Graham Smith, Jr., M.D., is a practicing dermatologist in Mobile, Ala.

Assisting the Editor are Associate Editors Richard D. deShazo, M.D., Angus M. McBryde, Jr., M.D. and Ronald C. Hamdy, M.D.; 11 Assistant Editors; the Editorial Board (established by Dr. Kampmeier in 1954), which now consists of 39 members appointed by the Editor with the consent of the Council; and the Advisory Committee to the Editorial Board, which is composed of the Secretaries of the Scientific Sections of the Southern Medical Association.

Today the Southern Medical Journal goes into the 16 Southern states and the District of Columbia which comprise the Association's membership territory, as well as all other states, Puerto Rico, the Virgin Islands, the Canal Zone, and 22 European and Asiatic countries. One of the most influential medical publications in the world, the Journal brings to practicing physicians knowledge that will enable them to provide the best possible care for patients in this age of rapidly changing modern medicine.

THE SOUTHERN MEDICAL BULLETIN...

When the Association was only three years old—at the New Orleans Meeting, November 9-11, 1909—the Council recommended the publication of a quarterly bulletin. On November 1, 1912, the Southern Medical Bulletin, Volume 1, Number 1, was issued. It included the program for the forthcoming Annual Meeting and other information about the Association. The Council approved this bulletin, authorized its continuance, and the Southern Medical Bulletin has been published quarterly since 1912.

At the Miami Beach Meeting in 1957 a proposal to expand the quarterly Southern Medical Bulletin to a monthly publication was reviewed and approved by the Council. The first step of the proposed expansion was taken when the new format of the Southern Medical Bulletin was introduced with the March 1961 issue with R. H. Kampmeier, M.D., Nashville, Tenn., Editor. The Bulletin was accepted overwhelmingly by the Southern physi-

The purpose of the *Bulletin* was to provide interesting and up-to-date scientific and non-scientific information for virtually all of the practicing physicians in the Association's membership territory and to stimulate interest in the Association and its various activities.

Each issue was designed to be of reference value, covering various subjects of interest such as current VD problems, cancer, rehabilitation, alcoholism and habituating drugs, family planning, roadside injuries, and the impact of the federal government upon medical care. From 1912 through 1968 the September issue of the Bulletin contained the preliminary program for the Annual Meeting. The second step in expanding the Bulletin came in 1969 when all four of the quarterly issues followed the basic format, but with increased size, and the preliminary program for the Annual Meeting was published separately. During 1970 the Bulletin increased to six issues, one every other month.

Southern Medicine

In January 1972, the name of the Southern Medical Bulletin was changed to Southern Medicine.

After a great deal of thought and intensive costs analysis, it was decided on February 11, 1978 to terminate publication of *Southern Medicine* in its existing form.

Today, Southern Medicine provides important information concerning SMA's educational programs and services for its members, including details for upcoming seminars, workshops, post-graduate courses, and the annual meeting, as well as information on Dial Access, Video Access, and Audio Access offerings. Southern Medicine also provides up-to-date information on the benefits and services offered through the Association, including those of the Fringe Benefits Program, the Physicians Purchasing Program, SMA Travel Services, and Design Print, the Association's graphic design service.

In addition, Southern Medicine also regularly features articles concerning socio-economic and other issues of importance to the physician and his practice, as well as spotlights on various members of the Association and regular messages from its leading officers.

Southern Medicine is published quarterly (January, April, July, October) and is provided free of charge to all dues-paying members of the Association.

IV. Residency Training Loan Fund

ORIGINALLY A GRANT PROGRAM...

Recognizing the increasing need of financial assistance for those physicians who had completed their formal education, but who are seeking additional education in the form of residency training and fellowships, the Southern Medical Association established the Southern Medical Association Residency Training Grant Fund at the Miami Beach Meeting, November 1962. This project of the Association provided funds to allow a physician to complete a chosen number of years of training without adding to his previous indebtedness and still receive an income, which, while not necessarily commensurate with his education and value, would allow him a comfortable existence during this training period. The first four grants under this program were awarded in 1963 for the residency year 1963-1964. Five grants were awarded in July 1964; seven, July 1965; ten, July 1966; eleven, July 1967; fourteen, July 1968.

The Grant Fund was established so that recipients as well as other members of the Association, could make tax-deductible donations to the Fund thereby increasing the number of residents who could be assisted. While recipients of a grant assumed no legal obligation to repay, it was hoped all would assume a moral obligation to do so.

THEN A LOAN PROGRAM...

At the New Orleans Meeting, November 1968, the Council voted to change the existing Residency Training Grant Fund to the Residency Training Loan Fund and the Association's CONSTITUTION and BYLAWS were amended by changing the committee's name to the Committee on Grants and Loans. The amount available for loans for the year July 1969-July 1970 was \$30,000.

THEN A GRANT PROGRAM AND LOAN PROGRAM...

In order to provide assistance to those in financial need as well as give recognition to exceptional individuals, greater flexibility was needed in the program. Therefore, the Council voted at the Atlanta Meeting, November 1969, to give the Committee on Grants and Loans full authority to determine the needs and merits of each applicant and decide if a grant should be awarded or if a loan should be approved. The total amount of funds available for grants and loans for the year July 1, 1977-June 30, 1978 was \$40,000 (\$10,000, grants; \$30,000, loans).

NOW A LOAN PROGRAM...

At its Midwinter Meeting in Birmingham, Alabama, February 13, 1977, the SMA Executive Committee of the Council voted to discontinue giving grants under this program and made it strictly a loan program.

In November 1988 the Council voted to increase the amount available for Residency Training Loans and Research Project Grants to \$150,000 (from the previous amount of \$100,000) to become effective July 1, 1989.

RULES GOVERNING THE LOAN PROGRAM...

- (1) Eligibility Requirements . . . In order to be eligible to apply for a loan from this Fund, an applicant must satisfy the following requirements:
 - (a) be a citizen of the United States of America:
 - (b) be a graduate of an accredited medical school who is entering a program approved by The Liaison Committee on Medical Education;
 - (c) have completed one year of post medical training prior to receipt of first loan payment (application may be made, however, during final portion of internship);
 - (d) be engaged (or accepted) in residency training in an approved hospital in the territory of the Southern Medical Association;
 - (e) shall be required to have the Head of Department or the Director of Residency Program to submit a letter outlining their opinion of the applicant's need and their assessment of the applicant's caliber.

Persons serving in the armed services are ineligible.

- (2) Selection of Recipients...The criteria for the selection of loan recipients shall be based on need and potential. Selection shall be made by the Advisory Committee on Grants, Loans, and Scholarships prior to July 1.
- (3) Amount of Loan . . . The loan shall be primarily for personal use with the exact amount determined by individual need. The maximum loan available to one applicant shall be \$5,000, payable at the rate of \$416.67 per month for twelve months, beginning annually on July 1. A recipient may apply for additional loans.
- (4) Application for Loan... Official application forms may be secured from the Southern Medical Association, 35 Lakeshore Drive, P.O. Box 190088, Birmingham, Alabama 35219-0088. Applicants shall be required to submit to the headquarters office by April 1:
 - (a) a completed official application form;
 - (b) a curriculum vitae;
 - (c) letter from Head of Department or Director of Residency Program where applicant is currently enrolled or has

been accepted outlining their opinion of the applicant's need and their assessment of the applicant's caliber;

(d) a recent photograph of applicant.

(5) Interest Rate on Loans... No interest shall be charged on loans made from this Fund until the beginning of the second year after the completion of recipient's residency training or at the end of the sixth year after recipient's graduation from medical college, whichever comes first. The interest rate charged shall be seven percent per annum or the current interest rate charge for

FHA loans, whichever is less.

- (6) Requirements for Loan Recipients . . . Loan recipients shall be required to:
 - (a) Apply for Associate Membership (free to residents) in the Southern Medical Association.
 - (b) Sign properly executed promissory note to be filed at the SMA headquarters office.
 - (c) Submit a progress report of the year's activities at the end of the loan year.

V. Research Project Fund

Members of the Committee of Grants and Loan observed that funds for initiating small research projects were not readily available in most medical centers or training areas. Therefore, at the Atlanta Meeting, November 1969, the Council established the SMA Research Project Fund. This Fund originally consisted of \$6,000 annually from which grants could be made to those participating in investigative projects. Due to the large number of applications received for grants from this Fund during the first year of operation, the Committee of Grants and Loans recommended to the Council at the Dallas Meeting, November 1970, that the amount of grants be increased to \$20,000 annually (July 1-June 30). This Fund is under the direction of the Committee of Grants and Loans.

At the New Orleans Meeting in November 1976, the Committee on Grants and Loans recommended that the amount for grants be increased to \$40,000 annually. In 1982 the Committee on Grants and Loans approved a grant increase in the amount of \$20,000, making the total amount available \$60,000.

In November, 1988 the Council of the SMA voted to increase the combined amount available for Research Grants and Residency Training Loans to \$150,000 from the previous amount of \$100,000. This would become effective July 1, 1989.

RULES FOR GOVERNING THE RESEARCH PROJECT FUND...

- (1) Amount Available...
 - (a) The headquarters office shall be responsible for notifying the Deans and Heads of Departments at the medical schools and their affiliated hospitals located in SMA's territory that limited funds are available for those participating in investigative projects.
 - (b) Money in the Research Project Fund will be available primarily to physicians in house staff training (Graduate Medical Education) and Medical Students located at medical schools, medical centers, osteopathic schools and their affiliated hospitals rather than to established faculty investigators.
 - (c) Depending on the availability of funds, the maximum grant available from this Fund, per school year, shall be \$2,500. A maximum of two grants may be awarded

per medical school or medical center depending upon availability of funds.

(2) Purpose . . .

- (a) A grant from this Fund shall be primarily for the purpose of starting a new project, or for the continuation of a relatively new project.
- (b) A grant from this Fund shall be used primarily for the purchase of expendable items (which includes the purchase and maintenance of animals) but may be used to fund research assistants when deemed appropriate for the protocol being submitted. NO TRAVEL EXPENSES WILL BE FUNDED. Funds must be used as applied for or they revert back to SMA. <u>Under no circumstances will funds be transferred outside of SMA's territorial boundaries.</u>

(3) Application...

(a) Official application forms may be secured by writing the Director, Internal Operations, Southern Medical Association, 35 Lakeshore Drive, P.O. Box 190088, Birmingham, Alabama 35219-0088. Deadline for receiving completed applications is April 1.

(4) If Approved. . .

When a grant is awarded, the Southern Medical Association shall issue a check jointly to the applicant and the institution with which the applicant is associated. This check shall be mailed to the applicant.

(5) Requirements...

Faculty/Clinical Advisor is required to: Submit a letter outlining the potential clinical applications of the project. Recipients of grants from this Fund shall be requested to:

- (a) apply for membership in Southern Medical Association (Free to medical students and residents); and
- (b) Recipient and Faculty/Clinical Advisor are required to send Southern Medical Association a summary of the results of the research project upon its completion;
- (c) should this research result in publication, SMA requires a reprint.

VI. Medical Student Scholarship Fund

Recognizing the need for providing assistance to third-year medical students, particularly those of superior abilities, the Council established the Southern Medical Association Medical Student Scholarship Fund at the Atlanta Meeting, November 1969. This fund now provides \$1,500 of scholarship per medical school located within the territory of the Southern Medical Association and is under the direction of the Advisory Committee on Grants, Loans and Scholarships.

RULES GOVERNING THE MEDICAL STUDENT SCHOLARSHIP FUND...

- (1) Amount Available. . .
 - (a) The headquarters office shall be responsible for notifying the Deans of all medical schools located in SMA's territory that limited funds are available for scholarships for third-year medical students.
 - (b) The maximum scholarship available from this Fund, per school year, shall be \$1,500. The \$1,500 may be allocated among one or more deserving students at the discretion of the Dean and has historically been distributed to either one or three students.
- (2) Purpose...

A scholarship from this Fund shall be for the

purpose of giving aid in providing tuition to third-year students of superior ability who are in need of scholarship funds.

- (3) Application...
 - (a) Application for a scholarship from this Fund must be made by the Dean on behalf of his students, by writing to the Chairman, Advisory Committee on Grants, Loans and Scholarships, c/o Timothy Taylor, Director, Operations, Southern Medical Association, 35 Lakeshore Drive, P.O. Box 190088, Birmingham, Alabama 35219-0088.
 - (b) The letter should give:
 - full name and mailing address of the students;
 - (2) explanation of student's needs;
 - (3) deserving qualities of the students for scholarships.
- (4) If Approved...

When scholarship is awarded the headquarters office shall notify the Dean, and shall issue a check jointly to the applicant and the school and send it directly to the medical school.

VII. Southern Medical Research and Education Foundation

In 1986 SMA established an Educational Endowment Fund to provide funding for the scholarships, research projects and other programs supporting the educational purposes of the Association. The Association's five year goal is to obtain \$1.5 million in endowment principal. In December 1987, SMA launched a Planned Giving Program incorporating the existing Endowment Fund with several other options for charitable giving. Donors may target gifts for scholarships, lectureships or special educational programs through gifts from various means including bequests, life insurance, real estate, or securities. With any gift, donors may establish memorials for deceased loved ones or recognition for a colleague.

In November, 1988, Southern Medical Research and Education Foundation was established at the charter meeting of the SMA Ad Hoc Funds Development Committee.

Purposes of the Foundation are to provide an investment in the future of medical and health care delivery, to stimulate interest in conducting research, to provide financial aid to deserving medical students and to recognize or memorialize donors and their designees.

In 1991, the Committee on Endowments approved a formal recognition program for contributors to the Research and Education Foundation as follows:

President's Circle- \$1,000 Contribution Picture at Annual Meeting Name in Annual Report and Southern Medical Journal Annual Meeting Ribbon Benefactor- \$250 - \$999 Contribution Name in Annual Report and Southern Medical Journal Annual Meeting Ribbon

Patron- \$50 - \$249 Contribution Name in Southern Medical Journal Annual Meeting Ribbon

The Society of 1906

The establishment of the "Society of 1906" was approved in 1990 in Nashville. The Society recognizes major contributors to the Foundation. SMA physicians may become members of the "Society of 1906" by contributing \$5000 to the fund over a five year period or by making a \$20,000 bequest. Recognition and benefits of the "Society of 1906" include:

- "Society of 1906" medallion
- "Society of 1906" tie and Annual Meeting Ribbon
- "Wall of Fame" picture at Annual Meeting
- Annual Black-Tie Reception

The twenty-seven Charter Members of The Society of 1906 were honored at the SMA's 85th Annual Scientific Assembly in Atlanta in November of 1991. Charter Members attended the first annual black-tie reception and were given a beautiful medallion representing their commitment to the goals of SMA's Research and Education Foundation. As of 12-15-98, The Society of 1906 had sixty-nine (69) members.

Donations to the Southern Medical Research and Education Foundation may be sent or inquiries directed to Southern Medical Association Research and Education Foundation.

VIII. Awards

The Southern Medical Association has created from time to time awards so that the Association might honor worthy members. Presently there are three official awards of the Association; the Distinguished Service Award; the Seale Harris Award; and the Original Research Award. Nomination and application forms, which may be obtained from the headquarters office, must be received at the headquarters office by August 1.

All nominations and applications are considered by the Committee on Special Awards. This confidential Committee, consisting of five members with the Vice-President as Chairman, is appointed by the President to evaluate the contributions of the various candidates for special awards. If suitable candidates are selected by the Committee, it submits the names of not more than three such members to the Council for each award. The Council may then select one for each respective award and presentation of the awards takes place at the last general session of the Annual Meeting.

THE RESEARCH MEDAL...

During the 1912 Annual Meeting in Jacksonville, Fla., the Association established the Research Medal which could be awarded from time to time to a member of the Association for meritorious and original research work provided the member had made contributions to medical science of sufficient importance to merit this distinction.

In 1961 both the Research Medal and the Original Research Award existed. Then in 1962 the Research Medal as established in 1912 was discontinued in favor of the Dr. Robert D. and Alma Moreton Original Research Award.

RECIPIENTS OF THE RESEARCH MEDAL

- 1912 Jacksonville Meeting C. C. Bass, M.D., New Orleans, La., "for his epoch-making achievement in the study of malaria, namely: the cultivation of the malaria parasites in artificial media."
- 1916 Atlanta Meeting J. Shelton Horsley, M.D., Richmond, Va., "in recognition of his original contributions and studies in the domain of vascular surgery."
- 1921 Hot Springs Meeting Kenneth M. Lynch M.D., Dallas, Tex., "for his original and meritorious investigations in the parasitology of tropical diseases."
- 1932— Birmingham Meeting— Evarts A. Graham M.D., St. Louis, Mo., "for his outstanding research work, especially on the diagnosis and pathology of inflammatory diseases of the gallbladder and liver."
- 1933– Richmond Meeting– William de B. MacNider M.D., Chapel Hill, N.C., "for

- original and meritorious research, especially in the field of experimental nephritis."
- 1937 New Orleans Meeting Ernest W. Goodpasture, M.D., Nashville, Tenn., "for his outstanding achievements through his research on the cultivation and the nature of viruses."
- 1940 Louisville Meeting Alfred Blalock, M.D. Nashville, Tenn., "in recognition of his distinguished contributions to knowledge of the circulation, especially in relation to shock."
- 1942– Richmond Meeting– Perrin H. Long, M.D., Baltimore, Md., "in recognition of his outstanding contributions to the knowledge of bacteriology and chemotherapy."
- 1943- Cincinnati Meeting- Tom Douglas Spies, M.D., Birmingham, Ala., "in recognition of his outstanding contributions to our knowledge of the science of human nutrition, especially in his elucidation of the earlier and better methods of diagnosis and treatment of disease."
- 1945 Cincinnati Meeting Tinsley R. Harrison, M.D. Dallas, Tex., "In recognition of his outstanding contributions toward the elucidation of structural and functional aspects of cardiovascular disease and particularly of practical problems arising from failure of the circulation."
- 1946 Miami Meeting William H. Sebrell, Jr., M.D. Bethesda, Md., "in recognition of his important contributions to the understanding of nutrition and its relation to public health."
- 1947 Baltimore Meeting George E. Burch, M.D. New Orleans, La., "in recognition of his important investigations in the clinical physiology of the circulation and of his valuable contributions of the understanding of cardiovascular disorders."
- 1949—Cincinnati Meeting—Seale Harris, M.D., Birmingham, Ala., "in recognition for his original and pioneer description of hyperinsulinism, for continued and meritorious achievements in the fields of nutrition and metabolism and especially his investigations of diabetes mellitus and his contributions to its treatment."
- 1950— St. Louis Meeting— Guy L. Hunner, M.D., Baltimore, Md., "for clarifying the relationship of focal infections as disease producers in the genitourinary tract, and especially for his constructive work on the diagnosis and treatment of the medical and surgical diseases of the urinary tract."
- 1954– St. Louis Meeting– Robert E. Stone, M.D., Birmingham, Ala., "in appreciation of his outstanding professional attainments and original research of benefit to

mankind in the recognition and treatment of nutritional disorders and diseases of metabolism."

1957 – Miami Beach Meeting – Joseph H. Hill, M.D., Dallas, Tex., "in recognition of his many contributions in the field of hematology, particularly in his original mass production method of desiccating human plasma and application in the therapy of shock, in his additions to the knowledge concerning the Rh factor, and in his current studies on leukemia."

1960– St. Louis Meeting– Leslie V. Rush, M.D., Meridian, Miss., "for research resulting in the development of the Rush pin, an intramedullary steel pin for internal fixation of fractures."

1961 Dallas Meeting May Owen, M.D., Fort Worth, Tex., "for research in determining that glove powder was the cause of foreignbody granuloma on the serosal surface of the intestines in abdominal surgery."

THE DR. ROBERT D. AND ALMA MORETON ORIGINAL RESEARCH AWARD...

At the Dallas Meeting in 1961, the Association established the Original Research Award consisting of a medal and cash prize, which may be awarded annually in recognition of original research in clinical medicine or the basic sciences as applied to medicine. Nominations for this award may be made by submitting an essay, curriculum vitae, and a photograph to the headquarters office by August 1. Any member of the Association is eligible to receive this award and nominations may be made by any member of the Association. The Committee on Special Awards evaluates all essays submitted, and the recipient is notified and receives the Award at the last general session of an Annual Meeting.

RECIPIENTS OF THE DR. ROBERT D. & ALMA W. MORETON ORIGINAL RESEARCH AWARD

1968— New Orleans Meeting— Donald E. McCollum, M.D., Durham, N.C., Robert S. Matthews, M.D., Greenville, S.C., and Michael T. O'Neill, M.D., Durham, N.C., for their essay "Aseptic Necrosis of the Femoral Head: Associated Diseases and Evaluation of Treatment."

1973— San Antonio Meeting—Gilbert H. Fletcher M.D., Houston, Tex., for his work in building the first practical head for the housing of cobalt in the giving of external radiation.

1974– Atlanta Meeting– John W. Kirklin, M.D., Birmingham, Ala.

1975– Miami Beach Meeting– Cornelia P. Channing, Ph.D., Baltimore, Md.

1978– Atlanta Meeting– Bruce Schoenberg, M.D., Bethesda, Md.

1980– San Antonio Meeting– George W. Molnar, Ph.D., Little Rock, Ark. 1981-New Orleans Meeting-John Barry McCraw, M.D., Norfolk, Va.

1983 – Baltimore Meeting – Howard W. Jones, M.D. and Georgeanna Seegar Jones, M.D., Norfolk, Va.

1986– Atlanta Meeting– Franz H. Messerli, M.D. New Orleans, La.

1989- Washington, D.C. Meeting- David W. Bilheimer, M.D., Dallas, Tx.

1990– Nashville Meeting– James A. Roberts, M.D., Covington, La.

1992-San Antonio Meeting-Joseph G. Sinkovics M.D., Tampa, Fl.

1993 – New Orleans Meeting – John J. Costanzi, M.D., Austin, Tx.

1994-Orlando Meeting-Paul C. Gillette, M.D., Charleston, SC

1995– Kansas City Meeting– R. Neal Garrison, M.D., Louisville, KY

1996– Baltimore Meeting–Richard W. McCallum, M.D., Kansas City, KS

1997 - Charlotte Meeting - Eugene A. Woltering, M.D., New Orleans, LA

1998– New Orleans Meeting - Steven D. Wexner, M.D., Ft. Lauderdale, FL

THE DISTINGUISHED SERVICE AWARD...

At the Houston Meeting in 1955 the Association created the Distinguished Service Award which may be awarded annually to any member of the Association in recognition of outstanding contributions to the advancement of medical science and/or the Association. Any member of the Association is eligible to receive this award and nominations may be made by any member of the Association. Deadline for receiving nominations is August 1. The Committee on Special Awards evaluates all nominations and the recipient is notified and receives the Award at the last general session of an Annual Meeting.

RECIPIENTS OF THE DISTINGUISHED SERVICE AWARD

1956– Washington Meeting– Curtice Rosser, M.D., Dallas, Tex.

1957 – Miami Beach Meeting – Kenneth M. Lynch, M.D., Charleston, S.C.

1958- New Orleans Meeting- T. W. Moore, M.D., Huntington, W.Va.

1959– Atlanta Meeting– R. L. Sanders, M.D., Memphis, Tenn.

1960–St. Louis Meeting– Everett S. Lain, M.D., Oklahoma City, Okla.

1961 – Dallas Meeting – George E. Burch, M.D., New Orleans, La.

1962- Miami Beach Meeting- Wilburt C. Davison M.D., Durham, N.C.

I 963-New Orleans Meeting- Fount Richardson M.D., Fayetteville, Ark. (posthumously)

1964- Memphis Meeting- Hollis E. Johnson, M.D., Nashville, Tenn.

1965– Houston Meeting– Milford O. Rouse, M.D., Dallas, Tex. 1967 – Miami Beach Meeting – Robert D. Moreton, M.D., Houston, Tex.

1968– New Orleans Meeting– M. Pinson Neal, Sr., M.D., Columbia, Mo.

1969– Atlanta Meeting– R. H. Kampmeier, M.D., Nashville, Tenn.

1970- Dallas Meeting- Joe T. Nelson, M.D. Weatherford, Tex.

1971 – Miami Beach Meeting – Seymour F. Ochsner, M.D., New Orleans, La.

1972 – New Orleans Meeting – Charles M. Caravati, M.D., Richmond, Va.

1973 - San Antonio Meeting - Edgar Hull M.D., Pascagoula, Miss.

1974– Atlanta Meeting– Woodard D. Beacham M.D., New Orleans, La.

1975 – Miami Beach Meeting – George H. Yeager M.D., Baltimore, Md.

1976– New Orleans Meeting– J. Garber Galbraith, M.D., Birmingham, Ala.

1977 – Dallas Meeting – Harris D. Riley, Jr., M.D., Oklahoma City, Okla.

1978– Atlanta Meeting– N. C. Hightower, Jr., M.D., Temple, Tex.

1979 – Las Vegas Meeting – Margaret S. Klapper, M.D., Birmingham, Ala.

1980– San Antonio Meeting– Howard L. Holley, M.D., Birmingham, Ala.

1981 – New Orleans Meeting – Walter C. Jones, M.D., Coral Gables, Fla.

1982– Atlanta Meeting– George M. Haik, M.D., New Orleans, La.

1983 – Baltimore Meeting – Phillip W. Voltz, Jr., M.D., San Antonio, Tex.

1984 - New Orleans Meeting - H. William Scott, Jr., M.D., Nashville, Tenn.

1985 – Orlando Meeting – James C. (J.C.) Tanner, Jr., M.D., Atlanta, GA.

1986- Atlanta Meeting-John Adriani, M.D., New Orleans, La.

1987 – San Antonio Meeting – John B. Thomison, M.D., Nashville, Tenn.

1988– New Orleans Meeting– Albert C. Esposito, M.D., Huntington, W.V.

1989– Washington, D.C. Meeting– Hiram C. Polk, Jr, M.D., Louisville, Ky.

1990– Nashville Meeting– Lenox D. Baker, M.D., Durham, N.C.

1991 – Atlanta Meeting – G. Thomas Jansen, M.D., Little Rock, Ark.

1992 – San Antonio Meeting – Charles E. Horton, M.D., Norfolk, Va.

1993 – New Orleans Meeting – Edward T. Krementz, M.D., New Orleans, La.

1994– Orlando Meeting– M. Pinson Neal, Jr., M.D., Richmond, VA

1995 – Kansas City Meeting – J. Leonard Goldner, M.D., Durham, NC

1996– Baltimore Meeting-Thomas B. Dameron, Jr., M.D., Raleigh, NC

1997 - Charlotte Meeting - James E. Davis, M.D., Durham, NC

1998– New Orleans Meeting - C. Thorpe Ray, M.D., New Orleans, LA

SEALE HARRIS AWARD...

Established at the New Orleans Meeting in 1958, this award is presented annually to any member of the Association in recognition for important research accomplishment in the broad field of metabolism, endocrinology, nutrition, or for research which contributes to a better understanding of the chemical changes occurring in disease. Any member of the Association is eligible to receive this award and nominations may be made by any member of the Association. Deadline for receiving nominations is August 1. After nominations are evaluated by the Committee on Special Awards, the recipient is notified and receives the award at the last general session of an Annual Meeting.

RECIPIENTS OF THE SEALE HARRIS AWARD

1959– Atlanta Meeting– Tom Douglas Spies, M.D., Birmingham, Ala., "for his contributions and accomplishments in the field of nutrition."

1960 – St. Louis Meeting – Nicholas C. Hightower, Jr. M.D., Temple, Tex., "for his investigations and achievements in the field of metabolic diseases and gastroenterology."

1961 – Dallas Meeting – Henry H. Turner, M.D., Oklahoma City, Okla. "for his distinguished and meritorious work in glandular disorders in the human, to which he has contributed internationally, and for which he is so widely accepted as an authority."

1962 – Miami Beach Meeting – Howard L. Holley M.D., Birmingham, Ala., "for his investigations on the synovial fluid in normal subjects and in patients with rheumatoid arthritis and for more recent studies on the chemical nature of hyaluronic acid."

1963 – New Orleans Meeting – Joe M. Blumberg, M.D., Washington, D.C., "for his investigations and achievements in pathology and research and for his contributions to medicine which have been recognized and accepted all over the world."

1967– Miami Beach Meeting– Julian M. Ruflin, M.D., Durham, N.C., "for his original investigative work centering about the malabsorption state, elucidation of the etiology of Whipple's disease and its management, and the nature of duodenal ulcer pain." (Note: actual presentation of this award was at the 1968 Meeting in New Orleans).

1970- Dallas Meeting- Grace Goldsmith, M.D., New Orleans, La., "for her investigations and research in the fields of metabolism and nutrition."

1972 New Orleans Meeting John T. Galambos, M.D., Atlanta, Ga., "for his research and contributions to the field of gastroenterology."

- 1973 San Antonio Meeting Stanley J. Dudrick, M.D., Houston, Tex., "for his work in intravenous alimentation."
- 1974– Atlanta Meeting– H. Harlan Stone, M.D., Atlanta Ga.; Robert S. Nelson, M.D., Houston, Tex.
- 1975- Miami Beach Meeting- W. Dean Warren, M.D., Atlanta, Ga.
- 1976- New Orleans Meeting- John S. Fordtran, M.D., Dallas, Tex.
- 1980-San Antonio Meeting-Elliot Weser, M.D., San Antonio, Tex.
- 1981–New Orleans Meeting–Constance Pittman, M.D., Birmingham, Ala
- 1982 Atlanta Meeting Hiram C. Polk, M.D., Louisville, Ky.
- 1983 Baltimore Meeting Addison B. Scoville, Jr., M.D., Nashville, Tenn.
- 1984 New Orleans Meeting Edward M. Copeland, III, M.D., Gainesville, Fla.
- 1986-Atlanta Meeting-James M. Moss, M.D., Alexandria, Va.
- 1987 San Antonio Meeting J. Claude Bennett, M.D., Birmingham, Ala.
- 1988– New Orleans Meeting– Albert L. Hyman, M.D., New Orleans, La.
- 1990– Nashville Meeting– Paul G. McDonough M.D., Augusta, Ga.
- 1991– Atlanta Meeting– Vardaman M. Buckalew, Jr., M.D., Winston-Salem, N.C.
- 1992 San Antonio Meeting Basil Isaac Hirschowitz, M.D., Birmingham, AL
- 1993 New Orleans Meeting Buris R. Boshell, M.D., Birmingham, AL
- 1994-Orlando Meeting-James A. Pittman, Jr., M.D., Birmingham, AL
- 1995–Kansas City Meeting–Antonio M. Gotto, Jr., M.D., Houston, TX
- 1996–Baltimore Meeting–David A. Clark, M.D., New Orleans, LA
- 1997-Charlotte Meeting Samuel Eichold, M.D., Mobile, AL
- 1998- New Orleans Meeting Alan L. Buchman, M.D., M.S.P.H., Houston, TX

THE SCIENTIFIC EXHIBIT AND POSTER AWARDS...

Scientific exhibits became an official part of the annual meeting at the Louisville Meeting in 1920. The Council established a Committee on Scientific Exhibit Awards, and Certificates were given for: Best Exhibit by an Individual Physician; Best Exhibit by a Medical School; Best General Exhibit. In 1924, the Council voted to change the award designation to: First Award; Second Award; Third Award; and, Honorable Mention Award(s) at the discretion of the Committee. In 1984, six place awards were offered and the Honorable Mention was changed to Certificate of Merit. In 1988, poster presentations were included as part of the scientific portion of the annual meeting.

The Committee on Scientific Exhibits, Posters and Awards is a subcommittee of the Advisory Committee on Scientific Activities.

The following standards are used by the Committee in making the scientific exhibit awards: originality, practicability, applicability to practice of medicine, quality, teaching, value, quantity and personal demonstration.

A plaque, certificate and ribbon are awarded for first place, and certificates and ribbons are awarded for second through sixth places. Certificates of Merit are awarded for those exhibits warranting such recognition. Recognition certificates are given to all participating scientific exhibitors and poster presenters.

THE TECHNICAL EXHIBIT AWARD...

At a meeting of the Executive Committee of the Council held in Atlanta, Ga., March 31, 1973, the C. P. Loranz Award for the outstanding Technical Exhibit was established. Recipients of this award are:

- 1973 San Antonio Meeting Roche Laboratories, "Heart Sounds."
- 1974- Atlanta Meeting- Roche Laboratories
- 1975– Miami Beach Meeting– Eli Lilly & Company
- 1976– New Orleans Meeting– Merck, Sharp & Dohme
- 1977- Dallas Meeting-Roche Laboratories
- 1978-Atlanta Meeting-Schering Laboratories
- 1979 Las Vegas Meeting Wyeth Laboratories
- 1981– New Orleans Meeting– Wyeth Laboratories
- 1982- Atlanta Meeting- Pfizer Laboratories
- 1983 Baltimore Meeting Roche Laboratories
- 1984– New Orleans Meeting– Schering Laboratories
- 1985-Orlando Meeting-Roche Laboratories
- 1986- Atlanta Meeting- The Upjohn Company
- 1987- San Antonio Meeting- Mead Johnson Pharmaceuticals
- 1988- New Orleans Meeting- Parke-Davis
- 1989– Washington, D.C. Meeting– Roerig Division, Pfizer Pharmaceuticals
- 1990- Nashville Meeting- Mead Johnson Pharmaceuticals
- 1991 Atlanta Meeting Sandoz Pharmaceuticals Corporation
- 1992– San Antonio Meeting– Wyeth-Ayerst Laboratories
- 1993 New Orleans Meeting U.S. Pharmaceuticals Group: Pfizer Labs, Pratt Pharmaceuticals, and Roerig.
- 1994- Orlando Meeting- Wyeth-Ayerst Laboratories
- 1995– Kansas City Meeting– Hoechst Roussel Pharmaceuticals, Inc.
- 1996– Baltimore Meeting–Wyeth-Ayerst Laboratories
- 1997 Novartis Pharmaceuticals
- 1998– Eli Lilly and Company

IX. Southern Medical Association Auxiliary

During the Southern Medical Association Annual Meeting in Washington, D.C., November, 1923, Mrs. Seale Harris of Birmingham, Alabama, was chosen to organize an Auxiliary for this group. The proposed Auxiliary was organized the following year during the SMA Annual Meeting in New Orleans, Louisiana. There were 88 charter members from 16 states and the District of Columbia.

Spouses of members of the Southern Medical Association are automatically members of the SMA Auxiliary and there are no membership dues. Membership is limited to spouses of physicians who are members of SMA and widows/widowers of deceased members who were in good standing at the time of death.

Through the year, the SMA Auxiliary participates in several interesting projects, including the promotion of Doctors' Day, the encouragement of participation in Medical Heritage (Research and Romance) projects, Health Education Awareness, and Membership. The Auxiliary also maintains a close relationship with the state medical auxiliaries in each of its member states and aids in the promotion of membership in the Association.

The Southern Medical Association Auxiliary has made an organized effort to develop meaningful programs for the spouses of SMA members. Several important new developments have

occurred during the past few years which have laid the groundwork for strong and effective programming for future years.

To improve communications, the SMA Auxiliary publishes a newsletter entitled SOUTHERN CONNECTION. This newsletter serves as a vehicle for presenting information, programs, and services available to Auxiliary members from the Southern Medical Association. It also helps to inform Auxiliary members around the region of activities of interest underway for various Auxiliary members.

Realizing that to become a strong and effective leader, one must be knowledgeable about the Association, the Auxiliary initiated the Annual Leadership Conference to teach its leadership about the many programs, accomplishments, and goals of the SMA. This Conference has been successful in its belief that in knowledge there is strength.

The Auxiliary also develops and coordinates a comprehensive program presented during the SMA Annual Meeting which includes a variety of leadership meetings and seminars.

The Southern Medical Association Auxiliary continues to grow in strength and in dedication, always striving to build a stronger and more effective organization.

Activities of SMA Services, Inc.

I. SMA Member Insurance Program

The Southern Medical Association Insurance Program was established in 1952 when a Disability Insurance Plan was approved by the Council. Since that time, the program has expanded to include ten basic insurance plans, as well as several other distinctive plans, each designed to meet the specific needs of physicians and their family members.

The Association's Coordinating Committee on Insurance, alert to the needs and wishes of the members of the Association, continuously updates the various plans in an effort to provide the most coverage for the premium dollar and, ultimately, the best insurance program available to the medical profession.

WHO IS ELIGIBLE?...

- · SMA members and associate members
- Spouses of SMA members and unmarried dependent children up to 19 years of age.
- Coverage is extended for unmarried dependent children to age 30 if they are continuous full-time students.
- · Employees of physicians

PLANS AVAILABLE THROUGH THE SMA INSURANCE PROGRAM...

TERM LIFE (Up to \$1,000,000)
 Payable in event of death due to any cause. Twenty benefit plans from which to choose. Dependent coverage available. (Spouse up to \$250,000 and Children up to \$7,500).

2. ACCIDENTAL DEATH & DISMEM-

BERMENT (Up to \$1,000,000) Full amount payable in addition to Life Insurance in the event of accidental death; proportional amounts payable for dismemberment. Twenty plans from which to choose. Spouse benefits also available up to \$250,000.

3. LONG TERM DISABILITY INCOME (Up to \$10,000 per month available) The plan provides guaranteed monthly income in the event of long term disability. The plan has five benefit waiting periods to choose from, (30, 60, 90, 180 and 365 days). Benefits are payable for a period of 24 months for your medical specialty. Extended benefits are available to age 65. After you have been Totally Disabled for 6 months, premium will be waived for you while Monthly Benefits are payable.

 SHORT TERM DISABILITY INCOME (Up to \$2,000 per month)
 Guaranteed monthly income in the event of sickness or disability. Sickness and accident benefits payable from first day; confinement not required. Premium waived if totally disabled.

 MAJOR MEDICAL Three major medical insurance plan choices available. Competitive rates, convenient quarterly billing, an SMA customer service team working for you.

Indemnity - \$2,000,000 lifetime maximum, 7 deductible choices, 80/20%

co-pay after deductible.

 PPO - \$2,000,000 lifetime maximum, 3 deductible choices, eligible benefits include both in-network and out-ofnetwork services, eligibility is subject to area availability.

 HMO - No lifetime maximums, no deductibles, no claims to file, minimal co-pays, eligibility is subject to area

availability.

- 6. PREFERRED PROTECTION PACK-AGE (Up to \$2,000,000 per person) Twenty percent discount on major medical premiums for non-smoking physicians under age 40. Eighty percent of all eligible expenses up to \$5,000 (\$4,000 in benefits paid) and 100% of all eligible expenses for the remainder of that calendar year payable after deductibles are satisfied. Deductible amounts range from \$300 to \$5,000.
- PHYSICIANS COURTESY PLAN (Up to \$2,000,000 per person) This plan is designed for physicians who are extended professional and medical courtesies by colleagues and require only a hospital expense plan. Deductible amounts range from \$300 to \$1,500.

 DENTAL-Both Indemnity and Managed Care dental products are available. Calendar year benefit maximum up to \$1,000 after deductible for insured and any covered dependent. Diagnostic and preventive-no deductible. No medical insurance required for eligibility.

9. SURVIVOR ANNUITY INCOME (Up

to \$1,000 per month)

Five-hundred or one-thousand dollars per month for five years to any named beneficiary. If named beneficiary is surviving spouse, benefits continue for 10 additional years or until remarriage of the beneficiary. If member and spouse are killed in the same accident, benefits will continue until the youngest child reaches age 19,

or age 30 if a full-time student.

10. DAILY HOSPITAL INDEMNITY (Up to \$300 per day) Daily benefits of \$100, \$150, \$200, \$250 or \$300 available from the first day of hospitalization. Double daily benefits are payable for hospitalization for cancer, intensive care, or coronary care treatment before age 65. Benefits are payable directly to the insured.

SPECIALIZED COVERAGES AVAILABLE

GROUP INSURANCE PROGRAM...

The Southern Medical Association makes a true group insurance program available to medical related facilities. Programs can be tailored to meet the needs of the group with premiums based on a variety of factors, including location, size of the group and average age.

MEDICAL STUDENT/ RESIDENT INSURANCE PROGRAMS...

In 1992, SMA introduced a special insurance program: designed to meet the particular needs of medical students and residents. Both plans offer two levels of coverage: (1) a comprehensive benefit plan and (2) an economical limited benefit plan. Students and Residents may also choose to add additional coverages including Short Term Disability, Term Life insurance, and Dental insurance.

ADMINISTRATIVE SERVICES...

In 1992, SMA's for profit subsidiary, SMA Services, Inc., initiated the marketing of insurance administrative services to medical associations. The first sale of these administrative services occurred in the Summer of 1992. Administrative services provided include billing, collections, customer service, limited underwriting and program management and marketing.

MEDJET ASSISTANCE (TRAVELERS ASSISTANCE) PROGRAM...

For an annual membership fee, the MEDjet Assistance Program, a travelers' assistance program-not an insurance policy-makes high quality aeromedical transportation available to program members in the event of an injury or illness (requiring acute medical care or life support technology) occurring anywhere in the world.

The MEDjet Assistance Program is endorsed by SMA and is available to SMA members, associate members, their families and employees.

• MEDICAL MALPRACTICE INSURANCE...

SMA's leadership highly endorses this comprehensive malpractice insurance underwritten by the Farmer's Insurance Group - one of the nation's leading malpractice providers.

SMA selected the Farmer's Insurance Group because of its outstanding reputation for providing superior service, its high value to its customers and its vast experience of more than 40 years as a malpractice provider.

PERSONAL LINES INSURANCE THROUGH LIBERTY MUTUAL...

Affordable protection for your home, auto and boat with competitive rates, convenient payment plans, toll-free 24-hour claims service and direct billing.

COVERAGES AVAILABLE TO FULL TIME EMPLOYEES OF MEMBER PHYSICIANS....

- 1. TERM LIFE (Employees only) Amounts available: \$10,000, \$15,000, \$30,000, \$40,000, \$50,000.
- ACCIDENTAL DEATH & DISMEM-BERMENT (Employees only) Amounts available: \$10,000, \$15,000, \$30,000, \$40,000, \$50,000.
- LONG TERM DISABILITY (Employees only) Up to \$3,000 per month guaranteed monthly income in the event of disability. Waiting periods to choose from are: 90, 180 or 365 days.
- 4. DENTAL (Employees and their families) Both Indemnity and Managed Care products are available. Calendar year benefit maximum up to \$1,000 after deductible for insured and any covered dependent. Diagnostic and preventive - no deductible. No medical insurance required for eligibility.

MAJOR MEDICAL

Both Indemnity and Managed Care products are available to employees who are, or become members of SMA through two new membership categories designed specifically for employees of physicians (except in Alabama, Georgia and West Virginia where SMA membership is now an eligibility requirement). The two new categories are Member Practice Services Membership and Corporate Membership. Employees desiring additional details about the individual health insurance coverages available should contact SMA

II. SMA Physicians' Retirement Program

The Southern Medical Association adopted a Physicians' Retirement Program during the annual meeting in Atlanta in November, 1974. Marketing of the Retirement Program was initiated in January, 1975. In 1982, an Individual Retirement Account was added.

The Council established a Committee on Physicians' Retirement during the New Orleans Meeting in November, 1981.

In July of 1990, the Council of The Southern Medical Association approved a motion to move the administration and marketing of the retirement program in-house. The move was completed in January 1992.

WHO IS ELIGIBLE?...

SMA members, associate members, and their family and employees.

DEVELOPMENT OF SALES ORGANIZATION

In order to meet the more complex and growing needs of program participants, a new sales philosophy was adopted in 1993. Rather than relying on direct mail and telephone contact to promote and market the program, a sales organization was created with the ultimate goal of having an SMA Regional Representative located within driving distance of ninety percent of the membership. Today the sales organization includes 14 regional representatives who actively service existing program participants and promote and market the program's products and services to the general membership.

INVESTMENT AND FINANCIAL SERVICES

At the same time that the sales organization was created, a decision was also made to increase the scope of products and services made available to the membership through the SMA Retirement Program. Effective October 1, 1993, SMA Services, Inc. entered into a business relationship with ProEquities Inc. to make available to Southern Medical Association members the opportunity to purchase such products as Mutual Funds, Bonds, Variable Annuities and Specialized Life Insurance products. ProEquities, Inc. is a wholly owned subsidiary of Protective Life Corporation, a holding company located in Birmingham, Alabama. ProEquities, Inc. is a member of the National Securities' Association of Dealers (NASD) and Securities Investors Protection Corporation (SIPC). SMA Services, Inc. will be providing administrative support for the activities of ProEquities, Inc. being conducted at the Southern Medical Association headquarters in Birmingham, Alabama.

SMA's own Coordinating Committee on Physicians' Retirement has managed the development of this program. The Committee will continue to monitor program operation to ensure that the products and services offered are consistent with the needs of physician members. With a wide range of products and services now available through the SMA Retirement Program and the qualified sales organization in place to deliver these products and services, the SMA Retirement Program is poised to meet the competitive challenges of the next century.

III. SMA Physicians' Purchasing Program

Since the inception of the Physicians' Purchasing Program in 1982 discounted medical professional and consumer items have been purchased by more than 12,500 members of the Southern Medical Association.

The Physicians' Purchasing Program is one of the largest and most comprehensive programs of its kind available to physicians and negotiates contracts with manufacturers and vendors for the distribution of discounted products to its members. All products selected for the program must be of the highest quality; must be backed by outstanding service; and must be competitively priced.

As a PPP member you will receive our Monthly Showcase featuring the latest in products and services available through the program. Twice each year you will also receive a comprehensive catalog of namebrand products all at discounted prices. Customer service representatives are available via a toll-free number to answer questions or quote prices on most professional and personal items on the market today.

SMA's distributor network allows for prompt delivery and outstanding service on thousands of items. Professional items available through the purchasing program include medical and surgical supplies, laboratory and diagnostic equipment, office equipment, and computers just to name a few. A wide range of personal items available include automobiles, TV's, VCR's, stereos, and cameras.

SMA's PPP also offers a Reception Room Magazine Subscription Service including over 80 popular magazines at the lowest trade rates available. SMA members are encouraged to take advantage of the cost savings for new subscriptions or renewals.

Everyday more physicians are discovering the power of group purchasing through the SMA's Physicians' Purchasing Program. In 1998 an evolution of SMA Group Purchasing brought about an enhanced option for members of PPP. The Physicians' Premium Access Purchasing Program encompasses several hundred contracts with premium vendors covering virtually every procurement need for any medical specialty and was created to provide greater practice efficiency and profitability. This exclusive program is available only to members of the Southern Medical Association and their families.

IV. SMA Reimbursement Services

SMA's Reimbursement Services Division completed its sixth year of operation in December. The division has experienced a progressive increase in the demand for services during that time. In 1999 the staff will be increased from two full-time, to four full-time Reimbursement Specialists. A part-time consultant completes the team of Reimbursement Specialists.

Reimbursement Services presents training programs in utilizting the CPT and ICD-9 coding systems when coding for reimbursement. These programs are marketed to the general public as well as by contract through private entities. In 1999, the format for the "Basic ICD-9" programs will be expanded to allow for more thorough coverage of the "A-Z" of the CPT and ICD-9 coding systems. Participants will now spend two days in lecture and problem-solving in order to fully understand how to make the CPT and ICD-9 coding systems work for them. The title of the programs will now be "Nuts and Bolts of CPT Coding" and "Nuts and Bolts of ICD-9 Coding."

Also new in 1999 will be advanced coding and reimbursement programs designed to carry the more experienced coder "Beyond the Basics." One-day interactive workshops have been developed to address the coding and reimbursement issues specific to Orthopaedics, OB-GYN, General Surgery, and Primary Care. Two, one day work-

shops will be presented in several cities across the southeast.

In addition to the training programs, Reimbursement Services offers a subscription telephone service to answer coding, reimbursement, and practice management questions from physician members and their staff. Hotline subscribers and individual subscribers also receive the PRN Newsletter, a bimonthly publication to keep readers informed of coding and reimbursement related issues and changes.

The Operative Review Service provides written recommendations on both CPT and ICD-9 coding for individual operative reports. Documentation to assist with appeals to third party payers for review of reimbursement levels is also provided upon request.

"Solutions for Corporate Compliance," provides the menu for selecting Customized Consulting Services, both on-site and off-site. These customized services include coding and reimbursement programs, coding and documentation audits, and review of encounter forms and EOB's.

It is our goal to provide our members with the tools that they will need to optimize reimbursement while complying with third party billing guidelines.

V. SMA Marketing and Design Print

SMA Design Print was formed as SMA Graphics in 1984 to help defray the costs of typesetting for Southern Medical Journal, as well as other publications of the Association. The division has grown to become a full-service graphic art, imaging, and typesetting production house, creating all of SMA's publications, direct mail, and advertisements. Design Print also makes its graphics services available to the SMA membership and the general public.

The division immediately realized its goal of saving the Association money and is proud to offer its services at extremely competitive prices.

In 1991 the Marketing Department and the Graphics division combined activities to become a full service in-house resource that performed not only the Association's graphics and typesetting functions, but also all facets involved with internal marketing planning, creative development, corporate marketing, public relations, and communications.

As a division dedicated to service, some of the revenue generated by Design Print has been applied to the expansion and enhancements of

the services it provides. In 1994 the division moved to a more spacious location minutes away from SMA's headquarters building to accommodate its newly established small printing service and its enhanced imaging services. In moving to a stand-alone location, the division changed its name to Design Print to create more appeal, visibility, and understanding of its services to the general public. The print division was intended to satisfy many of the smaller printing needs of the Association at a fraction of the commercial cost. SMA's Marketing department supervises the print production for all projects that necessitate the assistance of outside printing vendors. Design Print's imaging services allow for significant cost savings by saving the cost of preprint filmwork from outside vendors. Together, these have grown to be some of Design Print's most popular and costsaving services. SMA Marketing and Design Print continue their efforts to meet the needs of SMA membership, staff, and the local public by providing the most complete and technologically modern services available.

VI. SMA Travel Services

SMA Travel Services was developed in 1987 to handle the travel arrangements for Southern Medical's rapidly expanding educational programs and numerous committee and council meetings. In addition, Travel Services began arranging the annual meetings for the affiliated societies. These programs alone have made SMA Travel very successful. However, as SMA members became familiar with the services available through SMA Travel, requests for personal vacation and business travel increased. SMA Travel now operates as a full service agency reflecting the SMA tradition of quality service and efficiency.

SMA Travel offers the knowledge of an experienced travel staff, trained with an emphasis on service. All types of travel needs can be met whether it be international, domestic, vacation,

or business. SMA Travel also provides extensive special meeting planning services offering group room rates as well as savings for air travel in conjunction with a meeting.

As an added membership benefit, in 1990, SMA Travel developed the SMA Travel Club. Members of the travel club enjoy special discounts offered on many airline carriers, tours, cruises, car rentals, and hotels. In addition, Travel Club members receive a monthly newsletter highlighting special trips and promotions in addition to important travel information.

SMA Travel Services strives to meet the needs of SMA members by offering personalized travel services often neglected in the travel agency industry today.

Headquarters Office and Staff of the Southern Medical Association

Prior to 1910, physicians elected to the office of Secretary, Treasurer, or Secretary and Treasurer maintained Association records. In that year, Seale Harris, M.D., of Mobile, Alabama, was elected Secretary and Treasurer. He maintained the Association offices in Mobile until July 1915, when he relocated to Birmingham, Alabama, and moved the Association's offices to the Empire Building. Dr. Harris served as Secretary and Treasurer, as well as Editor, until his retirement in 1921. While Dr. Harris was on active military duty from November 1917 until November 1919, James R. Garber, M.D., was Acting Secretary.

Upon Dr. Harris' retirement, Mr. C. P. Loranz of Birmingham was named Secretary-Treasurer and Business Manager, a position he held until November 1928. He had worked for Dr. Harris as Business Manager of Southern Medical Journal, which was then privately owned by Dr. Harris. Mr. Loranz was designated Assistant Treasurer of the Association in November 1914 and Business Manager in November 1916. His title was changed to Secretary, Treasurer, and General Manager in November 1928, and, under the all-inclusive title of Secretary-Manager, he served until December 1, 1954.

On that date, Mr. V.O. Foster of Birmingham took over the executive duties of the Association with the new title of Executive Secretary and Treasurer, with a five-year contract. However, the Council, wishing to continue using the vast experiences of Mr. Loranz after his retirement, voted to retain Mr. Loranz Advisor and Professional Relations Counselor for a period of three years. This arrangement was renewed for a second threeyear period ending December 1, 1957. Mr. Butts, who had served as Assistant to the Secretary-Manager, 1948-1950, and Assistant Secretary-Manager, 1950-1954, was elected Business Manager with a five-year contract beginning December 1, 1954.

In September 1959 Mr. Foster became ill before fulfilling his contract. Mr. Butts was asked to serve as Acting Executive Secretary and Treasurer until further notice in addition to

continuing as Business Manager.

At the Dallas Meeting, November 1961, Mr. Butts was given the title of Executive Director, which would include his present titles of Executive Secretary and Treasurer, Business Manager, and Managing Editor.

Following a Constitutional change in November 1977, Mr. Butts assumed the title of Executive Vice-President. The Bylaws were changed during the New Orleans Meeting in November 1976 to reflect this change.

Mr. Butts retired from his position as Executive Vice-President on July 1, 1980, but remained as a Consultant until December 1981.

Mr. William J. Ranieri was appointed the New Executive Officer in August 1980.

In 1984 SMA Services, Inc. was organized as a wholly owned subsidiary, and Mr. Ranieri was appointed as its President and Chief Executive Officer.

THE HEADQUARTERS OFFICE

The Association's offices were in the Van Antwerp Building, Mobile Ala., from November 1910 until July 1915 and in the Empire Building in Birmingham from July 15, 1915 until 1958.

Ground-breaking ceremonies for one of the country's most modern association buildings were held on August 4, 1957. The split-level structure of masonry and glass, located at 2601 Highland Avenue, Birmingham, completed at a cost of \$250,000 was dedicated September 7, 1958.

The headquarters office contained 6,854 square feet of space and was situated on a lot of nearly one and one-half acres. It provided a meeting place and business center, executive offices, offices for the Association's publications, Auxiliary room, mailing room, conference room, and storage space.

In July 1984, the headquarters office was moved to a new building at 35 Lakeshore Drive. Tastefully furnished, the building contains 22,000 square feet of space and is situated on 2 acres with beautiful landscaping, convenient to the interstate system. The office building has easy access to all areas of Birmingham and is only 15 minutes from the airport.

Places of Meetings and Presidents

- 1906 Chattanooga, TN, organization meeting
- 1907 Birmingham, AL, *H. H. Martin, Savannah, GA
- 1908 Atlanta, GA, *B. L. Wyman, Birmingham, AL
- 1909 New Orleans, LA, *G. C. Savage, Nashville, TN
- 1910 Nashville, TN, *W. W. Crawford, Hattiesburg, MS
- 1911 Hattiesburg, MS, *Isadore Dyer, New Orleans, LA
- 1912 Jacksonville, FL, *James M. Jackson, Miami, FL
- 1913 Lexington, KY, *Frank A. Jones, Memphis, TN
- 1914 Richmond, VA, *Stuart McGuire, Richmond, VA
- 1915 Dallas, TX, *Oscar Dowling, New Orleans, LA
- 1916 Atlanta, GA, *Robert Wilson, Charleston, SC
- 1917 Memphis, TN, *Duncan Eve, Sr., Nashville, TN
- 1918 Influenza pandemic; no meeting that year
- 1919 Asheville, NC, *Lewellys F. Barker, Baltimore, MD
- 1920 Louisville, KY, *E. H. Cary, Dallas, TX
- 1921 Hot Springs National Park, AR, *Jere L. Crook, Jackson, TN
- 1922 Chattanooga, TN, *Seale Harris, Birmingham, AL
- 1923 Washington, DC, *W. S. Leathers, Jackson, MS
 - 1924 New Orleans, LA, *Charles L. Minor, Asheville, NC
 - 1925 Dallas, TX, *Stewart R. Roberts, Atlanta, GA
- 1926 Atlanta, GA, *C. C. Bass, New Orleans, LA
- 1927 Memphis, TN, *J. Shelton Horsley, Richmond, VA
- 1928 Asheville, NC, *William R. Bathurst, Little Rock, AR
- 1929 Miami, FL, *T. W. Moore, Huntington, WV
- 1930 Louisville, KY, *Hugh S. Cumming, Washington, DC
- 1931 New Orleans, LA, *Felix J. Underwood, Jackson, MS
- 1932 Birmingham, AL, *Lewis J. Moorman, Oklahoma City, OK
- 1933 Richmond, VA, *Irvin Abell, Louisville, KY
- 1934 San Antonio, TX, *Hugh Leslie Moore, Dallas, TX
- 1935 St. Louis, MO, * H. Marshall Taylor, Jacksonville, FL
- 1936 Baltimore, MD, *Fred M. Hodges, Richmond, VA
- 1937 New Orleans, LA, * Frank K. Boland, Atlanta, GA
- 1938 Oklahoma City, OK, *J. W. Jervey, Greenville, SC
- 1939 Memphis, TN, *Walter E. Vest, Huntington, WV
- 1940 Louisville, KY, *Arthur T. McCormack, Louisville, KY
- 1941 St. Louis, MO, * Paul H. Ringer, Asheville, NC
 - 1942 Richmond, VA, *M. Pinson Neal, Sr., Columbia, MO
 - 1943 Cincinnati, OH, * Harvey F. Garrison, Jackson, MS
 - 1044 St. Lavia MO *Lamas A. Davas Carriertes VV
 - 1944 St. Louis, MO,*James A. Ryan, Covington, KY
 - 1945 Cincinnati, OH, * Edgar G. Ballenger, Atlanta, GA (Deceased in Office) *E. Vernon Mastin, St. Louis, MO (President at Annual Meeting)
 - 1946 Miami, FL, *M. Y. Dabney, Birmingham, AL
 - 1947 Baltimore, MD, *Elmer L. Henderson, Louisville, KY
 - 1948 Miami, FL, * Lucien A. LeDoux, New Orleans, LA
 - 1949 Cincinnati, OH, *Oscar B. Hunter, Sr., Washington, DC
 - 1950 St. Louis, MO, *Hamilton W. McKay, Charlotte, NC
 - 1951 Dallas, TX, *Curtice Rosser, Dallas, TX
 - 1952 Miami, FL, *R. J. Wilkinson, Huntington, WV
 - 1953 Atlanta, GA, *Walter C. Jones, Miami, FL
 - 1954 St. Louis, MO, *Alphonse McMahon, St. Louis, MO
 - 1955 Houston, TX, *R. L. Sanders, Memphis, TN
 - 1956 Washington, DC, *W. Raymond McKenzie, Baltimore, MD
 - 1957 Miami Beach, FL, *J. P. Culpepper, Jr., Hattiesburg, MS
 - 1958 New Orleans, LA, *W. Kelly West, Oklahoma City, OK

(Continued On Next Page)

^{*} Deceased

1959	Atlanta, GA, *Milford O. Rouse, Dallas, TX
1960	St. Louis, MO, *Edwin Hugh Lawson, New Orleans, LA
1961	Dallas, TX, *Lee F. Turlington, Birmingham, AL
1962	Miami Beach, FL, *A. Clayton McCarty, Louisville, KY
1963	New Orleans, LA, *Daniel L. Sexton, St. Louis, MO
1964	Memphis, TN, *Robert D. Moreton, Houston, TX
1965	Houston, TX, *R. H. Kampmeier, Nashville, TN
1966	Washington, DC, J. Garber Galbraith, Birmingham, AL
1967	Miami Beach, FL, Guy Thompson Vise, Sr., Meridian, MS
1968	New Orleans, LA, *Oscar R. Hunter, Jr., Washington, DC
1969	Atlanta, GA, *Donald F. Marion, Miami, FL
1970	Dallas, TX, J. Leonard Goldner, Durham, NC
1971	Miami Beach, FL, *Albert C. Esposito, Huntington, WV
1972	New Orleans, LA, *I. Hoyle Carlock, Ardmore, OK
1973	San Antonio, TX, *Joe T. Nelson, Weatherford, TX
1974	Atlanta, GA, George J. Carroll, Suffolk, VA
1975	Miami Beach, FL, *Andrew M. Moore, Lexington, KY
1976	New Orleans, LA, G. Gordon McHardy, New Orleans, LA
1977	Dallas, TX, G. Thomas Jansen, Little Rock, AR
1978	Atlanta, GA, Andrew F. Geisen, Jr., Fort Walton Beach, FL
1979	Las Vegas, NV, Thomas B. Dameron, Jr., Raleigh, NC
1980	San Antonio, TX, G. Baker Hubbard, Sr., Jackson, TN
1981	New Orleans, LA, J. Ralph Meier, New Orleans, LA
1982	Atlanta, GA, Edwin C. Evans, Atlanta, GA
1983	Baltimore, MD, M. Pinson Neal, Jr., Richmond, VA
1984	New Orleans, LA, Richard D. Richards, Baltimore, MD
1985	Orlando, FL, John B. Lynch, Nashville, TN
1986	Atlanta, GA, Guy T. Vise, Jr., Jackson, MS
1987	San Antonio, TX, William W. Moore, Jr., Atlanta, GA
1988	New Orleans, LA, J. Lee Dockery, Gainesville, FL
1989	Washington, DC, Roger L. Mell, Chesterfield, MO
1990	Nashville, TN, Larry C. Smith, Huntington, WV
1991	Atlanta, GA, Jim C. Barnett, Brookhaven, MS
1992	San Antonio, TX, John F. Redman, Little Rock, AR
1993	New Orleans, LA, Thomas C. Rowland, Jr., Columbia, SC
1994	Orlando, FL, Angus M. McBryde, Jr., Mobile, AL
1995	Kansas City, MO, Louis A. Cancellaro, Johnson City, TN
1996	Baltimore, MD, J. Edward Hill, Tupelo, MS
1997	Charlotte, NC, Terrell B. Tanner, East Elijay, GA
1998	New Orleans, LA, J. Lorin Mason, Jr., Pawley's Island, SC

Future Annual Scientific Assemblies of Southern Medical Association

November 10-14, 1999	Dallas, Texas
November 1-5, 2000	Orlando, Florida
November 14-18, 2001	Nashville, Tennessee
November 13-17, 2002	Washington, D.C.
November 5-9, 2003	Atlanta, Georgia
November 14 21 2004	New Orleans Louisiana

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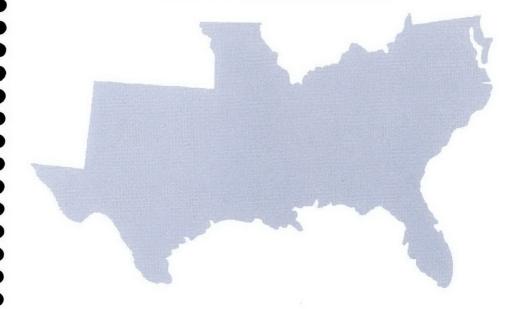
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1999 CME By Month

Februa	19-212nd Conference on Osteoporosis, Indian Rive	er, FL
March	6SEC Sports Medicine Symposium, Atlanta	, GA
March	2-144th Conference on Pain Management, Desti	n, FL
March	5-28New Drugs Update, Hilton Head	d, SC
March	7 - April 3SOA's Hot Topics in Cold Weather, Snowmass	, CO
April	1Management Challenges in Chronic Diseases, Ponte Vedr	a, FL
April	1Spring Managed Care Update, Hilton Head	d, SC
June 1	133rd Annual Conference on Hypertension, Kiawah Island	d, SC
June 1	1623rd Annual Lung Symposium, Sea Island	, GA
June 2	27Southern Association for Primary Care's 4th Annual Meeting, Branson	, MO
July 9	8th Annual Surgery & Gastroenterology Conference, Sea Island	, GA
July 1	5	d, SC
July 1	7 Southern Orthopaedic Assciation's 16th Annual Meeting, Amelia Islan	d, FL
July 1	7Pediatric and Adolescent Medicine, Kiawah Island	d, SC
Augu	i-7Southern Association for Oncology's 12th Annual Mtg., Hamilton, Ber	muda
Augu	9-21	e, CO
Augu	7-29Focus on the Older Patient, Amelia Islan	id, FL
Augu	8-294th Annual Managed Care Conference, New Orlean	is, LA
Septe	per 17-192nd Annual Conference on Diabetes, Williamsbur	g, VA
Nove	er 10-14SMA's 93rd Annual Scientific Assembly, Dalla	is, TX
Dece	er 3-512th Annual Burn Seminar, Winston-Salen	n, NC
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